

WOOLWORTHS GROUP



Dear shareholder

Today we announced our third quarter sales and I am pleased to report on the continued positive sales momentum and progress against our key priorities.

The Group's sales performance remained strong in the quarter despite cycling much improved prior year growth. Australian and New Zealand Food's Easter-adjusted comparable sales increased 4.0% and 3.8% respectively and Endeavour Drinks' Easter-adjusted comparable sales increased by 3.3%. The BIG W turnaround is still a work in progress with sales declining marginally on an Easter-adjusted basis in the quarter.

Our focus for the remainder of FY18 is on delivering consistently good shopping experiences across all stores and days of the week, embedding current strategic initiatives that are currently underway and continuing to improve our digital experience. We thank you for your support and we hope you continue to pick Woolies for all your shopping needs.

Brad Banducci
CEO

Third Quarter Highlights



[Click here to view the full results](#) ►

Woolworths Group Corporate Responsibility update

From 20 June 2018, Australian Supermarkets, BWS, Metro and Woolworths Petrol stores will no longer provide single-use plastic shopping bags in all stores nationally. BIG W will follow soon after on 1 July.

This initiative, in partnership with our customers, is an important contribution to our 2020 Corporate Responsibility Strategy. Based on prior year usage, it will eliminate more than 3.2 billion single-use plastic bags in Australia each year.



[Click here to read the release](#) ►

Manage your shareholding:

Online: www.linkmarketservices.com.au | Email: woolworths@linkmarketservices.com.au
Phone: 1300 368 664 (within Australia) or +61 1300 368 664 (outside Australia)

You have received this message because you have elected to receive electronic security holder communications.
To change your preferences login to InvestorCentre, select the "Communication Preferences" option and follow the prompts.

Woolworths Group Limited ABN 88 000 014 675