

WOOLWORTHS GROUP

COMMITTED
TO A

Better Tomorrow



Dear Shareholder

The third quarter of F21 was another challenging period for our team defined by two very distinct trading periods. We saw strong Group sales growth in the first seven weeks which reflects the period before we began to cycle COVID. For the final six weeks, food and drinks sales declined as the businesses cycled peak COVID growth in the prior year. Pleasingly, strong Group eCommerce sales continued. Thank you to our team and partners for their ongoing commitment, especially in response to the flooding along the East coast and bushfires in WA. Thank you too for your continued support as a Woolworths Group shareholder.

[Click here to view the Q3 announcement](#) ▶

Q3 F21 sales highlights

Total sales

\$16,566M

▲ 0.4% vs. Q3'20

Group eCommerce sales

\$1,341M

▲ 64.2% vs. Q3'20

Australian Food total sales

\$11,092M

▼ (0.7%) vs. Q3'20

BIG W total sales

\$1,024M

▲ 18.3% vs. Q3'20

Endeavour Drinks total sales

\$2,393M

▲ 6.3% vs. Q3'20



Woolworths celebrates as Free Fruit for Kids hits 100 million milestone

Building fresh fruit habits from an early age, the Woolworths initiative was the first national program of its kind when it began in 2015 and has now given out over 100 million pieces of fruit. With 41% of children aged 4 - 8 not receiving their daily recommended intake of one and a half servings of fruit, the national program is aimed at helping get more fruit into kids' diets. Offering apples, bananas, and pears and mandarins when in season, Woolworths estimates more than 14,000 tonnes of free fruit have been eaten by kids since the program launched - the equivalent to filling more than six Olympic sized swimming pools.

[Click here to read more](#) ▶

Woolworths Group granted the Employer of Choice for Gender Equality citation from WGEA

The citation recognises employer commitment and best practice in promoting gender equality in Australian workplaces and was a key milestone of our 2025 Sustainability Plan. We know that our diversity is our strength and when we bring diverse teams together in an inclusive environment we innovate, respond quickly to challenges and find better solutions to problems.



Woolworths Group deepens partnership with Quantum

Last week, Woolworths Group announced that it is strengthening its partnership with Quantum and increasing its shareholding from 47% to 75% for a purchase price of \$223 million. Following completion of the transaction, Quantum will form part of Woolworths Group, and a new business called Q-Retail will be established. Q-Retail will bring together Quantum and Woolworths Group's collective data science and advanced analytics capabilities.

[Click here to read more](#) ▶

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