

## IMPORTANT NOTICE

### NOT FOR DISTRIBUTION TO ANY PERSON OR ADDRESS IN THE UNITED STATES

IMPORTANT: You must read the following before continuing. The following applies to the offering circular following this page (the "**Offering Circular**"), and you are therefore advised to read this carefully before reading, accessing or making any other use of the Offering Circular. In accessing the Offering Circular, you agree to be bound by the following terms and conditions, including any modifications to them any time you receive any information from us as a result of such access.

NOTHING IN THIS ELECTRONIC TRANSMISSION CONSTITUTES AN OFFER OF SECURITIES FOR SALE IN THE UNITED STATES OR ANY OTHER JURISDICTION WHERE IT IS UNLAWFUL TO DO SO. THE SECURITIES HAVE NOT BEEN, AND WILL NOT BE, REGISTERED UNDER THE UNITED STATES SECURITIES ACT OF 1933, AS AMENDED (THE "**SECURITIES ACT**"), OR THE SECURITIES LAWS OF ANY STATE OF THE UNITED STATES OR OTHER JURISDICTION AND THE SECURITIES MAY NOT BE OFFERED OR SOLD WITHIN THE UNITED STATES, EXCEPT PURSUANT TO AN EXEMPTION FROM, OR IN A TRANSACTION NOT SUBJECT TO, THE REGISTRATION REQUIREMENTS OF THE SECURITIES ACT AND APPLICABLE STATE OR LOCAL SECURITIES LAWS.

THIS OFFERING CIRCULAR MAY NOT BE FORWARDED OR DISTRIBUTED TO ANY OTHER PERSON AND MAY NOT BE REPRODUCED IN ANY MANNER WHATSOEVER, AND IN PARTICULAR, MAY NOT BE FORWARDED TO ANY ADDRESS IN THE UNITED STATES. ANY FORWARDING, DISTRIBUTION OR REPRODUCTION OF THIS OFFERING CIRCULAR IN WHOLE OR IN PART IS UNAUTHORIZED. FAILURE TO COMPLY WITH THIS DIRECTIVE MAY RESULT IN A VIOLATION OF THE SECURITIES ACT OR THE APPLICABLE LAWS OF OTHER JURISDICTIONS.

**Confirmation of your Representation:** In order to be eligible to view this Offering Circular or make an investment decision with respect to the securities, investors must not be located in the United States. This Offering Circular is being sent at your request and by accepting the e-mail and accessing this Offering Circular, you shall be deemed to have represented to us that the electronic mail address that you gave us and to which this e-mail has been delivered is not located in the United States and that you consent to delivery of such Offering Circular by electronic transmission.

You are reminded that this Offering Circular has been delivered to you on the basis that you are a person into whose possession this Offering Circular may be lawfully delivered in accordance with the laws of the jurisdiction in which you are located and you may not, nor are you authorised to, deliver this Offering Circular to any other person.

The materials relating to the offering of securities to which this Offering Circular relates do not constitute, and may not be used in connection with, an offer or solicitation in any place where offers or solicitations are not permitted by law. If a jurisdiction requires that the offering be made by a licensed broker or dealer and the underwriters or any affiliate of the underwriters is a licensed broker or dealer in that jurisdiction, the offering shall be deemed to be made by the underwriters or such affiliate on behalf of the Issuer (as defined in this Offering Circular) in such jurisdiction.

This Offering Circular has been sent to you in an electronic form. You are reminded that documents transmitted via this medium may be altered or changed during the process of electronic transmission and consequently none of the Issuer, Citigroup Global Markets Limited (the "**Arranger**"), the dealers appointed under an issue of Notes (as defined in this Offering Circular) (the "**Dealers**"), any person who controls the Arranger or the Dealers, any director, officer, employee nor agent of the Issuer or the Arranger or the Dealers, or affiliate of any such person accepts any liability or responsibility whatsoever in respect of any difference between the Offering Circular distributed to you in electronic format and the hard copy version available to you on request from the Arrangers or the Dealers.

You are responsible for protecting against viruses and other destructive items. Your use of this e-mail is at your own risk and it is your responsibility to take precautions to ensure that it is free from viruses and other items of a destructive nature.

# WOOLWORTHS GROUP



**WOOLWORTHS GROUP LIMITED**  
(formerly known as Woolworths Limited)  
(incorporated in Australia with limited liability)  
(ABN 88 000 014 675) (Stock code: WOW)

**U.S.\$2,000,000,000**  
**Medium Term Note Programme**

Under the U.S.\$2,000,000,000 Medium Term Note Programme described in this Offering Circular (the "**Programme**"), Woolworths Group Limited (formerly known as Woolworths Limited) (the "**Issuer**"), subject to compliance with all relevant laws, regulations and directives, may from time to time, issue medium term notes (the "**Notes**"). Notes may be issued in bearer or registered form as agreed by the Issuer and the relevant Dealer (as defined below). The aggregate nominal amount of Notes outstanding will not at any time exceed U.S.\$2,000,000,000 (or its equivalent in other currencies). The Notes may be issued on a continuing basis to any Dealer appointed under the Programme from time to time by the Issuer (each a "**Dealer**" and together the "**Dealers**"), which appointment may be for a specific issue of Notes or on an ongoing basis. References in this Offering Circular to the "**relevant Dealer**" shall, in the case of an issue of Notes being (or intended to be) subscribed for by more than one Dealer, be to all Dealers agreeing to subscribe for such Notes. Woolworths Group Limited may issue Notes under the Programme in the form of medium term notes denominated in Australian dollars, issued in the Australian domestic capital market and governed by the laws of New South Wales, Australia ("**AMTNs**").

Application will be made to the Singapore Exchange Securities Trading Limited (the "**SGX-ST**") for permission to deal in and quotation for any Notes that may be issued pursuant to the Programme and which are agreed at or prior to the time of issue thereof to be so listed on the SGX-ST. Such permission will be granted when such Notes have been admitted to the Official List of the SGX-ST (the "**Official List**"). The SGX-ST assumes no responsibility for the correctness of any of the statements made or opinions expressed or reports contained herein. Admission to the Official List and quotation of any Notes on the SGX-ST are not to be taken as an indication of the merits of the Issuer, the Programme or the Notes. Notice of the aggregate nominal amount of Notes, interest (if any) payable in respect of Notes, the issue price of Notes and any other terms and conditions not contained herein which are applicable to each Tranche of Notes will be set out in the Pricing Supplement.

The relevant Pricing Supplement in respect of the issue of any Notes will specify whether or not such Notes will be listed on the SGX-ST or any other stock exchange.

The Notes of each Series issued in bearer form ("**Bearer Notes**") will be represented on issue by a temporary global note in bearer form (each a "**Temporary Global Note**") or a permanent global note in bearer form (each a "**Permanent Global Note**") (collectively, the "**Global Note**"). Notes (other than AMTNs) in registered form ("**Registered Notes**") will be represented by registered certificates (each a "**Certificate**"), one Certificate being issued in respect of each Holder's entire holding of Notes in registered form of one Series. Global Notes and Certificates may be deposited on the relevant issue date with a common depository on behalf of Euroclear Bank SA/NV ("**Euroclear**") and/or Clearstream Banking S.A. ("**Clearstream, Luxembourg**"). The provisions governing the exchange of interests in Global Notes for other Global Notes and definitive Notes are described in "**Summary of Provisions Relating to the Notes while in Global Form**". AMTNs will be issued in registered uncertificated form and will take the form of entries on a register established and maintained by a registrar in Australia and may be lodged with the clearing system operated by Austraclear Ltd ("**Austraclear**").

**The Notes have not been and will not be registered under the United States Securities Act of 1933, as amended (the "Securities Act") or with any securities regulatory authority of any state or other jurisdiction of the United States, and the Notes may include Bearer Notes that are subject to U.S. tax law requirements. Subject to certain exceptions, the Notes may not be offered, sold, or, in the case of Bearer Notes, delivered within the United States. Registered Notes are subject to certain restrictions on transfer, see "Subscription and Sale".**

The Issuer may agree with any Dealer that Notes may be issued in a form not contemplated by the Conditions of the Notes herein, in which event a supplementary Offering Circular, if appropriate, will be made available which will describe the effect of the agreement reached in relation to such Notes.

**IMPORTANT – EEA RETAIL INVESTORS** – If the Pricing Supplement in respect of any Notes includes a legend entitled "Prohibition of Sales to EEA Retail Investors", the Notes are not intended to be offered, sold or otherwise made available to and should not be offered, sold or otherwise made available to any retail investor in the European Economic Area ("**EEA**"). For these purposes, a retail investor means a person who is one (or more) of: (i) a retail client as defined in point (11) of Article 4(1) of Directive 2014/65/EU (as amended, "**MiFID II**"); (ii) a customer within the meaning of Directive (EU) 2016/97 (the "**Insurance Distribution Directive**"), where that customer would not qualify as a professional client as defined in point (10) of Article 4(1) of MiFID II; or (iii) not a qualified investor as defined in Regulation (EU) 2017/1129 (the "**Prospectus Regulation**"). Consequently no key information document required by Regulation (EU) No 1286/2014 (as amended, the "**PRIIPs Regulation**") for offering or selling the Notes or otherwise making them available to retail investors in the EEA has been prepared and therefore offering or selling the Notes or otherwise making them available to any retail investor in the EEA may be unlawful under the PRIIPs Regulation.

**MiFID II Product Governance/Target Market** – The Pricing Supplement in respect of any Notes will include a legend entitled "MiFID II Product Governance/Target Market" which will outline the target market assessment in respect of the Notes and which channels for distribution of the Notes are appropriate. Any person subsequently offering, selling or recommending the Notes (a "**distributor**") should take into consideration the target market assessment; however, a distributor subject to MiFID II is responsible for undertaking its own target market assessment in respect of the Notes (by either adopting or refining the target market assessment) and determining appropriate distribution channels.

A determination will be made in relation to each issue about whether, for the purpose of the MiFID Product Governance rules under EU Delegated Directive 2017/593 (the "**MiFID Product Governance Rules**"), any Dealer subscribing for any Notes is a manufacturer in respect of such Notes, but otherwise neither the Arranger nor the Dealers nor any of their respective affiliates will be a manufacturer for the purpose of the MiFID Product Governance Rules.

Investing in Notes issued under the Programme involves certain risks and may not be suitable for all investors. Investors should have sufficient knowledge and experience in financial and business matters to evaluate the information contained in this Offering Circular and in the applicable Pricing Supplement and the merits and risks of investing in a particular issue of Notes in the context of their financial position and particular circumstances. Investors also should have the financial capacity to bear the risks associated with an investment in Notes. Investors should not purchase Notes unless they understand and are able to bear risks associated with Notes. The principal risk factors that may affect the ability of the Issuer to fulfil its obligations in respect of the Notes are discussed under "**Risk Factors**" below.

**Arranger**



**Citigroup**

The date of this Offering Circular is 16 December 2019

The Issuer, having made all reasonable enquiries, confirms that the Offering Circular contains all information which is (in the context of the Programme or the issue, offering and sale of the Notes) material; such information and any information contained in marketing and roadshow materials provided by or approved in writing by the Issuer (together, "**Marketing and Roadshow Materials**") is true and accurate in all material respects and is not misleading in any material respect; any opinions, predictions or intentions expressed in the Offering Circular or any Marketing and Roadshow Materials are honestly held or made and are not misleading in any material respect; the Offering Circular and any Marketing and Roadshow Materials do not omit to state any material fact necessary to make such information, opinions, predictions or intentions (in the context of the Programme or the issue, offering and sale of the Notes) not misleading in any material respect; and all proper enquiries have been made to ascertain or verify the foregoing.

Each Tranche (as defined herein) of Notes will be issued on the terms set out herein under "*Terms and Conditions of the Notes*" (the "**Conditions**") as amended and/or supplemented by the Pricing Supplement specific to such Tranche. This Offering Circular must be read and construed together with any amendments or supplements hereto and with any information incorporated by reference herein and, in relation to any Tranche of Notes, must be read and construed together with the relevant Pricing Supplement.

The distribution of this Offering Circular and any Pricing Supplement and the offering, sale and delivery of the Notes in certain jurisdictions may be restricted by law. Persons into whose possession this Offering Circular comes are required by the Issuer, the Arranger and the Dealers to inform themselves about and to observe any such restrictions. None of the Issuer, the Arranger or the Dealers represents that this Offering Circular or any Pricing Supplement may be lawfully distributed, or that any Notes may be lawfully offered, in compliance with any applicable registration or other requirements in any such jurisdiction, or pursuant to an exemption available thereunder, or assumes any responsibility for facilitating any such distribution or offering. In particular, no action has been taken by the Issuer, the Arranger or the Dealers which would permit a public offering of any Notes or distribution of this Offering Circular or any Pricing Supplement in any jurisdiction where action for such purposes is required. Accordingly, no Notes may be offered or sold, directly or indirectly, and none of this Offering Circular, any Pricing Supplement or any advertisement or other offering material may be distributed or published in any jurisdiction, except under circumstances that will result in compliance with any applicable laws and regulations.

There are restrictions on the offer and sale of the Notes and the circulation of documents relating thereto, in certain jurisdictions including, but not limited to, the United States of America, the European Economic Area, the United Kingdom, The Netherlands, Australia, New Zealand, Hong Kong, Japan, Singapore and Switzerland, and to persons connected therewith. The Notes have not been and will not be registered under the Securities Act or with any securities regulatory authority of any state or other jurisdiction of the United States and may include Notes in bearer form that are subject to U.S. tax law requirements. Subject to certain exceptions, the Notes may not be offered, sold or, in the case of Bearer Notes, delivered within the United States. The Notes are being offered and sold outside the United States in reliance on Regulation S under the Securities Act. For a description of certain restrictions on offers, sales and transfers of Notes and on the distribution of this Offering Circular, see "*Subscription and Sale*".

**IMPORTANT – EEA RETAIL INVESTORS** – If the Pricing Supplement in respect of any Notes includes a legend entitled "Prohibition of Sales to EEA Retail Investors", the Notes are not intended to be offered, sold or otherwise made available to and should not be offered, sold or otherwise made available to any retail investor in the EEA. For these purposes, a retail investor means a person who is one (or more) of: (i) a retail client as defined in point (11) of Article 4(1) of MiFID II; (ii) a customer within the meaning of the Insurance Distribution Directive, where that customer would not qualify as a professional client as defined in point (10) of Article 4(1) of MiFID II; or (iii) not a qualified investor as defined in the Prospectus Regulation. Consequently no key information document required by the PRIIPs Regulation for offering or selling the Notes or otherwise making them available to retail investors in the EEA has been prepared and therefore offering or selling the Notes or otherwise making them available to any retail investor in the EEA may be unlawful under the PRIIPs Regulation.

This Offering Circular is to be read in conjunction with all documents which are deemed to be incorporated herein by reference (see "*Information Incorporated by Reference*"). This Offering Circular shall be read and construed on the basis that such documents are incorporated and form part of this Offering Circular.

No person has been authorised by the Issuer to give any information or to make any representation not contained in or not consistent with this Offering Circular or any other document entered into in relation to

the Programme and the sale of Notes and, if given or made, such information or representation should not be relied upon as having been authorised by the Issuer, the Arranger or any Dealer.

Neither the delivery of this Offering Circular or any Pricing Supplement nor the offering, sale or delivery of any Note shall, in any circumstances, create any implication that the information contained in this Offering Circular is true subsequent to the date hereof or the date upon which this Offering Circular has been most recently amended or supplemented or that there has been no adverse change, or any event reasonably likely to involve any adverse change, in the prospects or financial or trading position of the Issuer, since the date thereof or, if later, the date upon which this Offering Circular has been most recently amended or supplemented or that any other information supplied in connection with the Programme is correct at any time subsequent to the date on which it is supplied or, if different, the date indicated in the document containing the same.

Neither this Offering Circular nor any Pricing Supplement constitutes an offer or an invitation to subscribe for or purchase any Notes and should not be considered as a recommendation by the Issuer, the Arranger, the Dealers, or any director, officer, employee, agent or affiliate of any such person or any of them that any recipient of this Offering Circular or any Pricing Supplement should subscribe for or purchase any Notes. Each recipient of this Offering Circular or any Pricing Supplement shall be taken to have made its own investigation and appraisal of the condition (financial or otherwise) of the Issuer.

The maximum aggregate principal amount of Notes outstanding at any one time under the Programme will not exceed U.S.\$2,000,000,000 (and for this purpose, any Notes denominated in another currency shall be translated into U.S.\$ at the date of the agreement to issue such Notes calculated in accordance with the provisions of the Dealer Agreement). The maximum aggregate principal amount of Notes which may be outstanding at any one time under the Programme may be increased from time to time, subject to compliance with the relevant provisions of the Dealer Agreement as defined under "*Subscription and Sale*".

**In connection with the issue of any tranche of notes, the dealer or dealers (if any) named as the stabilisation manager(s) (or persons acting on behalf of any stabilisation manager(s)) in the applicable pricing supplement may outside Australia and on a market operated outside Australia over allot notes or effect transactions with a view to supporting the price of the notes at a level higher than that which might otherwise prevail for a limited period after the relevant issue date. However, there is no obligation on such stabilisation manager(s) to do this. Such stabilisation, if commenced, may be discontinued at any time, and must be brought to an end after a limited period. Such stabilisation shall be in compliance with all applicable laws, regulations and rules.**

**PRODUCT CLASSIFICATION PURSUANT TO SECTION 309B OF THE SECURITIES AND FUTURES ACT (CHAPTER 289 OF SINGAPORE)** – The Pricing Supplement in respect of any Notes may include a legend entitled "Singapore Securities and Futures Act Product Classification" which will state the product classification of the Notes pursuant to section 309B(1) of the Securities and Futures Act (Chapter 289 of Singapore) (the "SFA"). The Issuer will make a determination in relation to each issue about the classification of the Notes being offered for purposes of section 309B(1)(a). Any such legend included on the relevant Pricing Supplement will constitute notice to "relevant persons" for the purpose of section 309B(1)(c) of the SFA.

The Arranger and the Dealers have not separately verified the information contained in this Offering Circular. To the fullest extent permitted by law, neither the Arranger nor any of the Dealers, or any director, officer, employee, agent or affiliate of any such person makes any representation, warranty or undertaking, express or implied, or accepts any responsibility, with respect to the accuracy or completeness of any of the information in this Offering Circular. To the fullest extent permitted by law, neither the Arranger nor the Dealers, or any director, officer, employee, agent or affiliate of any such person accept any responsibility for the contents of this Offering Circular or for any other statement made or purported to be made by the Arranger, a Dealer, or any director, officer, employee, agent or affiliate of any such person or on its behalf in connection with the Issuer, the Group (as defined in this Offering Circular) or the issue and offering of the Notes. The Arranger and each Dealer accordingly disclaim all and any liability whether arising in tort or contract or otherwise (save as referred to above) which it might otherwise have in respect of this Offering Circular or any such statement.

This Offering Circular does not describe all of the risks and investment considerations (including those relating to each investor's particular circumstances) of an investment in Notes of a particular issue. Each potential purchaser of Notes should refer to and consider carefully the relevant Pricing Supplement for each

particular issue of Notes, which may describe additional risks and investment considerations associated with such Notes. The risks and investment considerations identified in this Offering Circular and the applicable Pricing Supplement are provided as general information only. Investors should consult their own financial and legal advisors as to the risks and investment considerations arising from an investment in an issue of Notes and should possess the appropriate resources to analyse such investment and the suitability of such investment in their particular circumstances.

Neither this Offering Circular nor any other information provided or incorporated by reference in connection with the Programme are intended to provide the basis of any credit or other evaluation and should not be considered as a recommendation by any of the Issuer, the Arranger or the Dealers, or any director, officer, employee, agent or affiliate of any such person that any recipient, of this Offering Circular or of any such information, should purchase the Notes. Each potential purchaser of Notes should make its own independent investigation of the financial condition and affairs, and its own appraisal of the creditworthiness, of the Issuer and the Group. Each potential purchaser of Notes should determine for itself the relevance of the information contained in this Offering Circular and its purchase of Notes should be based upon such investigation as it deems necessary. Neither the Arranger nor the Dealers or agent or affiliate of any such person undertakes to review the financial condition or affairs of the Issuer or the Group during the life of the arrangements contemplated by this Offering Circular nor to advise any investor or potential investor in the Notes of any information coming to the attention of any of the Arranger or the Dealers or any of them.

In this Offering Circular, where information has been presented in thousands or millions of units, amounts may have been rounded up or down. Accordingly, totals of columns or rows of numbers in tables may not be equal to the apparent total of the individual items and actual numbers may differ from those contained herein due to rounding.

In this Offering Circular, unless otherwise specified or the context otherwise requires, all references to "U.S.\$" and to "U.S. dollars" are to United States dollars; all references to "HK\$" and "Hong Kong dollars" are to Hong Kong dollars; all references to "pounds sterling" and "£" are to the currency of the United Kingdom; all references to "euro" and "€" are to the currency introduced at the start of the third stage of European economic and monetary union, and as defined in Article 2 of Council Regulation (EC) No. 974/98 of 3 May 1998 on the introduction of the euro as amended; all references to "S\$" are to Singapore dollars; all references to "United States" or "U.S." are to the United States of America; all references to "A\$" are to Australian dollars; references to "Australia" are to the Commonwealth of Australia; and all references to "United Kingdom" are to the United Kingdom of Great Britain and Northern Ireland.

In this Offering Circular, references to (i) "FY2018" and "2018 Fiscal Year" are to the 52 weeks ended 24 June 2018, and (ii) "FY2019" and "2019 Fiscal Year" are to the 53 weeks ended 30 June 2019.

## FORWARD LOOKING STATEMENTS

Certain statements under "*Risk Factors*" and "*Description of the Group*" elsewhere in this Offering Circular constitute "*forward-looking statements*". The words including "*believe*", "*expect*", "*plan*", "*anticipate*", "*schedule*", "*estimate*" and similar words or expressions identify forward-looking statements. In addition, all statements other than statements of historical facts included in this Offering Circular, including, but without limitation, those regarding the financial position, business strategy, prospects, capital expenditure and investment plans of the Group and the plans and objectives of the Group's management for its future operations (including development plans and objectives relating to the Group's operations), are forward-looking statements. Such forward-looking statements involve known and unknown risks, uncertainties and other factors which may cause actual results or performance of the Group to differ materially from those expressed or implied by such forward-looking statements. Such forward-looking statements are based on numerous assumptions regarding the Group's present and future business strategies and the environment in which the Group will operate in the future. The Issuer expressly disclaims any obligation or undertaking to release any updates or revisions to any forward- looking statements contained herein to reflect any change in the Issuer's or the Group's expectations with regard thereto or any change of events, conditions or circumstances, on which any such statements were based. This Offering Circular discloses, under "*Risk Factors*" and elsewhere, important factors that could cause actual results to differ materially from the Issuer's expectations. All subsequent written and forward-looking statements attributable to the Issuer or persons acting on behalf of the Issuer are expressly qualified in their entirety by such cautionary statements.

## CONTENTS

	<b>Page</b>
SUMMARY OF THE PROGRAMME .....	1
INFORMATION INCORPORATED BY REFERENCE .....	5
RISK FACTORS .....	6
USE OF PROCEEDS .....	17
FORMS OF THE NOTES .....	18
TERMS AND CONDITIONS OF THE NOTES .....	20
FORM OF PRICING SUPPLEMENT .....	56
SUMMARY OF PROVISIONS RELATING TO THE NOTES WHILE IN GLOBAL FORM .....	65
CAPITALISATION .....	69
DESCRIPTION OF THE GROUP .....	70
MANAGEMENT .....	78
TAXATION .....	80
SUBSCRIPTION AND SALE .....	86
GENERAL INFORMATION .....	92
INDEX OF DEFINED TERMS .....	94



## SUMMARY OF THE PROGRAMME

*This summary must be read as an introduction to this Offering Circular and any decision to invest in the Notes should be based on a consideration of the Offering Circular as a whole, including any information incorporated by reference. Words and expressions defined in the "Terms and Conditions of the Notes" below or elsewhere in this Offering Circular have the same meanings in this summary.*

<b>Issuer</b>	Woolworths Group Limited (formerly known as Woolworths Limited)
<b>Programme Size</b>	Up to U.S.\$2,000,000,000 (or the equivalent in other currencies calculated as described in the Dealer Agreement) outstanding at any time. The Issuer may increase the amount of the Programme in accordance with the terms of the Dealer Agreement.
<b>Risk Factors</b>	Investing in Notes issued under the Programme involves certain risks. The principal risk factors that may affect the abilities of the Issuer to fulfil its obligations in respect of the Notes are discussed under the section " <i>Risk Factors</i> " below.
<b>Arranger</b>	Citigroup Global Markets Limited
<b>Fiscal Agent</b>	Citicorp International Limited
<b>Paying Agent and Transfer Agent</b>	Citibank, N.A., London Branch
<b>Registrar</b>	Citigroup Global Markets Europe AG
<b>Australian Agent</b>	Citigroup Pty Limited (ABN 88 004 325 080)
<b>Method of Issue</b>	<p>The Notes will be issued on a syndicated or non-syndicated basis. The Notes will be issued in series (each a "<b>Series</b>") having one or more issue dates and on terms otherwise identical (or identical other than in respect of the first payment of interest), the Notes of each Series being intended to be interchangeable with all other Notes of that Series. Each Series may be issued in tranches (each a "<b>Tranche</b>") on the same or different issue dates. The specific terms of each Tranche (which will be completed, where necessary, with the relevant terms and conditions and, save in respect of the issue date, issue price, first payment date of interest and nominal amount of the Tranche, will be identical to the terms of other Tranches of the same Series) will be completed in the Pricing Supplement.</p>
<b>Clearing Systems</b>	Euroclear, Clearstream, Luxembourg and, in relation to any Tranche, such other clearing system as may be agreed between the Issuer, the Fiscal Agent and the relevant Dealer and, in respect of AMTNs, Austraclear.
<b>Form of Notes</b>	<p>Notes may be issued in bearer form ("<b>Bearer Notes</b>") or in registered form ("<b>Registered Notes</b>"). Registered Notes will not be exchangeable for Bearer Notes and <i>vice versa</i>. AMTNs will only be issued in registered form.</p> <p>Each Tranche of Bearer Notes will initially be in the form of either a Temporary Global Note or a Permanent Global Note, in each case as specified in the relevant Pricing Supplement.</p> <p>Each Global Note will be deposited on or around the relevant issue date with a common depositary or sub-custodian for Clearstream, Luxembourg, Euroclear and/or any other relevant clearing system. Each Temporary Global Note will be</p>

	<p>exchangeable for a Permanent Global Note or, if so specified in the relevant Pricing Supplement, for Definitive Notes. If the provisions of United States Treasury Regulation § 1.163-5(c)(2)(i)(D) (the "<b>TEFRA D Rules</b>") are specified in the relevant Pricing Supplement as applicable, certification as to non-U.S. beneficial ownership will be a condition precedent to any exchange of an interest in a Temporary Global Note or receipt of any payment of interest in respect of a Temporary Global Note. Each Permanent Global Note will be exchangeable for Definitive Notes in accordance with its terms. Definitive Notes will, if interest-bearing, have Coupons attached and, if appropriate, a Talon for further Coupons. Registered Notes (other than AMTNs) will initially be represented by Registered Global Notes. Registered Global Notes representing Registered Notes will be registered in the name of a nominee for one or more of Euroclear, Clearstream, Luxembourg or any other relevant clearing system. AMTNs will be issued in registered uncertificated form.</p>
<b>Currencies</b>	<p>Notes may be denominated in any currency or currencies, subject to compliance with all applicable legal and/or regulatory and/or central bank requirements. Payments in respect of Notes may, subject to such compliance, be made in and/or linked to, any currency or currencies other than the currency in which such Notes are denominated.</p>
<b>Status of the Notes</b>	<p>The Notes constitute direct, general and unconditional obligations of the Issuer which will at all times rank <i>pari passu</i> among themselves and at least <i>pari passu</i> with all other present and future unsecured obligations of the Issuer, save for such obligations as may be preferred by provisions of law that are both mandatory and of general application as described in "<i>Terms and Conditions of the Notes — Status of the Notes</i>".</p>
<b>Maturities</b>	<p>Any maturity, subject, in relation to specific currencies, to compliance with all applicable legal and/or regulatory and/or central bank requirements.</p>
<b>Redemption</b>	<p>Notes may be redeemable at par or at such other Redemption Amount (detailed in a formula, index or otherwise) as may be specified in the relevant Pricing Supplement.</p>
<b>Optional Redemption</b>	<p>Notes may be redeemed before their stated maturity at the option of the Issuer (either in whole or in part) and/or the Holders to the extent (if at all) specified in the relevant Pricing Supplement.</p>
<b>Tax Redemption</b>	<p>Except as described in "<i>Optional Redemption</i>" above, early redemption will only be permitted for tax reasons as described in Condition 10(b) (<i>Redemption and Purchase — Redemption for tax reasons</i>).</p>
<b>Interest</b>	<p>Notes may be interest-bearing or non-interest bearing. Interest (if any) may accrue at a fixed rate or a floating rate and the method of calculating interest may vary between the issue date and the maturity date of the relevant Series. All such information will be set out in the relevant Pricing Supplement.</p>
<b>Denominations</b>	<p>Notes will be issued in such denominations as may be specified in the relevant Pricing Supplement, subject to compliance with</p>

	<p>all applicable legal and/or regulatory and/or central bank requirements.</p>
<b>Cross Default</b>	<p>The Notes will contain a cross default provision as further described in Condition 14 (<i>Events of Default</i>).</p>
<b>Withholding Tax</b>	<p>All payments in respect of Notes shall be made without withholding or deduction for withholding taxes of Australia unless the withholding is required by law. In that event, the Issuer will (subject to certain customary exceptions as described in Condition 13 (<i>Taxation</i>)) pay such additional amounts as will result in the Holders receiving such amounts as they would have received in respect of such Notes had no such withholding been required.</p>
<b>Listing and Trading</b>	<p>Application will be made to the SGX-ST for permission to deal in and quotation for any Notes that may be issued pursuant to the Programme and which are agreed at or prior to the time of issue thereof to be so listed on the SGX- ST. Such permission will be granted when such Notes have been admitted to the Official List. The Notes may also be listed on such other or further stock exchange(s) as may be agreed between the Issuer and the relevant Dealer in relation to each Series. For so long as any Notes are listed on the SGX-ST, such Notes will be traded on the SGX-ST in a minimum board lot size of at least S\$200,000 or its equivalent in any other currency.</p> <p>However, unlisted Notes and Notes to be listed, traded or quoted on or by any other competent authority, stock exchange or quotation system may be issued pursuant to the Programme. The relevant Pricing Supplement in respect of the issue of any Notes will specify whether or not such Notes will be listed on the SGX-ST (or listed, traded or quoted on or by any other competent authority, exchange or quotation system).</p>
<b>Governing Law</b>	<p>The Notes (other than AMTNs) and any non-contractual obligations arising out of or in connection with the Notes will be governed by, and construed in accordance with, English law. AMTNs will be governed by the laws of New South Wales, Australia.</p>
<b>Enforcement of Notes in Global Form</b>	<p>In the case of Global Notes, individual investors' rights against the Issuer will be governed by a Deed of Covenant dated 16 December 2019, copies of each of which will be available for inspection at the specified office of the Fiscal Agent.</p>
<b>Selling Restrictions</b>	<p>For a description of certain restrictions on offers, sales and deliveries of Notes and on the distribution of offering material in the United States of America, the European Economic Area, the United Kingdom, The Netherlands, Australia, New Zealand, Hong Kong, Japan, Singapore and Switzerland, see "<i>Subscription and Sale</i>" below.</p>
<b>Initial Delivery of Notes</b>	<p>On or before the issue date for each Tranche, the Global Note representing Bearer Notes or the Global Registered Note representing Registered Notes (other than AMTNs) may be deposited with a common depositary for Euroclear and Clearstream, Luxembourg or any other clearing system or may be delivered outside any clearing system <b>provided that</b> the method of such delivery has been agreed in advance by the Issuer, the Fiscal Agent (or Registrar) and the relevant Dealers.</p>

Registered Notes that are to be credited to one or more clearing systems on issue will be registered in the name of, or in the name of nominees or a common nominee for, such clearing systems. AMTNs lodged with the Austraclear System will be registered in the name of Austraclear Ltd.

**Legal Entity Identifier**

The Legal Entity Identifier of Woolworths Group Limited is QNWEWQBS7HP85QHXL92.

## INFORMATION INCORPORATED BY REFERENCE

This Offering Circular should be read and construed in conjunction with each relevant Pricing Supplement, the most recently published audited annual financial statements and any interim financial statements (whether audited or unaudited) published subsequently to such annual financial statements of the Issuer from time to time (if any) and all amendments and supplements from time to time to this Offering Circular, which shall be deemed to be incorporated in, and to form part of, this Offering Circular and which shall be deemed to modify or supersede the contents of this Offering Circular to the extent that a statement contained in any such document is inconsistent with such contents.

Copies of all such documents which are so deemed to be incorporated in, and to form part of, this Offering Circular will be available free of charge during usual business hours on any weekday (Saturdays and public holidays excepted) from the specified offices of the Paying Agents and the principal office of the Fiscal Agent (as defined under "*Summary of the Programme*") set out at the end of this Offering Circular.

As at the date of this Offering Circular, the Group has prepared audited consolidated financial statements as at and for the financial years ended 24 June 2018 (a 52 week period) and 30 June 2019 (a 53 week period). These financial statements of the Group were prepared in conformity with Australian Accounting Standards issued by the Australian Accounting Standards Board. See "*General Information*" for a description of the financial statements currently published by the Group.

## **RISK FACTORS**

*The Issuer believes that the following factors may affect its ability to fulfil its obligations under Notes issued under the Programme. All of these factors are contingencies which may or may not occur and the Issuer is not in a position to express a view on the likelihood of any such contingency occurring.*

*In addition, certain factors which may be material for the purpose of assessing the market risks associated with Notes issued under the Programme are also described below.*

*The Issuer believes that the factors described below represent the principal risks inherent in investing in Notes issued under the Programme, but the inability of the Issuer to pay interest, principal or other amounts on or in connection with any Notes may occur for other reasons which may not be considered significant risks by the Issuer based on information currently available to it or which it may not currently be able to anticipate.*

*The Issuer does not represent that the statements below regarding the risks of holding any Notes are exhaustive. Prospective investors should also read the detailed information set out elsewhere in this Offering Circular (including any document incorporated by reference herein), obtain appropriate advice and reach their own views prior to making any investment decision.*

### **Risks Relating to the Group and its Business**

#### ***Asset and data loss***

The Group captures and retains a considerable amount of confidential information in the operation of its business including but not limited to customer, supplier and employee information. As part of the Group's retail operations, the Group possesses personally identifiable information, including customer addresses, credit card numbers and purchase history. In addition, certain third party vendors may provide services to the Group using personal and financial data of the Group's customers that the Group provides to them. Whilst the Group takes reasonable measures to ensure that its vendors, service providers, counterparties and other third parties have appropriate controls in place to protect the confidentiality of this data, the Group is unable to ensure that this is the case or that such measures are adequately maintained.

As a result, the Group is exposed to the risk of compromising the confidentiality, integrity and availability of this data. Failure to protect this data could lead to legal liability, regulatory action, financial consequences and reputational implications. For example, the Group is subject to various legislation and regulations in the jurisdictions in which it operates regulating the use of personal information and protecting the privacy of individuals in relation to personal data. Any misuse of customer information could result in violations of applicable laws, harming the Group's reputation and business. In addition, any such mismanagement of information may damage the Group's reputation if customers believe its systems are unreliable or could have an adverse effect on the Group's ability to attract new customers or retain existing ones.

The Group has a number of policies and procedures in place including those covering IT security, human resources, data confidentiality and business continuity, but such measures may not be effective in all cases, particularly with respect to third party service providers, and this could have a material adverse effect on its reputation, business, financial condition and results of operations.

#### ***Product liability risk***

The manufacturing, packaging, marketing, distribution and sale of products entails an inherent risk of product and public liability, product recall and resultant adverse publicity. If any products sold by the Group, including the Group's exclusive brand products, are defective, contaminated or adulterated, this may lead to a risk of exposure to product liability claims and adverse publicity. Such claims may have an adverse impact on the Group's future results of operations (should the Group's insurance not be adequate to cover all liabilities it may incur) if current or potential customers choose alternative stores as a result of any adverse publicity. Further, as a retailer of products, the Group faces risks associated with faulty, defective products or mislabelled products. Breaches of the Group's obligations can give rise to prosecution or claims for damages and can adversely affect its profitability and/or market reputation.

### ***Workplace health, safety and employment conditions***

Legislation in the markets in which the Group operates imposes various obligations on the Group in relation to the workplace health, safety and other employment conditions of its employees. If the Group fails to comply with these legislative requirements, fines, penalties and compensation fees may be imposed upon the Group. In addition to monetary concerns, any breach of the legislative requirements may result in reputational damage to the Group which could adversely affect its results of operations.

### ***Crime and Security Risks***

Due to the nature of the Group's retail operations, it is exposed to potential crime and security risks including (but not limited to):

- an unexpected increase in stock loss;
- a rise in store thefts including break ins and armed hold ups/assaults;
- an inability to provide a safe and secure environment for customers, employees and contractors;
- financial loss as a result of customer, vendor or employee fraud in store, at distribution centres and/or support functions;
- corporate fraud or corruption; and
- supply chain fraud.

Any one or more of these risks could have a materially adverse impact on the Group's financial results and operations.

### ***Interruption to business operations***

The ongoing performance of the Group is dependent, in large part, on the reliability and continuity of its systems and operations.

A large part of the Group's operations depends on information technology which may be vulnerable to a variety of interruptions due to events that may be beyond the Group's control including, but not limited to, telecommunications failures, computer viruses, hacking and other security issues. The Group has technology and information security processes and disaster recovery plans in place to mitigate its risk to these vulnerabilities, but these measures may not be adequate or implemented properly to ensure that its systems and computer networks are not disrupted.

Furthermore, the Group is susceptible to extraneous events such as industrial disputes, work stoppages, terrorist attacks, natural or environmental disasters and supply chain interruptions which are beyond the control of the Group but which may materially and adversely affect the Group's operations either directly or indirectly.

As the Group's strategy is focused on high volume, low margin businesses, any disruptions to operations or increases in costs as a result of unexpected disruptions could reduce overall profitability. The Group carries business interruption insurance, which may partly offset the financial effect of such an event, although no assurance can be given that any such event may not adversely affect the Group's future profitability, results of operations and financial position.

### ***The Group may face uncertainties associated with its strategy or transformation plans***

There is a risk that the Group may be unable to execute its strategy or transformation plans, or that such plans do not deliver the expected benefits or prove to be ineffective.

There are a number of factors which could impede the delivery of the Group's six key strategic priorities as part of its multi-year transformation to rebuild the business set out in "*Description of the Group – The Group's Strategy*", including but not limited to, a prolonged and unexpected decline in macroeconomic conditions, operational challenges relating to the turnaround of BIG W, the capacity to execute the

transformation agenda ahead of competitors, the amplification of reputational damage as a result of social media activism and unanticipated changes in regulatory conditions.

### ***Increased competition***

There is strong competition in the Australian and New Zealand markets in which the Group's businesses operate. As the Group operates a broad range of retail businesses (Food, Liquor, General Merchandise and Hotels), it is exposed to competition in many sectors of the Australian and New Zealand retail markets.

In particular, the Group's supermarkets business faces significant competition from existing retailers. Failure to competitively develop multi-channel delivery options may affect the Group's ability to meet its customers' changing needs and preferred platforms for shopping. Increased competition may also limit the Group's ability to expand its existing sites or acquire new sites.

There is also the risk of new entrants into the Australian or New Zealand retail markets, either by acquisition of an existing retailing company, through greenfield development or the emergence of non-traditional disruptive methods including via online or other novel retail models (including home delivery).

These factors could in turn reduce the Group's market share and/or existing profit margins, and have an overall adverse effect on its financial performance.

### ***Changes to the marketplace and customer sentiment***

The Group's trading operations are conducted almost entirely in Australia and New Zealand and, as such, are affected by general economic conditions in these markets as well as the global economy and any corresponding impact on customer sentiment, including, but not limited to, the following:

- changes in the rate of inflation, interest rates and foreign currency exchange rates;
- changes in fiscal or monetary policy by the Australian or New Zealand governments or central banks;
- changes in the level of global economic activity flowing through to a negative domestic economic impact;
- changes in commodity prices, in particular the price of oil; and
- changes in customers' saving and confidence levels.

Any adverse changes in economic conditions can be expected to affect customer sentiment and the retail trading environment in Australia and New Zealand in general, and may result in a material failure to grow, or a loss of revenues or margins.

Furthermore, the ability of the Group to successfully gauge and satisfy customer preferences is critical to the Group maintaining its competitive position. Specifically, the Group will be required to adapt its retail product offerings to overall changes in Australian and New Zealand demographics and the general ageing of their populations, as well as adapt or expand its product offerings in response to changes in customer preferences, such as trends towards consumption of healthier foods and an increased customer focus on value, and take advantage of opportunities to cater to customer demands and buying behaviours. In addition, the Group's retail businesses substantially depend on their respective brand reputations. Poor quality or inconsistent products, breaches of customer protection laws, negative publicity at the brand level or other factors may damage the reputation of and customer sentiment towards the Group's retail brands.

Any of these factors could materially adversely affect the Group's future profitability, results of operations and financial position.

### ***Regulatory risk***

The Group is subject to a range of legal and other regulatory controls imposed by Australian and New Zealand state, territory and federal government bodies, including product and consumer regulation and regulation in regards to liquor, gaming, competition, employment, health and safety, privacy, anti-bribery and corruption, anti-money laundering and the environment. The relevant regulatory regimes are complex



and are subject to change over time depending on the policies of the government in place. The Group, like other large Australian businesses, is subject to scrutiny by the Australian Competition and Consumer Commission ("ACCC"), New Zealand Commerce Commission ("NZ CC"), Fair Work Ombudsman ("FWO") and other regulatory bodies. Such regulatory bodies may limit the Group's ability to acquire further businesses or stores, enforce limits on activities such as exclusive brands or enforce codes of conduct in relation to dealings with suppliers. Any adverse outcomes arising from investigations or prosecutions commenced by the ACCC, NZ CC, FWO or state regulatory bodies against the Group, including for breaches of any undertakings the Group may have given to the ACCC, NZ CC or any other regulatory restrictions on its business activities, may adversely affect the Group's future financial performance and position.

Compliance with, or changes in, these laws or regulations may reduce the sales and profitability of the Group's operations and may otherwise adversely affect the Group's business, financial condition or results of operations. Non-compliance may result in substantial financial penalties being levied against the Group and may additionally result in the loss of certain licences, public censure or reputational damage which would have a negative impact on the Group's business and financial performance.

### ***Legal risks***

From time to time, the Group may be a party to litigation claims and legal proceedings, including personal injury and other claims and proceedings arising in the course of its business. The Group evaluates any litigation claims and legal proceedings to which it is a party to assess the likelihood of unfavourable outcomes and to estimate, if possible, the amount of potential losses. Based on these assessments and estimates, if any, the Group establishes reserves and/or discloses the relevant litigation claims or legal proceedings as appropriate. These assessments and estimates are based on the information available to management at the time and involve significant management judgement. Adverse outcomes in such legal proceedings, or changes in management's evaluations or predictions about the proceedings, could have a material adverse effect on the Group's financial results and financial condition.

### ***Socio-political risks***

The Group's broader corporate reputation is also driven by the perception of various stakeholders, including the public, non-government organisations, politicians and the media of what is determined to be acceptable corporate behaviour. These expectations create additional requirements to understand the impact of policy and regulatory changes, as well as broader reputational damage. The Group continues to monitor these trends and build sustainable relationships with stakeholder groups in order to understand their expectation and how this aligns with the Group's strategy.

### ***Sustainability and environmental risks***

The Group may be impacted by the long term impact of climate change, including:

- increased severity or regularity of extreme weather events which may result in business disruptions, changing supply conditions, safety risks for its team members and customers, and damage to its physical assets and transport infrastructure;
- changes to global policy and government regulations; and
- changes to customer needs, preferences and behaviours.

To manage these risks, as part of the Group's strategic planning and its ongoing management of business risk, the Group assesses the long term implications of climate change. In addition, the Group is committed to social responsibility, including minimising its impact on the environment. The Group has a sustainability committee that oversees the effectiveness of the Group's policies and initiatives designed to support sustainability and the minimisation of the impact of the Group on the environment.

### ***Failure to attract or retain key employees***

The responsibility of overseeing day-to-day operations and the strategic management of the Group is concentrated among a number of key employees. There can be no assurance that there will be no detrimental

impact on the Group if one or more of these key employees were to cease employment with the Group, potentially as a result of lateral recruitment by existing or new competitors.

The Group's success and growth strategy will depend on its ability to attract and retain such key management and other operating personnel. An inability to attract and retain the requisite personnel by the Group could have an adverse effect on the Group's business, operating results and financial position. While the Group has an established succession planning strategy, there can be no assurance that it will prevent disruptions in the business resulting from the departure of key personnel.

### ***Supplier relationship risks***

The Group relies on major suppliers, manufacturers and other service providers to provide materials and produce products for the Group's retail businesses and to transport products to distribution centres, stores and customers, and it may not be able to obtain or deliver quality products on a timely basis or in sufficient quantity at acceptable cost. The Group's retail businesses are dependent upon their access to products that meet their specifications.

Reliance on third party suppliers carries with it substantial risks, including:

- the Group's ongoing ability to find qualified suppliers and to access products in a timely and efficient manner;
- political or financial instability, trade restrictions, tariffs, transport capacity and other factors relating to foreign trade arising from international suppliers which could disrupt the the Group's supply chain; and
- the continued ability of third party suppliers to meet the Group's quality standards and regulatory requirements.

Any disruption to the Group supply chain as a result of an issue with a supplier, or any damage to its integrity, could cause the Group significant time and expense in remediation of any deficiencies and could impact its reputation, which could adversely affect its brand recognition, market share and profitability. Furthermore, it could result in increased operating costs and improperly implemented initiatives which may harm customer engagement through reduced levels of service and could adversely impact the Group's businesses.

### ***Inventory management risks***

Efficiently managing inventory stocks and stock availability are of paramount importance to all of the Group's businesses. If the Group is unable to manage inventory effectively, or if the Group faces shortages of stock availability resulting in lost sales, this could affect the businesses' competitive position and may have an adverse impact on the Group's results of operations and financial condition.

### ***Funding, liquidity, interest and exchange rate risk***

Changes in the global credit and financial markets, including regulatory changes in respect of banks and the wider financial services sector have in recent years affected and may continue to affect the availability of credit and has led to an increase in the cost of financing. In the past, the deterioration in the financial markets has contributed to a recession in the U.S. and the global economy, which has led, and may continue to lead, to significant declines in employment, household wealth, customer demand and lending. As a result, this may adversely affect economic growth in Australia, New Zealand and elsewhere.

Whilst the Group currently has committed facilities available that enable it to meet its current funding needs, there may be difficulty in the future in accessing the financial markets, which could make it more difficult or expensive to obtain funding. There can be no assurance that the Group will be able to continue to raise financing at a reasonable cost, or at all. The Group may also be subject to solvency risks of its banks and counterparts in its financial investments and arrangements. These may have an adverse effect on the Group's business, financial condition and results of operations.

The Group acquires goods and services and issues debt in non-Australian currencies. The impact of such currency risk cannot be predicted reliably. The Group seeks to manage its exposure to adverse fluctuations

in exchange rates by using currency hedging instruments. The Group seeks to manage its exposure to adverse fluctuations in interest rates associated with its debt by using interest rate hedging instruments. There is a risk that the Group's results of operations may be adversely affected if its hedges are not effective in mitigating exchange rate and interest rate risks, if the Group is under hedged or if a hedge provider defaults on its obligations under the Group's hedging agreements. There can be no assurance that the Group's interest rate and exchange rate hedging arrangements or hedging policy will be sufficient or effective.

#### ***Unforeseen reductions in margin***

An ongoing focus for the Group is to maintain its cost base at an appropriate level. If the Group is unable to do so on a sustainable basis or achieve savings to the necessary extent, it may be unable to compete effectively in its markets and its trading results may be adversely affected.

In addition, the Group seeks to maintain an acceptable margin by improved buying, as well as reduced stock loss, efficiency improvements from the operation of new distribution centres and changes in sales mix, and increased contributions from exclusive brand ranges. Failure to achieve targets in these areas may adversely affect the Group's gross margin levels.

#### ***Failure to gain traction from store renewals and open sufficient new stores***

The Group's future growth and operating performance depend in part on its ability to renew and improve existing stores over time. If such renewals are not completed on time, within budget or fail to realise their anticipated benefits, the Group's growth and performance may be adversely affected, in particular, where that failure is sustained and widespread. Furthermore, if the Group fails to regularly monitor underperforming stores and take appropriate remedial action, such stores may adversely affect the overall profitability of the Group.

There is also a risk that the Group may not be able to identify and acquire appropriate sites for new store locations in or near key population catchments or enter into leases on suitable sites on a timely basis and on satisfactory terms, including due to governmental zoning or permit restrictions, competition from other companies seeking similar sites or the inability of property owners to develop suitable property at the pace required by the Group. In particular, availability of additional sites in densely populated areas for large format stores such as supermarkets, Dan Murphy's and BIG W is constrained. The Group's inability to execute its new store strategy may have a material adverse effect on its growth.

#### ***Divestment or exit activities***

From time to time, the Group may examine its portfolio of businesses. Upon reviewing its portfolio, the Group may look to dispose, restructure or exit one or more of its businesses which may be underperforming or may no longer be part of its strategy.

Disposals of businesses may lead to a change in the source and nature of the Group's earnings and may result in variability of earnings over time. In addition, liabilities may arise in connection with the businesses that the Group sells in the future, which could adversely affect the Group's earnings.

#### ***Potential acquisition opportunities***

From time to time, the Group may examine new acquisition opportunities both domestically and internationally, which may relate to existing businesses or to new areas of operation for the Group. Any new businesses that the Group acquires may be integrated into the Group, which may be costly and may occupy a large amount of the Group's management's time. The Group may not be successful in implementing its strategy for any acquired businesses without substantial costs, delays or other problems, which could negatively impact the Group's results of operations, profitability or reputation.

Acquisitions and disposals of businesses may lead to a change in the source and nature of the Group's earnings and may result in variability of earnings over time. In addition, liabilities may arise in connection with the businesses that the Group acquires or sells in the future, which could adversely affect the Group's earnings. Further, the success of any potential international expansion by the Group could be adversely affected if the Group is unable to adapt to the local operating environment.

### ***Long-term leases***

The Group operates leases in premises that are either owned by the Group or leased from other parties such as shopping centres. From time to time, the Group reviews the ownership and leasing structure of these premises. The terms of the Group's lease arrangements are generally long-dated and contain provisions requiring the Group to continue to operate that store for the full term of the lease irrespective of individual store profitability. There exists a risk that the Group's flexibility to exit underperforming stores may be constrained by the terms of the relevant lease.

### **Risks Relating to the Structure of a Particular Issue of Notes**

A wide range of Notes may be issued under the Programme. A number of these Notes may have features which contain particular risks for potential investors. Set out below is a description of certain such features:

#### ***Notes subject to optional redemption by the Issuer***

Unless in the case of any particular Tranche of Notes the relevant Pricing Supplement specifies otherwise, in the event that the Issuer would be obliged to increase the amounts payable in respect of any Notes due to any withholding or deduction for or on account of, any present or future taxes, duties, assessments or governmental charges of whatever nature imposed, levied, collected, withheld or assessed by or on behalf of Australia or any political subdivision thereof or any authority therein or thereof having power to tax, the Issuer may redeem all, but not some only, of the outstanding Notes in accordance with the Conditions.

An optional redemption feature is likely to limit the market value of Notes. During any period when the Issuer may elect to redeem Notes, the market value of those Notes generally will not rise substantially above the price at which they can be redeemed. This also may be true prior to any redemption period.

The Issuer may be expected to redeem Notes when its cost of borrowing is lower than the interest rate on the Notes. At those times, an investor generally would not be able to reinvest the redemption proceeds at an effective interest rate as high as the interest rate on the Notes being redeemed and may only be able to do so at a significantly lower rate. Potential investors should consider reinvestment risk in light of other investments available at that time.

#### ***The market prices of Notes issued at a substantial discount or premium tend to fluctuate more in relation to general changes in interest rates than do prices for conventional interest-bearing securities***

The market values of securities issued at a substantial discount or premium to their nominal amount tend to fluctuate more in relation to general changes in interest rates than do prices for conventional interest-bearing securities. Generally, the longer the remaining term of the securities, the greater the price volatility as compared to conventional interest-bearing securities with comparable maturities.

### **Risks Relating to the Notes Generally**

Set out below is a brief description of certain risks relating to the Notes generally:

#### ***The Notes may not be a suitable investment for all investors***

Each potential investor in any Notes must determine the suitability of that investment in light of its own circumstances. In particular, each potential investor should:

- (a) have sufficient knowledge and experience to make a meaningful evaluation of the relevant Notes, the merits and risks of investing in the relevant Notes and the information contained or incorporated by reference in this Offering Circular and any applicable supplement;
- (b) have access to, and knowledge of, appropriate analytical tools to evaluate, in the context of its particular financial situation, an investment in the relevant Notes and the impact such investment will have on its overall investment portfolio;
- (c) have sufficient financial resources and liquidity to bear all of the risks of an investment in the relevant Notes, including where principal or interest is payable in one or more currencies, or where the currency for principal or interest payments is different from the potential investor's currency;

- (d) understand thoroughly the terms of the relevant Notes and be familiar with the behaviour of any relevant indices and financial markets; and
- (e) be able to evaluate (either alone or with the help of a financial adviser) possible scenarios for economic, interest rate and other factors that may affect its investment and its ability to bear the applicable risks.

Some Notes are complex financial instruments and such instruments may be purchased as a way to reduce risk or enhance yield with an understood, measured, appropriate addition of risk to their overall portfolios. A potential investor should not invest in Notes which are complex financial instruments unless it has the expertise (either alone or with the help of a financial adviser) to evaluate how the Notes will perform under changing conditions, the resulting effects on the value of such Notes and the impact this investment will have on the potential investor's overall investment portfolio.

#### ***The secondary market generally***

Notes may have no established trading market when issued, and one may never develop. If a market does develop, it may not be liquid. Therefore, investors may not be able to sell their Notes easily or at prices that will provide them with a yield comparable to similar investments that have a developed secondary market. This is particularly the case for Notes that are especially sensitive to interest rate, currency or market risks, are designed for specific investment objectives or strategies or have been structured to meet the investment requirements of limited categories of investors. These types of Notes generally would have a more limited secondary market and more price volatility than conventional debt securities. Illiquidity may have a severely adverse effect on the market value of Notes.

#### ***Modification***

The Conditions of the Notes contain provisions for calling meetings of Holders to consider matters affecting their interests generally. These provisions permit defined majorities to bind all Holders including Holders who did not attend and vote at the relevant meeting and Holders who voted in a manner contrary to the majority.

The Conditions of the Notes also provide that certain Holders may, without the consent of Holders, agree to any modification of the Conditions of the Notes, in the circumstances described in Condition 18 (*Meetings of Holders; Modification*).

#### ***A change in the law which governs the Notes may adversely affect Holders***

The Conditions of the Notes are governed by English law or, in the case of AMTNs, New South Wales law, in each case in effect as at the date of issue of the relevant Notes. No assurance can be given as to the impact of any possible judicial decision or change to English law or New South Wales law or administrative practice after the date of issue of the relevant Notes.

#### ***Majority interests in Holder meetings***

The Conditions contain provisions for calling meetings of Holders to consider matters affecting their interests generally. These provisions permit defined majorities to bind all Holders including Holders who did not attend and vote at the relevant meeting and Holders who voted in a manner contrary to the majority.

#### ***The Notes (other than AMTNs) may be represented by Global Notes or Global Registered Notes and holders of a beneficial interest in a Global Note or Global Registered Note or AMTN must rely on the procedures of the relevant Clearing System(s)***

Notes (other than AMTNs) issued under the Programme may be represented by one or more Global Notes or Global Registered Notes. Such Global Notes or Global Registered Notes will be deposited with a common depository for Euroclear and Clearstream, Luxembourg, or any other clearing system (each of Euroclear and Clearstream, Luxembourg and such other clearing system, a "**Clearing System**"). Except in the circumstances described in the relevant Global Note or Global Registered Note, investors will not be entitled to receive definitive Notes. The relevant Clearing System(s) will maintain records of the beneficial interests in the Global Notes or Global Registered Notes. While the Notes are represented by one or more Global Notes or Registered Notes or where AMTNs are lodged in Austraclear, investors will be able to trade their beneficial interests only through the Clearing Systems.

While the Notes are represented by one or more Global Notes or Global Registered Notes or where AMTNs are lodged in Austraclear, the Issuer will discharge its payment obligations under the Notes by making payments to the relevant Clearing System for distribution to their account holders.

A holder of a beneficial interest in a Global Note, Global Registered Note or AMTN must rely on the procedures of the relevant Clearing System(s) to receive payments under the relevant Notes. The Issuer does not have any responsibility or liability for the records relating to, or payments made in respect of, beneficial interests in the Global Notes, Global Registered Notes or AMTNs.

Holders of beneficial interests in the Global Notes, Global Registered Notes or AMTNs will not have a direct right to vote in respect of the relevant Notes. Instead, such holders will be permitted to act only to the extent that they are enabled by the relevant Clearing System(s) to appoint appropriate proxies.

The Issuer may procure that the AMTNs are lodged with the Austraclear System. On lodgement, Austraclear will become the sole registered holder and legal owner of the AMTNs. Subject to the rules and regulations known as the "**Austraclear System Regulations**" established by Austraclear to govern the use of the Austraclear System, participants of the Austraclear System ("**Austraclear Accountholders**") may acquire rights against Austraclear in relation to those AMTNs as beneficial owners and Austraclear is required to deal with the AMTNs in accordance with the directions and instructions of the Austraclear Accountholders. Investors in AMTNs who are not Austraclear Accountholders would need to hold their interest in the relevant AMTNs through a nominee who is an Austraclear Accountholder. All payments by the Issuer in respect of AMTNs lodged with the Austraclear System will be made directly to an account agreed with Austraclear or as it directs in accordance with the Austraclear System Regulations.

Where the AMTNs are lodged with the Austraclear System, any transfer of AMTNs will be subject to the Austraclear System Regulations. Secondary market sales of AMTNs cleared through the Austraclear System will be settled in accordance with the Austraclear System Regulations.

Austraclear Accountholders who acquire an interest in AMTNs lodged with the Austraclear System must look solely to Austraclear for their rights in relation to such Notes and will have no claim directly against the Issuer in respect of such AMTNs although, under the Austraclear System Regulations, Austraclear may direct the Issuer to make payments direct to the relevant Austraclear Accountholders.

Where Austraclear is registered as the holder of any AMTN that is lodged with the Austraclear System, Austraclear may, where specified in the Austraclear System Regulations, transfer the AMTNs to the person in whose Security Record (as defined in the Austraclear System Regulations) those AMTNs are recorded and, as a consequence, remove those AMTNs from the Austraclear System.

***If definitive Notes are issued, holders should be aware that definitive Notes which have a denomination that is not an integral multiple of the minimum denomination may be illiquid and difficult to trade***

In the case of Notes which have denominations consisting of a minimum Denomination plus one or more higher integral multiples of another smaller amount, it is possible that Notes may be traded in amounts that are not integral multiples of such minimum Denomination. In such a case, a Holder who, as a result of trading such amounts, holds a principal amount of less than the minimum Denomination will not receive a definitive Note in respect of such holding (should definitive Notes be printed) and would need to purchase a principal amount of Notes such that it holds an amount equal to one or integral multiples of the minimum Denomination. If definitive Notes are issued, holders should be aware that definitive Notes which have a denomination that is not an integral multiple of the minimum Denomination may be illiquid and difficult to trade.

***Holders' remedies under the Notes are capable of exercise only in limited circumstances***

Payment of principal and interest thereon in relation to the Notes may be accelerated only if certain circumstances arise or conditions are satisfied. See Condition 14 (*Events of Default*) for further information.

***The credit ratings assigned to the Notes may not reflect all risks***

One or more independent credit rating agencies may assign credit ratings to an issue of Notes. The ratings may not reflect the potential impact of all risks related to structure, market, additional factors discussed

above and other factors that may affect the value of the Notes. A credit rating is not a recommendation to buy, sell or hold securities and may be revised or withdrawn by the rating agency at any time.

#### ***Risks related to Notes which are linked to "benchmarks"***

The London Interbank Offered Rate ("**LIBOR**"), the Euro Interbank Offered Rate ("**EURIBOR**") and other interest rate or other types of rates and indices which are deemed to be benchmarks are the subject of ongoing national and international regulatory discussions and proposals for reform. Some of these reforms are already effective whilst others are yet to be implemented. These reforms may cause such benchmarks to perform differently than in the past, or disappear entirely, or have other consequences which cannot be predicted.

As an example of such benchmark reforms, on 27 July 2017, the UK Financial Conduct Authority (the "**FCA**") announced that it will no longer persuade or compel banks to submit rates for the calculation of the LIBOR benchmark after 2021 and, on 12 July 2018, the FCA announced that the LIBOR benchmark may cease to be a regulated benchmark under the Benchmarks Regulation (EU) 2016/1011. Such announcements indicate that the continuation of LIBOR on the current basis (or at all) cannot and will not be guaranteed after 2021.

At this time, it is not possible to predict the effect of any establishment of alternative reference rates or any other reforms to LIBOR that may be enacted in the United Kingdom or elsewhere. Uncertainty as to the nature of such alternative reference rates or other reforms may adversely affect the trading market for LIBOR-linked securities. The potential elimination of benchmarks, such as LIBOR, the establishment of alternative reference rates or changes in the manner of administration of a benchmark could also require adjustments to the terms of benchmark-linked securities and may result in other consequences, such as interest payments that are lower than, or that do not otherwise correlate over time with, the payments that would have been made on those securities if the relevant benchmark was available in its current form.

The elimination of the LIBOR benchmark or any other benchmark, or changes in the manner of administration of any benchmark, could require or result in an adjustment to the interest calculation provisions of the Conditions (as further described in Condition 7(1) (*Benchmark Discontinuation*)), or result in adverse consequences to Holders of any Notes linked to such benchmark (including Floating Rate Notes whose interest rates are linked to LIBOR, EURIBOR or any other such benchmark that is subject to reform). Furthermore, even prior to the implementation of any changes, uncertainty as to the nature of alternative reference rates and as to potential changes to such benchmark may adversely affect such benchmark during the term of the relevant Notes, the return on the relevant Notes and the trading market for securities (including the Notes) based on the same benchmark.

The "*Terms and Conditions of the Notes*" provide for certain fallback arrangements in the event that a published benchmark, such as LIBOR, (including any page on which such benchmark may be published (or any successor service)) becomes unavailable, including the possibility that the rate of interest could be set by reference to a successor rate or an alternative rate and that such successor rate or alternative reference rate may be adjusted (if required) in order to reduce or eliminate, to the extent reasonably practicable in the circumstances, any economic prejudice or benefit (as applicable) to investors arising out of the replacement of the relevant benchmark, although the application of such adjustments to the Notes may not achieve this objective. Any such changes may result in the Notes performing differently (which may include payment of a lower interest rate) than if the original benchmark continued to apply. In certain circumstances the ultimate fallback of interest for a particular Interest Period may result in the rate of interest for the last preceding Interest Period being used.

This may result in the effective application of a fixed rate for Floating Rate Notes based on the rate which was last observed on the Relevant Screen Page. In addition, due to the uncertainty concerning the availability of successor rates and alternative reference rates and the involvement of an Independent Adviser (as defined in the Conditions), the relevant fallback provisions may not operate as intended at the relevant time.

Any such consequences could have a material adverse effect on the value of and return on any such Notes.

#### **Risks Relating to the Market Generally**

Set out below is a brief description of certain market risks, including liquidity risk, exchange rate risk, interest rate risk and credit risk:

***Exchange rate risks and exchange controls may result in investors receiving less interest or principal than expected***

The Issuer will pay principal and interest on the Notes in the currency specified. This presents certain risks relating to currency conversions if an investor's financial activities are denominated principally in a currency or currency unit (the "**Investor's Currency**") other than the currency in which the Notes are denominated. These include the risk that exchange rates may significantly change (including changes due to devaluation of the currency in which the Notes are denominated or revaluation of the investor's currency) and the risk that authorities with jurisdiction over an investor's currency may impose or modify exchange controls. An appreciation in the value of an investor's currency relative to the currency in which the Notes are denominated would decrease (i) the investor's currency-equivalent yield on the Notes, (ii) the investor's currency equivalent value of the principal payable on the Notes and (iii) the investor's currency equivalent market value of the Notes. Relevant government and monetary authorities may impose (as some have done in the past) exchange controls that could adversely affect an applicable exchange rate. As a result, investors may receive less interest or principal than expected, or no interest or principal.

***Changes in market interest rates may adversely affect the value of fixed rate Notes***

Investment in fixed rate Notes involves the risk that subsequent changes in market interest rates may adversely affect the value of fixed rate Notes.

***Legal investment considerations may restrict certain investments***

The investment activities of certain investors are subject to legal investment laws and regulations, or review or regulation by certain authorities. Each potential investor should consult its legal advisers to determine whether and to what extent (i) the Notes are legal investments for it, (ii) the Notes can be used as collateral for various types of borrowing and (iii) other restrictions apply to its purchase or pledge of any Notes. Financial institutions should consult their legal advisers or the appropriate regulators to determine the appropriate treatment of the Notes under any applicable risk-based capital or similar rules.



## **USE OF PROCEEDS**

The net proceeds from each issue of Notes will be used by the Issuer for its respective general corporate purposes. If, in respect of any particular issue, there is a particular identified use of proceeds, this will be stated in the applicable Pricing Supplement.

## FORMS OF THE NOTES

### Bearer Notes

The Issuer may make applications to Euroclear and Clearstream, Luxembourg for acceptance in their respective book-entry systems in respect of any Series of Bearer Notes. In respect of Bearer Notes, a temporary Global Note and/or a permanent Global Note will be deposited with a common depository for Euroclear and Clearstream, Luxembourg. Transfers of interests in a temporary Global Note or a permanent Global Note will be made in accordance with the normal market debt securities operating procedures of Euroclear and Clearstream, Luxembourg. Each Global Note will have an International Securities Identification Number ("ISIN") and a Common Code. Investors in Notes of such Series may hold their interests in a Global Note only through Euroclear or Clearstream, Luxembourg.

### Registered Notes

The Issuer may make applications to Euroclear and Clearstream, Luxembourg for acceptance in their respective book-entry systems in respect of the Notes (other than AMTNs) to be represented by a Global Registered Note. Each Global Registered Note will have an ISIN and a Common Code. Investors in Notes of such Series may hold their interests in a Global Registered Note only through Euroclear or Clearstream, Luxembourg.

The Issuer may make an application to Austraclear for acceptance of AMTNs in the Austraclear System. Each AMTN will have an ISIN and may have a Common Code.

### Individual Certificates

Registration of title to Registered Notes (other than AMTNs) in a name other than a depository or its nominee for Euroclear and Clearstream, Luxembourg will be permitted only in the circumstances set forth in "*Summary of Provisions Relating to the Notes while in Global Form — Exchange — Permanent Global Notes*". In such circumstances, the Issuer will cause sufficient individual Certificates to be executed and delivered to the Registrar for completion, authentication and despatch to the relevant Holder(s). A person having an interest in a Global Registered Note must provide the Registrar with a written order containing instructions and such other information as the Issuer and the Registrar may require to complete, execute and deliver such individual Certificates. AMTNs are issued in registered uncertificated form.

### Clearance and Settlement

The information set out below is subject to any change in or reinterpretation of the rules, regulations and procedures of the Clearing Systems currently in effect. The information in this section concerning the Clearing Systems has been obtained from sources that the Issuer believes to be reliable, but neither the Issuer nor the Arranger nor any Agent nor any Dealer takes any responsibility for the accuracy thereof. Investors wishing to use the facilities of any of the Clearing Systems are advised to confirm the continued applicability of the rules, regulations and procedures of the relevant Clearing System. Neither the Issuer nor any other party to the Agency Agreement or the Australian Agency Agreement will have any responsibility or liability for any aspect of the records relating to, or payments made on account of, beneficial ownership interests in the Notes held through the facilities of any Clearing System or for maintaining, supervising or reviewing any records relating to, or payments made on account of, such beneficial ownership interests.

### The Clearing Systems

The relevant Pricing Supplement will specify the Clearing System(s) applicable for each Series.

### *Euroclear and Clearstream, Luxembourg*

Euroclear and Clearstream, Luxembourg each holds securities for participating organisations and facilitates the clearance and settlement of securities transactions between their respective participants through electronic book-entry changes in accounts of such participants. Euroclear and Clearstream, Luxembourg provide to their respective participants, among other things, services for safekeeping, administration, clearance and settlement of internationally-traded securities and securities lending and borrowing. Euroclear and Clearstream, Luxembourg participants are financial institutions throughout the world, including underwriters, securities brokers and dealers, banks, trust companies, clearing corporations and

certain other organisations. Indirect access to Euroclear or Clearstream, Luxembourg is also available to others, such as banks, brokers, dealers and trust companies which clear through or maintain a custodial relationship with a Euroclear or Clearstream, Luxembourg participant, either directly or indirectly.

Distributions of principal with respect to book-entry interests in the Notes held through Euroclear or Clearstream, Luxembourg will be credited, to the extent received by any Paying Agent, to the cash accounts of Euroclear or Clearstream, Luxembourg participants in accordance with the relevant system's rules and procedures.

### ***The Austraclear System***

On issue of any AMTNs, the Issuer will (unless otherwise specified in the relevant Pricing Supplement) procure that the AMTNs are lodged with the Austraclear System. On lodgement, Austraclear will become the sole registered holder and legal owner of the AMTNs. Subject to the Austraclear System Regulations, Austraclear Accountholders may acquire rights against Austraclear in relation to those AMTNs as beneficial owners and Austraclear is required to deal with the AMTNs in accordance with the directions and instructions of the Austraclear Accountholders. Any potential investors who are not Austraclear Accountholders would need to hold their interest in the relevant AMTNs through a nominee who is an Austraclear Accountholder. All payments by the Issuer in respect of AMTNs lodged with the Austraclear System will be made directly to an account agreed with Austraclear or as it directs in accordance with the Austraclear System Regulations.

### ***Holding of AMTNs through Euroclear and Clearstream, Luxembourg***

Once lodged with the Austraclear System, interests in the AMTNs may be held through Euroclear or Clearstream, Luxembourg. In these circumstances, entitlements in respect of holdings of interests in the AMTNs in Euroclear would be held in the Austraclear System by HSBC Custody Nominees (Australia) Limited as nominee of Euroclear, while entitlements in respect of holdings of interests in the AMTNs in Clearstream, Luxembourg would be held in the Austraclear System by a nominee of J.P. Morgan Chase Bank, N.A. as custodian for Clearstream, Luxembourg.

The rights of a holder of interests in AMTNs held through Euroclear or Clearstream, Luxembourg are subject to the respective rules and regulations of Euroclear and Clearstream, Luxembourg, the arrangements between Euroclear and Clearstream, Luxembourg and their respective nominees in the Austraclear System Regulations.

### ***Relationship of Austraclear Accountholders with Austraclear Australia***

Austraclear Accountholders who acquire an interest in AMTNs lodged with the Austraclear System must look solely to Austraclear for their rights in relation to such Notes and will have no claim directly against the Issuer in respect of such AMTNs although under the Austraclear System Regulations, Austraclear may direct the Issuer to make payments direct to the relevant Austraclear Accountholders. Where Austraclear is registered as the holder of any AMTN that is lodged with the Austraclear System, Austraclear may, where specified in the Austraclear System Regulations, transfer the AMTNs to the person in whose Security Record (as defined in the Austraclear System Regulations) those AMTNs are recorded and, as a consequence, remove those AMTNs from the Austraclear System. Potential investors in AMTNs should inform themselves of, and satisfy themselves with, the Austraclear System Regulations and (where applicable) the rules of Euroclear and Clearstream, Luxembourg and the arrangements between them and their nominees in the Austraclear System.

## TERMS AND CONDITIONS OF THE NOTES

*The following is the text of the terms and conditions which, as supplemented, amended and/or replaced by the relevant Pricing Supplement, will be endorsed on each Note in definitive form issued under the Programme. The terms and conditions applicable to any Note in global form will differ from those terms and conditions which would apply to the Note were it in definitive form to the extent described under "Summary of Provisions Relating to the Notes while in Global Form" below.*

### 1. Introduction

#### (a) Programme

Woolworths Group Limited (formerly known as Woolworths Limited) (ABN 88 000 014 675) (the "**Issuer**") has established a Medium Term Note Programme (the "**Programme**") for the issuance of up to U.S.\$2,000,000,000 in aggregate principal amount of notes (including AMTNs (as defined below)) (the "**Notes**"). The Issuer may issue Notes under the Programme in the form of medium term notes denominated in Australian dollars, issued in the Australian domestic capital market and governed by the laws of New South Wales, Australia ("**AMTNs**").

#### (b) Pricing Supplement

Notes issued under the Programme are issued in series (each a "**Series**") and each Series may comprise one or more tranches (each a "**Tranche**") of Notes. Each Tranche is the subject of a pricing supplement (the "**Pricing Supplement**") which supplements these terms and conditions (the "**Conditions**"). The terms and conditions applicable to any particular Tranche of Notes are these Conditions as supplemented, amended and/or replaced by the relevant Pricing Supplement. In the event of any inconsistency between these Conditions and the relevant Pricing Supplement, the relevant Pricing Supplement shall prevail.

#### (c) Agency Agreement

The Notes (other than the AMTNs) are the subject of a fiscal agency agreement dated 16 December 2019 (as amended and/or supplemented from time to time, the "**Agency Agreement**") between the Issuer, Citicorp International Limited as fiscal agent (the "**Fiscal Agent**", which expression includes, in the case of AMTNs, the Australian Agent (as defined below), any successor fiscal agent appointed from time to time in connection with the Notes), Citigroup Global Markets Europe AG as registrar (the "**Registrar**", which expression includes any successor registrar appointed from time to time in connection with the Notes), the paying agents named therein (together with the Fiscal Agent, the "**Paying Agents**", which expression includes any successor or additional paying agents appointed from time to time in connection with the Notes) and the transfer agents named therein (together with the Registrar, the "**Transfer Agents**", which expression includes any successor or additional transfer agents appointed from time to time in connection with the Notes). The AMTNs are issued pursuant to the note deed poll dated 5 October 2018 (as amended, supplemented and/or replaced from time to time, the "**Deed Poll**") and an Australian agency and registry services agreement dated 5 October 2018 (as amended, supplemented and/or replaced from time to time, the "**Australian Agency Agreement**") has been entered into between the Issuer and Citigroup Pty Limited (ABN 88 004 325 080) (the "**Australian Registrar**" and the "**Australian Agent**", which expressions include any successor Australian registrar or agent appointed from time to time in connection with the AMTNs). In these Conditions references to the "**Registrar**" includes, in connection with the AMTNs, the Australian Registrar, to the "**Agents**" are to the Paying Agents, the Transfer Agents and, in connection with AMTNs, the Australian Agent and any reference to an "**Agent**" is to any one of them.

#### (d) Deed of Covenant

The Notes may be issued in bearer form ("**Bearer Notes**") (other than AMTNs), or in registered form ("**Registered Notes**"). Registered Notes (other than AMTNs) are

constituted by a deed of covenant dated 16 December 2019 (the "**Deed of Covenant**") entered into by the Issuer. AMTNs are constituted by the Deed Poll.

(e) ***The Notes***

All subsequent references in these Conditions to "**Notes**" are to the Notes which are the subject of the relevant Pricing Supplement. Copies of the relevant Pricing Supplement are available for viewing and copies may be obtained from the Specified Office of each of the Paying Agents and Transfer Agents.

(f) ***Summaries***

Certain provisions of these Conditions are summaries of the Agency Agreement, the Deed of Covenant and, in the case of AMTNs, the Australian Agency Agreement and Deed Poll, and are subject to their detailed provisions. Holders of the Notes and the holders of the related interest coupons, if any, (the "**Couponholders**" and the "**Coupons**", respectively) are bound by, and are deemed to have notice of, all the provisions of the Agency Agreement, the Deed of Covenant, the Australian Agency Agreement and the Deed Poll applicable to them. Copies of these documents are available for inspection by Holders during normal business hours at the registered office for the time being of each of the Agents, the initial Specified Offices of which are set out below. The original of the Deed Poll will be held by the Australian Agent. If required in connection with any legal proceedings, claims or actions brought by a holder of AMTNs, the Issuer must procure that the Australian Agent provide a certified copy of the Deed Poll and the Australian Agency Agreement to such holder within 14 days of a written request to the Issuer to so provide.

2. **Interpretation**

(a) ***Definitions***

In these Conditions the following expressions have the following meanings:

"**Accrual Yield**" has the meaning given in the relevant Pricing Supplement;

"**Additional Business Centre(s)**" means the city or cities specified as such in the relevant Pricing Supplement;

"**Additional Financial Centre(s)**" means the city or cities specified as such in the relevant Pricing Supplement;

"**Austraclear**" means Austraclear Ltd (ABN 94 002 060 773);

"**Austraclear Regulations**" means the regulations known as "Austraclear Regulations" together with any instructions or directions established by Austraclear to govern the use of the Austraclear System and binding on the participants in that system;

"**Austraclear System**" means the clearing and settlement system operated by Austraclear in Australia for holding securities and electronic recording and settling of transactions in those securities between participants of that system;

"**Australian Register**" has the meaning as defined in the Deed Poll;

"**Business Day**" means:

- (a) in relation to any sum payable in euro, a TARGET Settlement Day and a day on which commercial banks and foreign exchange markets settle payments generally in each (if any) Additional Business Centre; and
- (b) in relation to any sum payable in a currency other than euro, a day on which commercial banks and foreign exchange markets settle payments generally, in the

Principal Financial Centre of the relevant currency and in each (if any) Additional Business Centre;

**"Business Day Convention"**, in relation to any particular date, has the meaning given in the relevant Pricing Supplement and, if so specified in the relevant Pricing Supplement, may have different meanings in relation to different dates and, in this context, the following expressions shall have the following meanings:

- (a) **"Following Business Day Convention"** means that the relevant date shall be postponed to the first following day that is a Business Day;
- (b) **"Modified Following Business Day Convention"** or **"Modified Business Day Convention"** means that the relevant date shall be postponed to the first following day that is a Business Day unless that day falls in the next calendar month in which case that date will be the first preceding day that is a Business Day;
- (c) **"Preceding Business Day Convention"** means that the relevant date shall be brought forward to the first preceding day that is a Business Day;
- (d) **"FRN Convention"**, **"Floating Rate Convention"** or **"Eurodollar Convention"** means that each relevant date shall be the date which numerically corresponds to the preceding such date in the calendar month which is the number of months specified in the relevant Pricing Supplement as the Specified Period after the calendar month in which the preceding such date occurred **provided, however, that:**
  - (i) if there is no such numerically corresponding day in the calendar month in which any such date should occur, then such date will be the last day which is a Business Day in that calendar month; and
  - (ii) if any such date would otherwise fall on a day which is not a Business Day, then such date will be the first following day which is a Business Day unless that day falls in the next calendar month, in which case it will be the first preceding day which is a Business Day; and
  - (iii) if the preceding such date occurred on the last day in a calendar month which was a Business Day, then all subsequent such dates will be the last day which is a Business Day in the calendar month which is the specified number of months after the calendar month in which the preceding such date occurred; and
- (e) **"No Adjustment"** means that the relevant date shall not be adjusted in accordance with any Business Day Convention;

**"Calculation Agent"** means the Fiscal Agent or such other Person specified in the relevant Pricing Supplement as the party responsible for calculating the Rate(s) of Interest and Interest Amount(s) and/or such other amount(s) as may be specified in the relevant Pricing Supplement;

**"Calculation Amount"** has the meaning given in the relevant Pricing Supplement;

**"Consolidated Total Tangible Assets"** means the total assets of the Issuer and its Subsidiaries, determined on a consolidated basis in accordance with Australian Generally Accepted Accounting Principles ("GAAP"), excluding any intangible assets (including, without limitation, future income tax benefits) other than liquor licences at cost (which shall be regarded as tangible assets for the purpose of this definition);

**"Coupon Sheet"** means, in respect of a Note, a coupon sheet relating to the Note;

**"Day Count Fraction"** means, in respect of the calculation of an amount for any period of time (the **"Calculation Period"**), such day count fraction as may be specified in these Conditions or the relevant Pricing Supplement and:

- (a) if **"Actual/Actual (ICMA)"** is so specified, means:
- (i) where the Calculation Period is equal to or shorter than the Regular Period during which it falls, the actual number of days in the Calculation Period divided by the product of (1) the actual number of days in such Regular Period and (2) the number of Regular Periods in any year; and
  - (ii) where the Calculation Period is longer than one Regular Period, the sum of:
    - (A) the actual number of days in such Calculation Period falling in the Regular Period in which it begins divided by the product of (1) the actual number of days in such Regular Period and (2) the number of Regular Periods in any year; and
    - (B) the actual number of days in such Calculation Period falling in the next Regular Period divided by the product of (1) the actual number of days in such Regular Period and (2) the number of Regular Periods in any year;
- (b) if **"Actual/Actual (ISDA)"** is so specified, means the actual number of days in the Calculation Period divided by 365 (or, if any portion of the Calculation Period falls in a leap year, the sum of (A) the actual number of days in that portion of the Calculation Period falling in a leap year divided by 366 and (B) the actual number of days in that portion of the Calculation Period falling in a non-leap year divided by 365);
- (c) if **"Actual/365 (Fixed)"** is so specified, means the actual number of days in the Calculation Period divided by 365;
- (d) if **"Actual/360"** is so specified, means the actual number of days in the Calculation Period divided by 360;
- (e) if **"30/360"** is so specified, the number of days in the Calculation Period divided by 360, calculated on a formula basis as follows

$$\text{Day Count Fraction} = \frac{[360 \times (Y_2 - Y_1)] + [30 \times (M_2 - M_1)] + (D_2 - D_1)}{360}$$

where:

**"Y<sub>1</sub>"** is the year, expressed as a number, in which the first day of the Calculation Period falls;

**"Y<sub>2</sub>"** is the year, expressed as a number, in which the day immediately following the last day included in the Calculation Period falls;

**"M<sub>1</sub>"** is the calendar month, expressed as a number, in which the first day of the Calculation Period falls;

**"M<sub>2</sub>"** is the calendar month, expressed as number, in which the day immediately following the last day included in the Calculation Period falls;

**"D<sub>1</sub>"** is the first calendar day, expressed as a number, of the Calculation Period, unless such number would be 31, in which case D<sub>1</sub> will be 30; and

"D<sub>2</sub>" is the calendar day, expressed as a number, immediately following the last day included in the Calculation Period, unless such number would be 31 and D<sub>1</sub> is greater than 29, in which case D<sub>2</sub> will be 30;

- (f) if "30E/360" or "Eurobond Basis" is so specified, the number of days in the Calculation Period divided by 360, calculated on a formula basis as follows:

$$\text{Day Count Fraction} = \frac{[360 \times (Y_2 - Y_1)] + [30 \times (M_2 - M_1)] + (D_2 - D_1)}{360}$$

where:

"Y<sub>1</sub>" is the year, expressed as a number, in which the first day of the Calculation Period falls;

"Y<sub>2</sub>" is the year, expressed as a number, in which the day immediately following the last day included in the Calculation Period falls;

"M<sub>1</sub>" is the calendar month, expressed as a number, in which the first day of the Calculation Period falls;

"M<sub>2</sub>" is the calendar month, expressed as a number, in which the day immediately following the last day included in the Calculation Period falls;

"D<sub>1</sub>" is the first calendar day, expressed as a number, of the Calculation Period, unless such number would be 31, in which case D<sub>1</sub> will be 30; and

"D<sub>2</sub>" is the calendar day, expressed as a number, immediately following the last day included in the Calculation Period, unless such number would be 31, in which case D<sub>2</sub> will be 30; and

- (g) if "30E/360 (ISDA)" is so specified, the number of days in the Calculation Period divided by 360, calculated on a formula basis as follows:

$$\text{Day Count Fraction} = \frac{[360 \times (Y_2 - Y_1)] + [30 \times (M_2 - M_1)] + (D_2 - D_1)}{360}$$

where:

"Y<sub>1</sub>" is the year, expressed as a number, in which the first day of the Calculation Period falls;

"Y<sub>2</sub>" is the year, expressed as a number, in which the day immediately following the last day included in the Calculation Period falls;

"M<sub>1</sub>" is the calendar month, expressed as a number, in which the first day of the Calculation Period falls;

"M<sub>2</sub>" is the calendar month, expressed as a number, in which the day immediately following the last day included in the Calculation Period falls;

"D<sub>1</sub>" is the first calendar day, expressed as a number, of the Calculation Period, unless (i) that day is the last day of February or (ii) such number would be 31, in which case D<sub>1</sub> will be 30; and

"D<sub>2</sub>" is the calendar day, expressed as a number, immediately following the last day included in the Calculation Period, unless (i) that day is the last day of February but not the Maturity Date or (ii) such number would be 31, in which case D<sub>2</sub> will be 30,



**provided, however, that** in each such case the number of days in the Calculation Period is calculated from and including the first day of the Calculation Period to but excluding the last day of the Calculation Period;

**"Early Redemption Amount"** means, in respect of any Note, its principal amount or such other amount as may be specified in, or determined in accordance with, the relevant Pricing Supplement;

**"Early Termination Amount"** means, in respect of any Note, its principal amount or such other amount as may be specified in, or determined in accordance with, these Conditions or the relevant Pricing Supplement;

**"Exchange Act"** means the United States Securities Exchange Act of 1934;

**"Extraordinary Resolution"** has the meaning given in the Agency Agreement or, in the case of AMTNs, in the Deed Poll;

**"Final Redemption Amount"** means, in respect of any Note, its principal amount or such other amount as may be specified in, or determined in accordance with, the relevant Pricing Supplement;

**"Fixed Coupon Amount"** has the meaning given in the relevant Pricing Supplement;

**"Guarantee"** means, in relation to any Indebtedness of any Person, any obligation of another Person to pay such Indebtedness including (without limitation):

- (a) any obligation to purchase such Indebtedness;
- (b) any obligation to lend money, to purchase or subscribe shares or other securities or to purchase assets or services in order to provide funds for the payment of such Indebtedness;
- (c) any indemnity against the consequences of a default in the payment of such Indebtedness; and
- (d) any other agreement to be responsible for such Indebtedness;

**"Group"** means the Issuer and its Subsidiaries;

**"Holder"** or **"Noteholder"**, in the case of Bearer Notes, has the meaning given in Condition 3(b) (*Form, Denomination, Title and Transfer - Title to Bearer Notes*) and, in the case of Registered Notes, has the meaning given in Condition 3(d) (*Form, Denomination, Title and Transfer - Title to Registered Notes*);

**"Indebtedness"** means any indebtedness for money borrowed now or hereafter existing and any liabilities under any bond, note, bill, loan, stock or other security, in each case issued for cash or in respect of acceptance credit facilities or as consideration for assets or services or the deferred purchase price of property or assets (for more than 12 months), but excluding such liabilities incurred in relation to the acquisition of goods or services in the ordinary course of business of the person incurring such liabilities;

**"Interest Amount"** means, in relation to a Note and an Interest Period, the amount of interest payable in respect of that Note for that Interest Period;

**"Interest Commencement Date"** means the Issue Date of the Notes or such other date as may be specified as the Interest Commencement Date in the relevant Pricing Supplement;

**"Interest Determination Date"** has the meaning given in the relevant Pricing Supplement;

**"Interest Payment Date"** means the First Interest Payment Date and any date or dates specified as such in, or determined in accordance with the provisions of, the relevant

Pricing Supplement and, if a Business Day Convention is specified in the relevant Pricing Supplement:

- (a) as the same may be adjusted in accordance with the relevant Business Day Convention; or
- (b) if the Business Day Convention is the FRN Convention, Floating Rate Convention or Eurodollar Convention and an interval of a number of calendar months is specified in the relevant Pricing Supplement as being the Specified Period, each of such dates as may occur in accordance with the FRN Convention, Floating Rate Convention or Eurodollar Convention at such Specified Period of calendar months following the Interest Commencement Date (in the case of the first Interest Payment Date) or the previous Interest Payment Date (in any other case);

**"Interest Period"** means each period beginning on (and including) the Interest Commencement Date or any Interest Payment Date and ending on (but excluding) the next Interest Payment Date;

**"ISDA Definitions"** means the 2006 ISDA Definitions (as amended and updated as at the date of issue of the first Tranche of the Notes of the relevant Series (as specified in the relevant Pricing Supplement) as published by the International Swaps and Derivatives Association, Inc.) unless otherwise specified in the relevant Pricing Supplement;

**"Issue Date"** has the meaning given in the relevant Pricing Supplement;

**"Lien"** means any bill of sale (as defined in any statute), mortgage, charge, lien, pledge, hypothecation, title retention arrangement, trust or power, as or in effect as security for the payment of a monetary obligation or the observance of any other obligation;

**"Margin"** has the meaning given in the relevant Pricing Supplement;

**"Maturity Date"** has the meaning given in the relevant Pricing Supplement;

**"Maximum Redemption Amount"** has the meaning given in the relevant Pricing Supplement;

**"Minimum Redemption Amount"** has the meaning given in the relevant Pricing Supplement;

**"Moody's"** means Moody's Investors Service, Inc, a subsidiary of Moody's Corporation, and its successors;

**"Optional Redemption Amount (Call)"** means, in respect of any Note, its principal amount or such other amount as may be specified in, or determined in accordance with, the relevant Pricing Supplement;

**"Optional Redemption Amount (Put)"** means, in respect of any Note, its principal amount or such other amount as may be specified in, or determined in accordance with, the relevant Pricing Supplement;

**"Optional Redemption Date (Call)"** has the meaning given in the relevant Pricing Supplement;

**"Optional Redemption Date (Put)"** has the meaning given in the relevant Pricing Supplement;

**"Payment Business Day"** means:

- (a) if the currency of payment is euro, any day which is:
  - (i) a day on which (a) banks in the relevant place of presentation are open for presentation and payment of bearer debt securities and for dealings in

foreign currencies; and (b) a day on which commercial banks are open for general business (including dealing in foreign currencies) in the city where the Fiscal Agent has its Specified Office; and

- (ii) in the case of payment by transfer to an account, (a) a TARGET Settlement Day and (b) a day on which dealings in foreign currencies may be carried on in each (if any) Additional Financial Centre; or
- (b) if the currency of payment is not euro, any day which is:
  - (ii) a day on which (a) banks in the relevant place of presentation are open for presentation and payment of bearer debt securities and for dealings in foreign currencies and (b) a day on which commercial banks are open for general business in the city where the Fiscal Agent has its Specified Office; and
  - (ii) in the case of payment by transfer to an account, a day on which dealings in foreign currencies may be carried on in the Principal Financial Centre of the currency of payment and in each (if any) Additional Financial Centre;

**"Person"** has the meaning given in the Securities Exchange Act 1940 of the United States, as amended;

**"Principal Financial Centre"** means, in relation to any currency, the principal financial centre for that currency **provided, however, that:**

- (a) in relation to euro, it means the principal financial centre of such Member State of the European Communities as is selected (in the case of a payment) by the payee or (in the case of a calculation) by the Calculation Agent; and
- (b) in relation to Australian dollars, it means Sydney, and in relation to New Zealand dollars, it means either Wellington or Auckland, in each case as is selected (in the case of a payment) by the payee or (in the case of a calculation) by the Calculation Agent;

**"Project Finance Subsidiary"** means a Subsidiary of the Issuer which is a special purpose project finance body and which funds its assets on the basis that lenders only have recourse to its assets and neither the Issuer nor any other Subsidiary provides any guarantee or other liability for its Indebtedness other than prior to the satisfaction of a completion test;

**"Property"** means any asset, revenue or any other property, whether tangible or intangible, real or personal, including, without limitation, any right to receive income;

**"Put Option Notice"** means a notice which must be delivered to a Paying Agent by any Holder wanting to exercise a right to redeem a Note at the option of the Holder;

**"Put Option Receipt"** means a receipt issued by a Paying Agent to a depositing Holder upon deposit of a Note with such Paying Agent by any Holder wanting to exercise a right to redeem a Note at the option of the Holder;

**"Rate of Interest"** means the rate or rates (expressed as a percentage per annum) of interest payable in respect of the Notes specified in the relevant Pricing Supplement or calculated or determined in accordance with the provisions of these Conditions and/or the relevant Pricing Supplement;

**"Redemption Amount"** means, as appropriate, the Final Redemption Amount, the Early Redemption Amount (Tax), the Optional Redemption Amount (Call), the Optional Redemption Amount (Put), the Early Termination Amount or such other amount in the nature of a redemption amount as may be specified in, or determined in accordance with the provisions of, the relevant Pricing Supplement;

**"Reference Banks"** has the meaning given in the relevant Pricing Supplement or, if none, four major banks selected by the Issuer in the market that is most closely connected with the Reference Rate;

**"Reference Price"** has the meaning given in the relevant Pricing Supplement;

**"Reference Rate"** has the meaning given in the relevant Pricing Supplement;

**"Register"** has the meaning set out in Clause 5 (*Transfer of Registered Notes*) of the Agency Agreement or, in the case of AMTNs, means the Australian Register;

**"Regular Period"** means:

- (a) in the case of Notes where interest is scheduled to be paid only by means of regular payments, each period from and including the Interest Commencement Date to but excluding the first Interest Payment Date and each successive period from and including one Interest Payment Date to but excluding the next Interest Payment Date;
- (b) in the case of Notes where, apart from the first Interest Period, interest is scheduled to be paid only by means of regular payments, each period from and including a Regular Date falling in any year to but excluding the next Regular Date, where **"Regular Date"** means the day and month (but not the year) on which any Interest Payment Date falls; and
- (c) in the case of Notes where, apart from one Interest Period other than the first Interest Period, interest is scheduled to be paid only by means of regular payments, each period from and including a Regular Date falling in any year to but excluding the next Regular Date, where **"Regular Date"** means the day and month (but not the year) on which any Interest Payment Date falls other than the Interest Payment Date falling at the end of the irregular Interest Period;

**"Relevant Date"** means, in relation to any payment, whichever is the later of (a) the date on which the payment in question first becomes due and (b) if the full amount payable has not been received in the Principal Financial Centre of the currency of payment by the Fiscal Agent on or prior to such due date, the date on which (the full amount having been so received) notice to that effect has been given to the Holders;

**"Relevant Financial Centre"** has the meaning given in the relevant Pricing Supplement;

**"Relevant Screen Page"** means the page, section or other part of a particular information service (including, without limitation, Reuters) specified as the Relevant Screen Page in the relevant Pricing Supplement, or such other page, section or other part as may replace it on that information service or such other information service, in each case, as may be nominated by the Person providing or sponsoring the information appearing there for the purpose of displaying rates or prices comparable to the Reference Rate;

**"Relevant Time"** has the meaning given in the relevant Pricing Supplement;

**"Reserved Matter"** means any proposal to change any date fixed for payment of principal or interest in respect of the Notes, to reduce the amount of principal or interest payable on any date in respect of the Notes, to alter the method of calculating the amount of any payment in respect of the Notes or the date for any such payment (other than any change arising from the discontinuation of any interest rate benchmark used to determine the amount of any payment in respect of the Notes), to change the currency of any payment under the Notes or to change the quorum requirements relating to meetings or the majority required to pass an Extraordinary Resolution;

**"Significant Subsidiaries"** means any Subsidiary of the Issuer:

- (a) whose total income, as shown by the accounts (consolidated in the case of a Subsidiary which itself has Subsidiaries) of such Subsidiary, based upon which

the latest audited or reviewed consolidated accounts of the Issuer and its Subsidiaries have been prepared, are at least 10 per cent. of the total income of the Issuer and its Subsidiaries as shown by such audited consolidated accounts;  
or

- (b) whose total assets, as shown by the accounts (consolidated in the case of a Subsidiary which itself has Subsidiaries) of such Subsidiary, based upon which the latest audited or reviewed consolidated accounts of the Issuer and its Subsidiaries have been prepared, are at least 10 per cent. of the total assets of the Issuer and its Subsidiaries as shown by such audited consolidated accounts; or
- (c) to which is transferred all or substantially all of the business, undertaking and assets of a Significant Subsidiary (the "**Transferor**"). Upon such transfer, the Transferor shall immediately cease to be a Significant Subsidiary and the Subsidiary which has received such business, undertaking and assets shall immediately become a Significant Subsidiary;

"**Specified Currency**" has the meaning given in the relevant Pricing Supplement;

"**Specified Denomination(s)**" has the meaning given in the relevant Pricing Supplement;

"**Specified Office**" has the meaning given in the Agency Agreement;

"**Specified Period**" has the meaning given in the relevant Pricing Supplement;

"**S&P**" means Standard & Poor's Rating Services, a division of S&P Global Inc., and its successors;

"**Subsidiary**" means, as to any Person, any corporation, association or other business entity in which such Person or one or more of its Subsidiaries or such Person and one or more of its Subsidiaries owns sufficient equity or voting interests to enable it or them (as a group) ordinarily, in the absence of contingencies, to elect a majority of the directors (or Persons performing similar functions) of such entity, and any partnership or joint venture if more than a 50 per cent. interest in the profits or capital thereof is owned by such Person or one or more of its Subsidiaries or such Person and one or more of its Subsidiaries (unless such partnership or joint venture can and does ordinarily take major business actions without the prior approval of such Person or one or more of its Subsidiaries). Unless the context otherwise clearly requires, any reference to a "Subsidiary" is a reference to a Subsidiary of the Issuer;

"**Substitute Rating Agency**" means a "nationally recognised statistical rating organisation" within the meaning of the Exchange Act engaged by the Issuer to provide a rating of the Notes in the event that either S&P or Moody's, or a Substitute Rating Agency, has ceased to provide a rating of the Notes for any reason other than as a result of any action or inaction by the Issuer, and a result thereof there are no longer two Rating Agencies providing ratings of the Notes;

"**Talon**" means a talon for further Coupons;

"**TARGET2**" means the Trans-European Automated Real-Time Gross Settlement Express Transfer payment system which utilises a single shared platform and which was launched on 19 November 2007;

"**TARGET Settlement Day**" means any day on which TARGET2 is open for the settlement of payments in euro; and

"**Zero Coupon Note**" means a Note specified as such in the relevant Pricing Supplement.

(b) ***Interpretation***

In these Conditions:

- (i) if the Notes are Zero Coupon Notes, references to Coupons and Couponholders are not applicable;
- (ii) if Talons are specified in the relevant Pricing Supplement as being attached to the Notes at the time of issue, references to Coupons shall be deemed to include references to Talons;
- (iii) if Talons are not specified in the relevant Pricing Supplement as being attached to the Notes at the time of issue, references to Talons are not applicable;
- (iv) any provisions relating to Bearer Notes, Note Certificates, Coupons or global notes (whether temporary, permanent or registered) do not apply to AMTNs;
- (v) any reference to principal shall be deemed to include the Redemption Amount, any additional amounts in respect of principal which may be payable under Condition 13 (*Taxation*), any premium payable in respect of a Note, and any other amount in the nature of principal payable pursuant to these Conditions;
- (vi) any reference to interest shall be deemed to include any additional amounts in respect of interest which may be payable under Condition 13 (*Taxation*) and any other amount in the nature of interest payable pursuant to these Conditions;
- (vii) references to Notes being "**outstanding**" shall be construed in accordance with the Agency Agreement or the Deed Poll (in the case of AMTNs);
- (viii) if an expression is stated in Condition 2(a) (*Interpretation - Definitions*) to have the meaning given in the relevant Pricing Supplement, but the relevant Pricing Supplement gives no such meaning or specifies that such expression is "not applicable" then such expression is not applicable to the Notes; and
- (ix) any reference to any document shall be construed as a reference to that document as amended and/or supplemented up to and including the Issue Date of the Notes.

3. **Form, Denomination, Title and Transfer**

(a) ***Bearer Notes***

Bearer Notes are in the Specified Denomination(s) with Coupons and, if specified in the relevant Pricing Supplement, Talons attached at the time of issue. In the case of a Series of Bearer Notes with more than one Specified Denomination, Bearer Notes of one Specified Denomination will not be exchangeable for Bearer Notes of another Specified Denomination.

(b) ***Title to Bearer Notes***

Title to Bearer Notes and the Coupons will pass by delivery. In the case of Bearer Notes, "**Holder**" means the holder of such Bearer Note and "**Holder**" and "**Couponholder**" shall be construed accordingly.

(c) ***Registered Notes***

Registered Notes are in the Specified Denomination(s), which may include a minimum denomination specified in the relevant Pricing Supplement and higher integral multiples of a smaller amount specified in the relevant Pricing Supplement.

(d) ***Title to Registered Notes***

- (i) In the case of Registered Notes (other than AMTNs), the Registrar will maintain a register outside the United Kingdom and Hong Kong in accordance with the

provisions of the Agency Agreement. A certificate (each, a "**Note Certificate**") will be issued to each Holder of Registered Notes in respect of its registered holding. Each Note Certificate will be numbered serially with an identifying number which will be recorded in the Register. In the case of Registered Notes, "**Holder**" means the person in whose name such Registered Note is for the time being registered in the Register (or, in the case of a joint holding, the first named thereof) and "**Holder**" shall be construed accordingly.

- (ii) In the case of AMTNs, the Australian Registrar will maintain an Australian Register in Australia in accordance with the provisions of the Deed Poll and the Australian Agency Agreement. AMTNs will only be issued in registered uncertificated form unless the Issuer determines that certificates should be available or are required as a matter of law. In the case of AMTNs, "**Holder**" means the person in whose name such AMTN is for the time being registered in the Register and "**Holder**" shall be construed accordingly.

(e) **Ownership**

- (i) In respect of Notes other than AMTNs, the Holder of any Note or Coupon shall (except as otherwise required by law) be treated as its absolute owner for all purposes (whether or not it is overdue and regardless of any notice of ownership, trust or any other interest therein, any writing thereon or, in the case of Registered Notes, on the Note Certificate relating thereto (other than the endorsed form of transfer) or any notice of any previous loss or theft thereof) and no Person shall be liable for so treating such Holder. No person shall have any right to enforce any term or condition of any Note under the Contracts (Rights of Third Parties) Act 1999.
- (ii) In respect of AMTNs, each entry in the Australian Register constitutes a separate and individual acknowledgement to the relevant Holder of the indebtedness of the Issuer to the relevant Holder. No AMTN will be registered in the name of more than four persons. AMTNs registered in the name of more than one person are held by those persons as joint tenants. AMTNs will be registered by name only, without reference to any notice of ownership, trust or other interest therein and an entry in the Australian Register in relation to an AMTN constitutes conclusive evidence that the person so entered is the registered owner of such AMTN, subject to rectification for fraud or error. The obligations of the Issuer in respect of each AMTN constitute separate and independent obligations which the Holder is entitled to enforce in accordance with these Conditions and the Deed Poll. Upon a person acquiring title to any AMTNs by virtue of becoming registered as the owner of that AMTN, all rights and entitlements arising by virtue of the Deed Poll in respect of that AMTN vest absolutely in the registered owner of the AMTN, such that no person who has previously been registered as the owner of the AMTN has or is entitled to assert against the Issuer or the Australian Agent or the registered owner of the AMTN for the time being and from time to time any rights, benefits or entitlements in respect of the AMTN.

(f) **Transfers of Registered Notes**

- (i) In respect of Notes other than AMTNs, and subject to Condition 3(i) (*Closed periods*) and Condition 3(j) (*Regulations concerning transfers and registration*) below, a Registered Note may be transferred upon surrender of the relevant Note Certificate, with the endorsed form of transfer duly completed, at the Specified Office of the Registrar or any Transfer Agent, together with such evidence as the Registrar or (as the case may be) such Transfer Agent may reasonably require to prove the title of the transferor and the authority of the individuals who have executed the form of transfer; **provided, however, that** a Registered Note may not be transferred unless the principal amount of Registered Notes transferred and (where not all of the Registered Notes held by a Holder are being transferred) the principal amount of the balance of Registered Notes not transferred are Specified Denominations. Where not all the Registered Notes represented by the

surrendered Note Certificate are the subject of the transfer, a new Note Certificate in respect of the balance of the Registered Notes will be issued to the transferor.

- (ii) In respect of AMTNs, and subject to Condition 3(i) (*Closed periods*) below, unless lodged in the Austraclear System, the AMTNs will be transferable by duly completed and (if applicable) stamped transfer and acceptance forms in the form specified by, and obtainable from, the Australian Agent or by any other manner approved by the Issuer and the Australian Agent. Each transfer and acceptance form must be accompanied by such evidence (if any) as the Australian Agent may require to prove the title of the transferor or the transferor's right to transfer the AMTNs and be signed by both the transferor and the transferee. Transfers of AMTNs lodged with the Austraclear System will be transferable only in accordance with the rules and regulations (in force from time to time) of the Austraclear System. The transferor of an AMTN is deemed to remain the Holder of such AMTN until the name of the transferee is entered in the Australian Register in respect of such AMTN.

AMTNs may only be transferred within, to or from Australia if:

- (A) the aggregate consideration payable by the transferee at the time of transfer is at least A\$500,000 (or its equivalent in any other currency and, in either case, disregarding moneys lent by the transferor or its associates) or the offer or invitation giving rise to the transfer otherwise does not require disclosure to investors in accordance with Part 6D.2 or Chapter 7 of the Corporations Act 2001 of the Commonwealth of Australia (the "**Australian Corporations Act**");
- (B) the transfer is not to a "retail client" for the purposes of section 761G of the Australian Corporations Act; and
- (C) the transfer is in compliance with all applicable laws, regulations or directives (including, without limitation, in the case of a transfer to or from Australia, the laws of the jurisdiction in which the transfer takes place).

A transfer to an unincorporated association is not permitted. AMTNs may be transferred in whole but not part.

A person becoming entitled to an AMTN as a consequence of the death or bankruptcy of a Holder or of a vesting order or a person administering the estate of a Holder may, upon producing such evidence as to that entitlement or status as the Australian Agent considers sufficient, transfer such AMTN or, if so entitled, become registered as the holder of the AMTN. Where the transferor executes a transfer of less than all of the AMTNs registered in its name, and the specific AMTNs to be transferred are not identified, the Australian Agent may register the transfer in respect of such of the AMTNs registered in the name of the transferor as the Australian Agent thinks fit, provided the aggregate nominal amount of the AMTNs registered as having been transferred equals the aggregate nominal amount of the AMTNs expressed to be transferred in the transfer.

(g) ***Registration and delivery of Note Certificates***

Within five business days of the surrender of a Note Certificate in accordance with Condition 3(f) (*Transfers of Registered Notes*) above, the Registrar will register the transfer in question and deliver a new Note Certificate of a like principal amount to the Registered Notes transferred to each relevant Holder at its Specified Office or (as the case may be) the Specified Office of any Transfer Agent or (at the request and risk of any such relevant Holder) by uninsured first class mail (airmail if overseas) to the address specified for the purpose by such relevant Holder. In this paragraph, "**business day**" means a day on which commercial banks are open for general business (including dealings in foreign



currencies) in the city where the Registrar or (as the case may be) the relevant Transfer Agent has its Specified Office.

(h) ***No charge***

The transfer of a Registered Note will be effected without charge by or on behalf of the Issuer or the Registrar or any Transfer Agent but against such indemnity as the Registrar or (as the case may be) such Transfer Agent may require in respect of any tax or other duty of whatsoever nature which may be levied or imposed in connection with such transfer.

(i) ***Closed periods***

Holders may not require transfers to be registered:

- (i) during the period of 15 days ending on any date on which Notes may be called for redemption by the Issuer at its option pursuant to Condition 10(b) (*Redemption for tax reasons*) or Condition 10(c) (*Redemption at the option of the Issuer*);
- (ii) after a Put Option Notice or a Change of Control Put Exercise Notice has been delivered in respect of the relevant Note(s) in accordance with Condition 10(e) (*Redemption at the option of Holders*) or a relevant Pricing Supplement, as the case may be; and
- (iii) during the period of seven days ending on (and including) any Record Date (as defined in Condition 12.1(f) (*Record Date*)) in the case of Notes other than AMTNs or any AMTN Record Date (as defined in Condition 12.2(g) (*AMTN Record Date*)) in the case of AMTNs.

(j) ***Regulations concerning transfers and registration***

All transfers of Registered Notes (other than AMTNs) and entries on the Register are subject to the detailed regulations concerning the transfer of Registered Notes scheduled to the Agency Agreement. The regulations may be changed by the Issuer with the prior written approval of the Registrar. A copy of the current regulations will be mailed (free of charge) by the Registrar to any Holder who requests in writing a copy of such regulations.

4. **Status of the Notes**

The Notes constitute direct, general and unconditional obligations of the Issuer which will at all times rank *pari passu* among themselves and at least *pari passu* with all other present and future unsecured obligations of the Issuer, save for such obligations as may be preferred by provisions of law that are both mandatory and of general application.

5. **Covenants**

(a) ***Limitation on liens***

So long as any Note remains outstanding, the Issuer may not permit any Subsidiary to create or permit to exist any Lien on the whole or any part of any Property and may not, and may not permit any Subsidiary to, create or permit to exist any Lien upon any shares or stock of any Subsidiary, in either case to secure any present or future Indebtedness without (a) making effective provision whereby the Notes shall be secured equally and rateably with (or, at the option of the Issuer or such Subsidiary, prior to) such Indebtedness or (b) providing such other security for the Notes as may be approved by an Extraordinary Resolution of Holders; **provided, however, that** the above shall not apply to:

- (i) any Lien existing at the date of issue of the Notes;
- (ii) a Lien arising by operation of law securing money owing in respect of goods or services provided in the ordinary course of business which is not yet due and payable;

- (iii) a pledge over documents of title to goods created in the ordinary course of business in favour of a supplier to secure the purchase price of those goods or trade finance on usual arm's length terms from the supplier where the purchase price of those goods or trade finance is paid in the ordinary course of business;
- (iv) a right of title retention in favour of a supplier in connection with the acquisition of assets in the ordinary course of business;
- (v) any Lien which exists at the time of acquisition on or over any asset acquired by the Issuer or any Subsidiary (otherwise than from such Issuer or any other Subsidiary, as applicable) and is not created in contemplation of or in connection with that acquisition;
- (vi) in the case of any company which becomes a Subsidiary of the Issuer, any Lien which exists on or over its assets when it becomes a Subsidiary and is not created in contemplation of or in connection with it becoming a Subsidiary;
- (vii) any Lien mandatorily imposed by the law of any jurisdiction outside Australia in which the Issuer or any Subsidiary conducts business **provided that** the Lien is confined to the assets located in that jurisdiction;
- (viii) any Lien given by the Issuer or any Subsidiary on its interests in an incorporated or unincorporated joint venture in favour of any manager of or joint venture participant in any such joint venture securing the obligations of the Issuer or such Subsidiary to such joint venture or any Lien in relation to the Indebtedness of a Project Finance Subsidiary;
- (ix) any set-off arrangement in relation to the transaction banking business of the Issuer or any Subsidiary;
- (x) Liens securing Indebtedness owing by any Subsidiary to the Issuer or to any other Subsidiary;
- (xi) pledges, deposits or other Liens made or arising under worker's compensation laws or similar laws or legislation;
- (xii) Liens for taxes or assessments, landlord's liens and mechanic's liens; or
- (xiii) Liens extending, renewing or replacing, in whole or in part, any Lien set forth above.

Notwithstanding anything mentioned above, the Issuer or any Subsidiary may issue, assume or guarantee Indebtedness secured by a Lien that would otherwise be subject to the foregoing restrictions in an aggregate amount which, together with the aggregate amount which, together with the outstanding principal amount of all other Indebtedness of the Issuer and its respective Subsidiaries that would otherwise be subject to the foregoing restrictions, does not at any time exceed 5 per cent. of Consolidated Total Tangible Assets of the Group.

## 6. **Fixed Rate Note Provisions**

### (a) ***Application***

This Condition 6 (*Fixed Rate Note Provisions*) is applicable to the Notes only if the Fixed Rate Note Provisions are specified in the relevant Pricing Supplement as being applicable.

### (b) ***Accrual of interest***

The Notes bear interest from the Interest Commencement Date at the Rate of Interest payable in arrear on each Interest Payment Date, subject as provided in Condition 11 (*Payments – Bearer Notes*) and Condition 12.1 (*Payments – Registered Notes*) or Condition 12.2 (*Payments – Registered Notes (AMTNs)*) (as the case may be). Each Note

will cease to bear interest from the due date for final redemption unless, upon due presentation, payment of the Redemption Amount is improperly withheld or refused, in which case it will continue to bear interest in accordance with this Condition 6 (as well after as before judgment) until whichever is the earlier of (i) the day on which all sums due in respect of such Note up to that day are received by or on behalf of the relevant Holder and (ii) the day which is seven days after the Fiscal Agent has notified the Holders that it has received all sums due in respect of the Notes up to such seventh day (except to the extent that there is any subsequent default in payment).

(c) ***Fixed Coupon Amount***

The amount of interest payable in respect of each Note for any Interest Period shall be the relevant Fixed Coupon Amount and, if the Notes are in more than one Specified Denomination, shall be the relevant Fixed Coupon Amount in respect of the relevant Specified Denomination.

(d) ***Calculation of interest amount***

The amount of interest payable in respect of each Note for any period for which a Fixed Coupon Amount is not specified shall be calculated by applying the Rate of Interest to the Calculation Amount, multiplying the product by the relevant Day Count Fraction, rounding the resulting figure to the nearest sub-unit of the Specified Currency (half a sub-unit being rounded upwards) and multiplying such rounded figure by a fraction equal to the Specified Denomination of such Note divided by the Calculation Amount. For this purpose a "**sub-unit**" means, in the case of any currency other than euro, the lowest amount of such currency that is available as legal tender in the country of such currency and, in the case of euro, means one cent.

7. **Floating Rate Note and Index-Linked Interest Note Provisions**

(a) ***Application***

This Condition 7 (*Floating Rate Note and Index-Linked Interest Note Provisions*) is applicable to the Notes only if the Floating Rate Note Provisions or the Index-Linked Interest Note Provisions are specified in the relevant Pricing Supplement as being applicable.

(b) ***Accrual of interest***

The Notes bear interest from the Interest Commencement Date at the Rate of Interest payable in arrear on each Interest Payment Date, subject as provided in Condition 11 (*Payments – Bearer Notes*) and Condition 12.1 (*Payments – Registered Notes*) or Condition 12.2 (*Payments – Registered Notes (AMTNs)*) (as the case may be). Each Note will cease to bear interest from the due date for final redemption unless, upon due presentation, payment of the Redemption Amount is improperly withheld or refused, in which case it will continue to bear interest in accordance with this Condition (as well after as before judgment) until whichever is the earlier of (i) the day on which all sums due in respect of such Note up to that day are received by or on behalf of the relevant Holder and (ii) the day which is seven days after the Fiscal Agent has notified the Holders that it has received all sums due in respect of the Notes up to such seventh day (except to the extent that there is any subsequent default in payment).

(c) ***Screen Rate Determination***

If Screen Rate Determination is specified in the relevant Pricing Supplement as the manner in which the Rate(s) of Interest is/are to be determined, the Rate of Interest applicable to the Notes for each Interest Period will be determined by the Calculation Agent on the following basis:

- (i) if the Reference Rate is a composite quotation or customarily supplied by one entity, the Calculation Agent will determine the Reference Rate which appears on

the Relevant Screen Page as of the Relevant Time on the relevant Interest Determination Date;

- (ii) in any other case, the Calculation Agent will determine the arithmetic mean of the Reference Rates which appear on the Relevant Screen Page as of the Relevant Time on the relevant Interest Determination Date;
- (iii) if, in the case of (i) above, such rate does not appear on that page or, in the case of (ii) above, fewer than two such rates appear on that page or if, in either case, the Relevant Screen Page is unavailable, the Issuer (or an agent appointed by it) will request the principal Relevant Financial Centre office of each of the Reference Banks to provide a quotation of the Reference Rate at approximately the Relevant Time on the Interest Determination Date to prime banks in the Relevant Financial Centre interbank market in an amount that is representative for a single transaction in that market at that time and the Issuer (or an agent appointed by it) shall notify the Calculation Agent of the same. The Calculation Agent will determine the arithmetic mean of such quotations; and
- (iv) if fewer than two such quotations are provided as requested, the Calculation Agent will determine the arithmetic mean of the rates (being the nearest to the Reference Rate, as determined by the Calculation Agent) quoted by major banks in the Principal Financial Centre of the Specified Currency, selected by the Issuer (or an agent appointed by it), at approximately 11.00 a.m. (local time in the Principal Financial Centre of the Specified Currency) on the first day of the relevant Interest Period for loans in the Specified Currency for a period equal to the relevant Interest Period and in an amount that is representative for a single transaction in that market at that time, and the Rate of Interest for such Interest Period shall be the sum of the Margin and the rate or (as the case may be) the arithmetic mean so determined; **provided, however, that** if the Calculation Agent is unable to determine a rate or (as the case may be) an arithmetic mean in accordance with the above provisions in relation to any Interest Period, the Rate of Interest applicable to the Notes during such Interest Period will be the sum of the Margin and the rate or (as the case may be) the arithmetic mean last determined in relation to the Notes in respect of a preceding Interest Period.

(d) ***ISDA Determination***

If ISDA Determination is specified in the relevant Pricing Supplement as the manner in which the Rate(s) of Interest is/are to be determined, the Rate of Interest applicable to the Notes for each Interest Period will be the sum of the Margin and the relevant ISDA Rate where "**ISDA Rate**" in relation to any Interest Period means a rate equal to the Floating Rate (as defined in the ISDA Definitions) that would be determined by the Calculation Agent under an interest rate swap transaction if the Calculation Agent were acting as Calculation Agent for that interest rate swap transaction under the terms of an agreement incorporating the ISDA Definitions and under which:

- (i) the Floating Rate Option (as defined in the ISDA Definitions) is as specified in the relevant Pricing Supplement;
- (ii) the Designated Maturity (as defined in the ISDA Definitions) is a period specified in the relevant Pricing Supplement; and
- (iii) the relevant Reset Date (as defined in the ISDA Definitions) is either (A) if the relevant Floating Rate Option is based on (x) the London inter-bank offered rate (LIBOR), (y) the Eurozone inter-bank offered rate (EURIBOR) or (z) the Hong Kong inter-bank offered rate (HIBOR) for a currency, the first day of that Interest Period or (B) in any other case, as specified in the relevant Pricing Supplement,

provided, however, that if there is no rate available for a period of time next shorter than the length of the relevant Interest Period or, as the case may be, next longer than the length of the relevant Interest Period, then the Calculation Agent shall determine such rate at such

time and by reference to such sources as the Issuer (or an agent appointed by it) determines appropriate.

(e) ***BBSW Rate Determination***

The Rate of Interest applicable to the AMTN Notes for each Interest Period is the sum of the Margin and the BBSW Rate.

In this Condition 7(e), "**BBSW Rate**" means, for an Interest Period, the rate for prime bank eligible securities having a tenor closest to the Interest Period which is designated as the "**AVG MID**" on the Reuters Screen BBSW Page (or any designation which replaces that designation on that page, or any replacement page) at approximately 10.30 a.m. Sydney time (or such other time at which such rate customarily appears on that page, including, if corrected, as recalculated and republished by the relevant administrator) on the first day of that Interest Period. However, if such rate does not appear on the Reuters Screen BBSW Page (or any replacement page) by 10.45 a.m. Sydney time on that day (or such other time that is 15 minutes after the then prevailing time), or if it does appear but the Calculation Agent determines that there is an obvious error in that rate or the rate is permanently or indefinitely discontinued, "**BBSW Rate**" means such other substitute or successor base rate that the Calculation Agent or the Issuer (acting in good faith and in a commercially reasonable manner) or an alternate financial institution appointed by the Issuer (in its sole discretion) to assist in determining the rate (in each case, a "**Determining Party**") determines is most comparable to the BBSW Rate and is consistent with industry accepted practices, which rate is notified in writing to the Calculation Agent (with a copy to the Issuer) by such Determining Party, together with such spread adjustment (which may be positive or negative or zero), or method for calculating or determining such spread adjustment, determined by such Determining Party in its sole discretion to produce in the aggregate a rate that is an industry accepted successor rate for the BBSW Rate at such time (together with such other adjustments to the Business Day Convention and related relevant provisions and definitions, in each case that are consistent with accepted market practice for the use of such successor rate for the BBSW Rate at such time). The rate determined by the Determining Party will be expressed as a percentage rate per annum and will be rounded up, if necessary, to the next higher one ten-thousandth of a percentage point (0.0001%).

Each Holder shall be deemed to acknowledge, accept and agree to be bound by, and consents to, such determination of substitution for an adjustment made to the BBSW Rate, as applicable.

(f) ***Index-Linked Interest***

If the Index-Linked Interest Note Provisions are specified in the relevant Pricing Supplement as being applicable, the Rate(s) of Interest applicable to the Notes for each Interest Period will be determined in the manner specified in the relevant Pricing Supplement.

(g) ***Maximum or Minimum Rate of Interest***

If any Maximum Rate of Interest or Minimum Rate of Interest is specified in the relevant Pricing Supplement, then the Rate of Interest shall in no event be greater than the maximum or be less than the minimum so specified.

(h) ***Calculation of Interest Amount***

The Calculation Agent will, as soon as practicable after the time at which the Rate of Interest is to be determined in relation to each Interest Period, calculate the Interest Amount payable in respect of each Note for such Interest Period. The Interest Amount will be calculated by applying the Rate of Interest for such Interest Period to the Calculation Amount, multiplying the product by the relevant Day Count Fraction, rounding the resulting figure to the nearest sub-unit of the Specified Currency (half a sub-unit being rounded upwards) and multiplying such rounded figure by a fraction equal to

the Specified Denomination of the relevant Note divided by the Calculation Amount. For this purpose a "**sub-unit**" means, in the case of any currency other than euro, the lowest amount of such currency that is available as legal tender in the country of such currency and, in the case of euro, means one cent.

(i) ***Calculation of other amounts***

If the relevant Pricing Supplement specifies that any other amount is to be calculated by the Calculation Agent, the Calculation Agent will, as soon as practicable after the time or times at which any such amount is to be determined, calculate the relevant amount. The relevant amount will be calculated by the Calculation Agent in the manner specified in the relevant Pricing Supplement.

(j) ***Publication***

The Calculation Agent will cause each Rate of Interest and Interest Amount determined by it, together with the relevant Interest Payment Date, and any other amount(s) required to be determined by it together with any relevant payment date(s) to be notified to the Paying Agents and each competent authority, stock exchange and/or quotation system (if any) by which the Notes have then been admitted to listing, trading and/or quotation as soon as practicable after such determination but (in the case of each Rate of Interest, Interest Amount and Interest Payment Date) in any event not later than the first day of the relevant Interest Period. Notice thereof shall also promptly be given to the Holders. The Calculation Agent will be entitled to recalculate any Interest Amount (on the basis of the foregoing provisions) without notice in the event of an extension or shortening of the relevant Interest Period. If the Calculation Amount is less than the minimum Specified Denomination the Calculation Agent shall not be obliged to publish each Interest Amount but instead may publish only the Calculation Amount and the Interest Amount in respect of a Note having the minimum Specified Denomination.

(k) ***Notifications etc.***

All notifications, opinions, determinations, certificates, calculations, quotations and decisions given, expressed, made or obtained for the purposes of this Condition by the Calculation Agent will (in the absence of manifest error) be binding on the Issuer, the Paying Agents, the Holders and the Couponholders and (subject as aforesaid) no liability to any such Person will attach to the Calculation Agent in connection with the exercise or non-exercise by it of its powers, duties and discretions for such purposes.

(l) ***Benchmark Discontinuation***

(i) If a Benchmark Event occurs in relation to the Reference Rate when the Rate of Interest (or any component part thereof) for any Interest Period remains to be determined by reference to such Reference Rate, then the Issuer shall use its reasonable endeavours to appoint an Independent Adviser, as soon as reasonably practicable, to determine a Successor Rate, or failing which, an Alternative Rate (in accordance with this Condition 7(l)) and, in either case, an Adjustment Spread, if any (in accordance with Condition 7(l)(iii)) and any Benchmark Amendments (in accordance with Condition 7(l)(iv)).

In making such determination, the Independent Adviser appointed pursuant to this Condition 7(l) shall act in good faith as an expert and in consultation with the Issuer. In the absence of bad faith or fraud, the Independent Adviser shall have no liability whatsoever to the Issuer, the Fiscal Agent, the Agents or the Noteholders for any determination made by it pursuant to this Condition 7(l).

If (A) the Issuer is unable to appoint an Independent Adviser or (B) the Independent Adviser appointed by it fails to determine a Successor Rate or, failing which, an Alternative Rate in accordance with this Condition 7(l) prior to the relevant Interest Determination Date, the Reference Rate applicable to the immediate following Interest Period shall be the Reference Rate applicable as at

the last preceding Interest Determination Date. If there has not been a first Interest Payment Date, the Reference Rate shall be the Reference Rate applicable to the first Interest Period. For the avoidance of doubt, any adjustment pursuant to this final paragraph of this Condition 7(1)(i) shall apply to the immediately following Interest Period only. Any subsequent Interest Period may be subject to the subsequent operation of this Condition 7(1).

(ii) *Successor or Alternative Rate*

If the Independent Adviser determines in its discretion that:

- (A) there is a Successor Rate, then such Successor Rate shall (subject to adjustment as provided in Condition 7(1)(iii)) subsequently be used in place of the Reference Rate to determine the Rate of Interest for the immediately following Interest Period and all following Interest Periods, subject to the subsequent operation of this Condition 7(1); or
- (B) there is no Successor Rate but that there is an Alternative Rate, then such Alternative Rate shall (subject to adjustment as provided in Condition 7(1)(iii)) subsequently be used in place of the Reference Rate to determine the Rate of Interest for the immediately following Interest Period and all following Interest Periods, subject to the subsequent operation of this Condition 7(1).

(iii) *Adjustment Spread*

If the Independent Adviser (in consultation with the Issuer) determines in its discretion (A) that an Adjustment Spread is required to be applied to the Successor Rate or the Alternative Rate (as the case may be) and (B) the quantum of, or a formula or methodology for determining, such Adjustment Spread, then such Adjustment Spread shall apply to the Successor Rate or the Alternative Rate (as the case may be).

(iv) *Benchmark Amendments*

If any relevant Successor Rate or Alternative Rate and, in either case, the applicable Adjustment Spread is determined in accordance with this Condition 7(1) and the Independent Adviser (in consultation with the Issuer) determines in its discretion (A) that amendments to these Conditions are necessary to ensure the proper operation of such Successor Rate or Alternative Rate and/or (in either case) the applicable Adjustment Spread (such amendments, the "**Benchmark Amendments**") and (B) the terms of the Benchmark Amendments, then the Issuer shall, subject to giving notice thereof in accordance with Condition 7(1)(v), without any requirement for the consent or approval of relevant Noteholders, vary these Conditions to give effect to such Benchmark Amendments with effect from the date specified in such notice (and for the avoidance of doubt, the Fiscal Agent shall, at the direction and expense of the Issuer, consent to and effect such consequential amendments to the Agency Agreement and these Conditions as may be required in order to give effect to this Condition 7(1)).

(v) *Notices*

Any Successor Rate, Alternative Rate, Adjustment Spread and the specific terms of any Benchmark Amendments, determined under this Condition 7(1) will be notified promptly by the Issuer to the Fiscal Agent, the Calculation Agent, the Agents and, in accordance with Condition 20 (*Notices*), the Noteholders. Such notice shall be irrevocable and shall specify the effective date of the Benchmark Amendments, if any.

No later than notifying the Fiscal Agent of the same, the Issuer shall deliver to the Fiscal Agent a certificate signed by two authorised signatories of the Issuer:

- (A) confirming (x) that a Benchmark Event has occurred, (y) the relevant Successor Rate, or, as the case may be, the relevant Alternative Rate and, (z) where applicable, any relevant Adjustment Spread and/or the specific terms of any relevant Benchmark Amendments, in each case as determined in accordance with the provisions of this Condition 7(l); and
- (B) certifying that the relevant Benchmark Amendments (if any) are necessary to ensure the proper operation of such relevant Successor Rate or Alternative Rate and (in either case) the applicable Adjustment Spread.

The Successor Rate or Alternative Rate and (in either case) the applicable Adjustment Spread (if any) and the Benchmark Amendments (if any) specified in such certificate will (in the absence of manifest error or bad faith in the determination of such Successor Rate or Alternative Rate and (in either case) such Adjustment Spread (if any) and such Benchmark Amendments (if any)) be binding on the Issuer, the Fiscal Agent, the Paying Agent and Transfer Agent, the Calculation Agent, the other Agents and the Noteholders.

As used in this Condition 7(l):

**"Adjustment Spread"** means either a spread (which may be positive, negative or zero), or the formula or methodology for calculating a spread, in either case, which the Independent Adviser (in consultation with the Issuer) determines is required to be applied to the relevant Successor Rate or the relevant Alternative Rate (as the case may be) to reduce or eliminate, to the extent reasonably practicable in the circumstances, any economic prejudice or benefit (as the case may be) to Noteholders as a result of the replacement of the Reference Rate with the Successor Rate or the Alternative Rate (as the case may be) and is the spread, formula or methodology which:

- (i) in the case of a Successor Rate, is formally recommended, or formally provided as an option for parties to adopt, in relation to the replacement of the Reference Rate with the Successor Rate by any Relevant Nominating Body; or
- (ii) (if no such recommendation has been made, or in the case of an Alternative Rate), the Independent Adviser (in consultation with the Issuer), determines is customarily applied to the relevant Successor Rate or Alternative Rate (as the case may be) in international debt capital markets transactions to produce an industry-accepted replacement rate for the Reference Rate; or
- (iii) (if no such recommendation has been made, or in the case of an Alternative Rate) the Independent Adviser (in consultation with the Issuer) determines, is recognised or acknowledged as being the industry standard for over-the-counter derivative transactions which reference the Reference Rate, where such rate has been replaced by the Successor Rate or the Alternative Rate (as the case may be); or
- (iv) (if the Independent Adviser determines that no such industry standard is recognised or acknowledged) the Independent Adviser (in consultation with the Issuer) determines to be appropriate.

**"Alternative Rate"** means an alternative benchmark or screen rate which the Independent Adviser determines in accordance with Condition 7(l)(ii) is customary in market usage in the international debt capital markets for the purposes of determining floating rates of interest (or the relevant component part thereof) in the Specified Currency.

**"Benchmark Amendments"** has the meaning given to it in Condition 7(l)(iv).

**"Benchmark Event"** means:

- (i) the relevant Reference Rate has ceased to be published on the Relevant Screen Page as a result of such benchmark ceasing to be calculated or administered; or



- (ii) a public statement by the administrator of the relevant Reference Rate that it has ceased, or will, by a specified date within the following six months, cease, publishing such Reference Rate permanently or indefinitely (in circumstances where no successor administrator has been appointed that will continue publication of such Reference Rate); or
- (iii) a public statement by the supervisor of the administrator of the relevant Reference Rate that such Reference Rate has been or will, by a specified date within the following six months, be permanently or indefinitely discontinued; or
- (iv) a public statement by the supervisor of the administrator of the relevant Reference Rate that means that such Reference Rate will, by a specified date within the following six months, be prohibited from being used or that its use will be subject to restrictions or adverse consequences, either generally or in respect of the Notes; or
- (v) a public statement by the supervisor of the administrator of the relevant Reference Rate (as applicable) that, in the view of such supervisor, (A) such Reference Rate is no longer representative of an underlying market or (B) the methodology to calculate such Reference Rate has materially changed; or
- (vi) it has or will, by a specified date within the following six months, become unlawful for the Calculation Agent to calculate any payments due to be made to any Noteholder using the relevant Reference Rate (as applicable) (including, without limitation, under the Benchmarks Regulation (EU) 2016/1011, if applicable).

**"Independent Adviser"** means an independent financial institution of international repute or other independent financial adviser experienced in the international capital markets, in each case appointed by the Issuer at its own expense under Condition 7(l).

**"Relevant Nominating Body"** means, in respect of a benchmark or screen rate (as applicable):

- (i) the central bank for the currency to which the benchmark or screen rate (as applicable) relates, or any central bank or other supervisory authority which is responsible for supervising the administrator of the benchmark or screen rate (as applicable); or
- (ii) any working group or committee sponsored by, chaired or co-chaired by or constituted at the request of (a) the central bank for the currency to which the benchmark or screen rate (as applicable) relates, (b) any central bank or other supervisory authority which is responsible for supervising the administrator of the benchmark or screen rate (as applicable), (c) a group of the aforementioned central banks or other supervisory authorities or (d) the Financial Stability Board or any part thereof.

**"Successor Rate"** means a successor to or replacement of the Reference Rate which is formally recommended by any Relevant Nominating Body.

## 8. **Zero Coupon Note Provisions**

### (a) ***Application***

This Condition 8 (*Zero Coupon Note Provisions*) is applicable to the Notes only if the Zero Coupon Note Provisions are specified in the relevant Pricing Supplement as being applicable.

(b) ***Late payment on Zero Coupon Notes***

If the Redemption Amount payable in respect of any Zero Coupon Note is improperly withheld or refused, the Redemption Amount shall thereafter be an amount equal to the sum of:

- (i) the Reference Price; and
- (ii) the product of the Accrual Yield (compounded annually) being applied to the Reference Price on the basis of the relevant Day Count Fraction from (and including) the Issue Date to (but excluding) whichever is the earlier of (i) the day on which all sums due in respect of such Note up to that day are received by or on behalf of the relevant Holder and (ii) the day which is seven days after the Fiscal Agent has notified the Holders that it has received all sums due in respect of the Notes up to such seventh day (except to the extent that there is any subsequent default in payment).

9. **Dual Currency Note Provisions**

(a) ***Application***

This Condition 9 (*Dual Currency Note Provisions*) is applicable to the Notes only if the Dual Currency Note Provisions are specified in the relevant Pricing Supplement as being applicable.

(b) ***Rate of Interest***

If the rate or amount of interest falls to be determined by reference to an exchange rate, the rate or amount of interest payable shall be determined in the manner specified in the relevant Pricing Supplement.

10. **Redemption and Purchase**

(a) ***Scheduled redemption***

Unless previously redeemed, or purchased and cancelled, the Notes will be redeemed at their Final Redemption Amount on the Maturity Date, subject as provided in Condition 11 (*Payments – Bearer Notes*) and Condition 12.1 (*Payments – Registered Notes*) or Condition 12.2 (*Payments – Registered Notes (AMTNs)*) (as the case may be).

(b) ***Redemption for tax reasons***

The Notes may be redeemed at the option of the Issuer in whole, but not in part:

- (i) at any time (if neither the Floating Rate Note Provisions or the Index-Linked Interest Note Provisions are specified in the relevant Pricing Supplement as being applicable); or
- (ii) on any Interest Payment Date (if the Floating Rate Note Provisions or the Index-Linked Interest Note Provisions are specified in the relevant Pricing Supplement as being applicable)

on giving not less than 30 nor more than 60 days' notice to the Holders (which notice shall be irrevocable), at their Early Redemption Amount (Tax), together with interest accrued to the date fixed for redemption, if:

- (iii) the Issuer has or will become obliged to pay additional amounts as provided or referred to in Condition 13 (*Taxation*) as a result of any change in, or amendment to, the laws or regulations of Australia or any political subdivision or any authority thereof or therein having power to tax, or any change in the application or official interpretation of such laws or regulations, which change or amendment

becomes effective on or after the date of issue of the first Tranche of the Notes;  
and

- (iv) such obligation cannot be avoided by the Issuer taking reasonable measures available to it;

**provided, however, that** no such notice of redemption shall be given earlier than

- (A) where the Notes may be redeemed at any time, 90 days prior to the earliest date on which the Issuer would be obliged to pay such additional amounts if a payment in respect of the Notes were then due; or
- (B) where the Notes may be redeemed only on an Interest Payment Date, 60 days prior to the Interest Payment Date occurring immediately before the earliest date on which the Issuer would be obliged to pay such additional amounts if a payment in respect of the Notes were then due.

Prior to the publication of any notice of redemption pursuant to this paragraph, the Issuer shall deliver or procure that there is delivered to the Fiscal Agent:

- (A) a certificate signed by two directors of the Issuer stating that the circumstances referred to in (iii) and (iv) prevail and setting out the details of such circumstances; and
- (B) an opinion of independent legal advisers of recognised standing to the effect that the Issuer has or will become obliged to pay such additional amounts as a result of such change or amendment.

Upon the expiry of any such notice as is referred to in this Condition 10(b), the Issuer shall be bound to redeem the Notes in accordance with this Condition 10(b).

(c) ***Redemption at the option of the Issuer***

If the Call Option is specified in the relevant Pricing Supplement as being applicable, the Notes may be redeemed at the option of the Issuer in whole or, if so specified in the relevant Pricing Supplement, in part on any Optional Redemption Date (Call) at the relevant Optional Redemption Amount (Call) on the Issuer giving not less than 30 nor more than 60 days' notice to the Holders (which notice shall be irrevocable and shall oblige the Issuer to redeem the Notes or, as the case may be, the Notes specified in such notice on the relevant Optional Redemption Date (Call) at the Optional Redemption Amount (Call) plus accrued interest (if any) to such date).

(d) ***Partial redemption***

If the Notes are to be redeemed in part only on any date in accordance with Condition 10(c) (*Redemption at the option of the Issuer*), in the case of Bearer Notes, the Notes to be redeemed shall be selected by the drawing of lots in such place as the Issuer determines and in such manner as the Issuer determines, subject to compliance with applicable law, the rules of each competent authority, stock exchange and/or quotation system (if any) by which the Notes have then been admitted to listing, trading and/or quotation and the notice to Holders referred to in Condition 10(c) (*Redemption at the option of the Issuer*) shall specify the serial numbers of the Notes so to be redeemed, and, in the case of Registered Notes, each Note shall be redeemed in part in the proportion which the aggregate principal amount of the outstanding Notes to be redeemed on the relevant Optional Redemption Date (Call) bears to the aggregate principal amount of outstanding Notes on such date. If any Maximum Redemption Amount or Minimum Redemption Amount is specified in the relevant Pricing Supplement, then the Optional Redemption Amount (Call) shall in no event be greater than the maximum or be less than the minimum so specified.

(e) ***Redemption at the option of Holders***

If the Put Option is specified in the relevant Pricing Supplement as being applicable, the Issuer shall, at the option of the Holder of any Note redeem such Note on the Optional Redemption Date (Put) specified in the relevant Put Option Notice at the relevant Optional Redemption Amount (Put) together with interest (if any) accrued to such date. In order to exercise the option contained in this Condition 10(e), the Holder of a Note must, not less than 30 nor more than 60 days before the relevant Optional Redemption Date (Put), deposit with any Paying Agent such Note together with all unmatured Coupons relating thereto and a duly completed Put Option Notice in the form obtainable from any Paying Agent. The Paying Agent with which a Note is so deposited shall deliver a duly completed Put Option Receipt to the depositing Holder. No Note, once deposited with a duly completed Put Option Notice in accordance with this Condition 10(e), may be withdrawn; **provided, however, that** if, prior to the relevant Optional Redemption Date (Put), any such Note becomes immediately due and payable or, upon due presentation of any such Note on the relevant Optional Redemption Date (Put), payment of the redemption moneys is improperly withheld or refused, the relevant Paying Agent shall mail notification thereof to the depositing Holder at such address as may have been given by such Holder in the relevant Put Option Notice and shall hold such Note at its Specified Office for collection by the depositing Holder against surrender of the relevant Put Option Receipt. For so long as any outstanding Note is held by a Paying Agent in accordance with this Condition 10(e), the depositor of such Note and not such Paying Agent shall be deemed to be the Holder of such Note for all purposes.

(f) ***Early redemption of Zero Coupon Notes***

Unless otherwise specified in the relevant Pricing Supplement, the Redemption Amount payable on redemption of a Zero Coupon Note at any time before the Maturity Date shall be an amount equal to the sum of:

- (i) the Reference Price; and
- (ii) the product of the Accrual Yield (compounded annually) being applied to the Reference Price from (and including) the Issue Date to (but excluding) the date fixed for redemption or (as the case may be) the date upon which the Note becomes due and payable.

Where such calculation is to be made for a period which is not a whole number of years, the calculation in respect of the period of less than a full year shall be made on the basis of such Day Count Fraction as may be specified in the Pricing Supplement for the purposes of this Condition 10(f) or, if none is so specified, a Day Count Fraction of 30E/360.

(g) ***Purchase***

The Issuer or any of its Subsidiaries may at any time purchase Notes in the open market or otherwise and at any price, **provided that** all unmatured Coupons are purchased therewith.

(h) ***Cancellation***

All Notes so redeemed or purchased by the Issuer or any of its Subsidiaries and any unmatured Coupons attached to or surrendered with them shall be cancelled and may not be reissued or resold.

11. **Payments - Bearer Notes**

This Condition 11 is only applicable to Bearer Notes.

(a) ***Principal***

Payments of principal shall be made only against presentation and (**provided that** payment is made in full) surrender of Bearer Notes at the Specified Office of any Paying

Agent outside the United States by cheque drawn in the currency in which the payment is due on, or by transfer to an account denominated in that currency (or, if that currency is euro, any other account to which euro may be credited or transferred) and maintained by the payee with, a bank in the Principal Financial Centre of that currency.

(b) ***Interest***

Payments of interest shall, subject to paragraph (h) below, be made only against presentation and (**provided that** payment is made in full) surrender of the appropriate Coupons at the Specified Office of any Paying Agent outside the United States in the manner described in paragraph (a) above.

(c) ***Payments in New York City***

Payments of principal or interest may be made at the Specified Office of a Paying Agent in New York City if (i) the Issuer has appointed Paying Agents outside the United States with the reasonable expectation that such Paying Agents will be able to make payment of the full amount of the interest on the Notes in the currency in which the payment is due when due, (ii) payment of the full amount of such interest at the offices of all such Paying Agents is illegal or effectively precluded by exchange controls or other similar restrictions and (iii) payment is permitted by applicable United States law.

(d) ***Payments subject to fiscal laws***

Without prejudice to the provisions of Condition 13 (*Taxation*), all payments in respect of the Bearer Notes are subject in all cases to (i) any applicable fiscal or other laws and regulations in the place of payment; and (ii) any withholding or deduction required pursuant to an agreement described in Section 1471(b) of the U.S. Internal Revenue Code of 1986 (the "**Code**") or otherwise imposed pursuant to Sections 1471 through 1474 of the Code, any regulations or agreements thereunder, any official interpretations thereof, any treaty related thereto, or any law implementing an intergovernmental approach thereto ("**FATCA**"). No commissions or expenses shall be charged to the Holders or Couponholders in respect of such payments.

(e) ***Deductions for unmatured Coupons***

If the relevant Pricing Supplement specifies that the Fixed Rate Note Provisions are applicable and a Bearer Note is presented without all unmatured Coupons relating thereto:

- (i) if the aggregate amount of the missing Coupons is less than or equal to the amount of principal due for payment, a sum equal to the aggregate amount of the missing Coupons will be deducted from the amount of principal due for payment; **provided, however, that** if the gross amount available for payment is less than the amount of principal due for payment, the sum deducted will be that proportion of the aggregate amount of such missing Coupons which the gross amount actually available for payment bears to the amount of principal due for payment;
- (ii) if the aggregate amount of the missing Coupons is greater than the amount of principal due for payment:
  - (A) so many of such missing Coupons shall become void (in inverse order of maturity) as will result in the aggregate amount of the remainder of such missing Coupons (the "**Relevant Coupons**") being equal to the amount of principal due for payment; **provided, however, that** where this subparagraph would otherwise require a fraction of a missing Coupon to become void, such missing Coupon shall become void in its entirety; and
  - (B) a sum equal to the aggregate amount of the Relevant Coupons (or, if less, the amount of principal due for payment) will be deducted from the amount of principal due for payment; **provided, however, that**, if the gross amount available for payment is less than the amount of principal due for payment, the sum deducted will be that proportion of the

aggregate amount of the Relevant Coupons (or, as the case may be, the amount of principal due for payment) which the gross amount actually available for payment bears to the amount of principal due for payment.

Each sum of principal so deducted shall be paid in the manner provided in paragraph (a) above against presentation and (**provided that** payment is made in full) surrender of the relevant missing Coupons.

(f) ***Unmatured Coupons void***

If the relevant Pricing Supplement specifies that this Condition 11(f) is applicable or that the Floating Rate Note Provisions or the Index-Linked Interest Note Provisions are applicable, on the due date for final redemption of any Note or early redemption in whole of such Note pursuant to Condition 10(b) (*Redemption for tax reasons*), Condition 10(e) (*Redemption at the option of Holders*), Condition 10(c) (*Redemption at the option of the Issuer*) or Condition 14 (*Events of Default*), all unmatured Coupons relating thereto (whether or not still attached) shall become void and no payment will be made in respect thereof.

(g) ***Payments on business days***

If the due date for payment of any amount in respect of any Bearer Note or Coupon is not a Payment Business Day in the place of presentation, the Holder shall not be entitled to payment in such place of the amount due until the next succeeding Payment Business Day in such place and shall not be entitled to any further interest or other payment in respect of any such delay.

(h) ***Payments other than in respect of matured Coupons***

Payments of interest other than in respect of matured Coupons shall be made only against presentation of the relevant Bearer Notes at the Specified Office of any Paying Agent outside the United States (or in New York City if permitted by paragraph (c) above).

(i) ***Partial payments***

If a Paying Agent makes a partial payment in respect of any Bearer Note or Coupon presented to it for payment, such Paying Agent will endorse thereon a statement indicating the amount and date of such payment.

(j) ***Exchange of Talons***

On or after the maturity date of the final Coupon which is (or was at the time of issue) part of a Coupon Sheet relating to the Bearer Notes, the Talon forming part of such Coupon Sheet may be exchanged at the Specified Office of the Fiscal Agent for a further Coupon Sheet (including, if appropriate, a further Talon but excluding any Coupons in respect of which claims have already become void pursuant to Condition 15 (*Prescription*)). Upon the due date for redemption of any Bearer Note, any unexchanged Talon relating to such Note shall become void and no Coupon will be delivered in respect of such Talon.

12. **Payments – Registered Notes**

12.1 **Payments - Registered Notes (other than AMTNs)**

This Condition 12.1 is only applicable to Registered Notes (other than AMTNs).

(a) ***Principal***

Payments of principal shall be made by cheque drawn in the currency in which the payment is due drawn on, or, upon application by a Holder of a Registered Note to the Specified Office of the Fiscal Agent not later than the fifteenth day before the due date for any such payment, by transfer to an account denominated in that currency (or, if that currency is euro, any other account to which euro may be credited or transferred) and

maintained by the payee with, a bank in the Principal Financial Centre of that currency (in the case of a sterling cheque, a town clearing branch of a bank in the City of London).

(b) ***Interest***

Payments of interest shall be made by cheque drawn in the currency in which the payment is due drawn on, or, upon application by a Holder of a Registered Note to the Specified Office of the Fiscal Agent not later than the fifteenth day before the due date for any such payment, by transfer to an account denominated in that currency (or, if that currency is euro, any other account to which euro may be credited or transferred) and maintained by the payee with, a bank in the Principal Financial Centre of that currency (in the case of a sterling cheque, a town clearing branch of a bank in the City of London).

(c) ***Payments subject to fiscal laws***

Without prejudice to the provisions of Condition 13 (*Taxation*), all payments in respect of the Registered Notes are subject in all cases to (i) any applicable fiscal or other laws and regulations in the place of payment; and (ii) any withholding or deduction required pursuant to FATCA. No commissions or expenses shall be charged to the Holders in respect of such payments.

(d) ***Payments on business days***

Where payment is to be made by transfer to an account, payment instructions (for value the due date, or, if the due date is not Payment Business Day, for value the next succeeding Payment Business Day) will be initiated and, where payment is to be made by cheque, the cheque will be mailed (i) (in the case of payments of principal and interest payable on redemption) on the later of the due date for payment and the day on which the relevant Note Certificate is surrendered (or, in the case of part payment only, endorsed) at the Specified Office of a Paying Agent and (ii) (in the case of payments of interest payable other than on redemption) on the due date for payment. A Holder of a Registered Note shall not be entitled to any interest or other payment in respect of any delay in payment resulting from (A) the due date for a payment not being a Payment Business Day or (B) a cheque mailed in accordance with this Condition 12.1 arriving after the due date for payment or being lost in the mail.

(e) ***Partial payments***

If a Paying Agent makes a partial payment in respect of any Registered Note, the Issuer shall procure that the amount and date of such payment are noted on the Register and, in the case of partial payment upon presentation of a Note Certificate, that a statement indicating the amount and the date of such payment is endorsed on the relevant Note Certificate.

(f) ***Record date***

Each payment in respect of a Registered Note will be made to the person shown as the Holder in the Register at the opening of business in the place of the Registrar's Specified Office on the fifteenth day before the due date for such payment (the "**Record Date**"). Where payment in respect of a Registered Note is to be made by cheque, the cheque will be mailed to the address shown as the address of the Holder in the Register at the opening of business on the relevant Record Date.

## 12.2 **Payments – Registered Notes (AMTNs)**

This Condition 12.2 is only applicable to AMTNs.

(a) ***Australian Agent***

The Australian Agent will act (through its office in Melbourne) as paying agent for AMTNs pursuant to the Australian Agency Agreement.

(b) ***AMTN payments – principal and interest***

Payments of principal and interest will be made in Australia in Australian dollars to the persons registered at the close of business in Melbourne on the relevant AMTN Record Date (as defined below) as the holders of such AMTNs, subject in all cases to normal banking practice and all applicable laws and regulations.

If AMTNs are:

- (i) held in the Austraclear System, payments in respect of each Note will be made by crediting on the relevant payment date the amount then due to the account of the Holder in accordance with the Austraclear Regulations; or
- (ii) not held in the Austraclear System, payments in respect of each Note will be made by crediting on the relevant payment date the amount then due to an account previously notified to the Issuer and the Australian Agent by the holder in respect of that Note. If the holder has not notified the Issuer and the Australian Agent of such an account by the time specified in the paragraph above (as applicable) payments in respect of the relevant Note will be made by cheque dispatched by post on the relevant payment date at the risk of the Holder. Cheques despatched to the nominated address of a holder will in such cases be deemed to have been received by the holder on the relevant payment date and no further amount will be payable by the Issuer in respect of the relevant Note as a result of payment not being received by the holder on the due date.

(c) ***AMTN payments – electronic transfer***

In the case of payments made by electronic transfer, payments will for all purposes be taken to be made when the Australian Agent gives irrevocable instructions in Australia for the making of the relevant payment by electronic transfer, being instructions which would be reasonably expected to result, in the ordinary course of banking business, in the funds transferred reaching the account of the Holder on the same day as the day on which the instructions are given.

(d) ***AMTN payments - recovery***

If a cheque posted or an electronic transfer for which irrevocable instructions have been given by the Australian Agent is shown, to the satisfaction of the Australian Agent, not to have reached the Holder and the Australian Agent is able to recover the relevant funds, the Australian Agent may make such other arrangements as it thinks fit for the effecting of the payment in Australia.

(e) ***AMTN - interest***

Interest will be calculated in the manner specified in Conditions 6 (*Fixed Rate Note Provisions*) or 7 (*Floating Rate Note and Index-Linked Interest Note Provisions*) and will be payable to the persons who are registered as Holders at the close of business in Melbourne on the relevant AMTN Record Date (as defined below) and cheques will be made payable to the Holder (or, in the case of joint Holders, to the first-named) and sent to their registered address, unless instructions to the contrary are given by the Holder (or, in the case of joint Holders, by all the Holders) in such form as may be prescribed by the Australian Agent. Payments of principal will be made to, or to the order of, the persons who are registered as Holders at the close of business in Melbourne on the relevant AMTN Record Date (as defined below), subject, if so directed by the Australian Agent, to receipt from them of such instructions as the Australian Agent may require.

(f) ***AMTN payments – non-Business Days***

If any day for payment in respect of any AMTN is not a Business Day, such payment shall not be made until the next following day which is a Business Day, and no further interest shall be paid in respect of the delay in such payment.



(g) ***AMTN Record Date***

Each payment in respect of an AMTN will be made to the person shown as the Holder in the Register at the close of business in the place of the Registrar's Specified Office on the eighth day before the due date for such payment (the "**AMTN Record Date**"). Where payment in respect of a Registered Note is to be made by cheque, the cheque will be mailed to the address shown as the address of the Holder in the Register at the opening of business on the relevant AMTN Record Date.

(h) ***AMTN payments – subject to fiscal laws***

Without prejudice to the provisions of Condition 13 (*Taxation*), all payments in respect of the AMTNs are subject in all cases to (i) any applicable fiscal or other laws and regulations in the place of payment; and (ii) any withholding or deduction required pursuant to FATCA. No commissions or expenses shall be charged to the Holders in respect of such payments.

13. **Taxation**

(a) ***Gross up***

All payments of principal and interest in respect of the Notes and the Coupons by or on behalf of the Issuer shall be made free and clear of, and without withholding or deduction for or on account of, any present or future taxes, duties, assessments or governmental charges of whatever nature imposed, levied, collected, withheld or assessed by or on behalf of Australia or any political subdivision therein or any authority therein or thereof having power to tax, unless the withholding or deduction of such taxes, duties, assessments, or governmental charges is required by law or made under or in connection with, or in order to ensure compliance with, FATCA. In that event, the Issuer shall pay such additional amounts as will result in receipt by the Holders and the Couponholders after such withholding or deduction of such amounts as would have been received by them had no such withholding or deduction been required, except that no such additional amounts shall be payable in respect of any Note or Coupon:

- (i) where any withholding, deduction, tax, duty, assessment or other governmental charge would not have been imposed in relation to the Note or Coupon but for the fact that such Holder or such Couponholder presented (if presentation shall be required) such Note or Coupon for payment in Australia or any of its territories or any political subdivision thereof unless such Note or Coupon could not have been presented for payment elsewhere;
- (ii) in relation to which any estate, inheritance, gift, sale, transfer, personal property or similar tax, assessment or other governmental charge or any withholding or deduction on account of such taxes is payable;
- (iii) in relation to which any tax, assessment or other governmental charge which is payable otherwise than by withholding or deduction from payments of (or in respect of) principal of, or any premium or interest on, the Notes is payable;
- (iv) held by or on behalf of a Holder which is liable to such taxes, duties, assessments or governmental charges in respect of such Note or Coupon by reason of its having some connection with the jurisdiction by which such taxes, duties, assessments or charges have been imposed, levied, collected, withheld or assessed other than the mere holding of the Note or Coupon; or
- (v) where the relevant Note or Coupon or Note Certificate is presented or surrendered for payment more than 30 days after the Relevant Date except to the extent that the Holder of such Note or Coupon would have been entitled to such additional amounts on presenting or surrendering such Note or Coupon or Note Certificate for payment on the last day of such period of 30 days; or

- (vi) where such withholding or deduction is required in respect of a payment to, or to a third party on behalf of, a Holder of the Notes who is liable for the taxes in respect of the Notes by reason of the Holder of the Note being an associate of the Issuer for the purposes of section 128F(9) of the Income Tax Assessment Act 1936 of Australia; or
- (vii) where such withholding or deduction is required in respect of a payment to, or to a third party on behalf of, a Holder of the Notes, who could have lawfully avoided (but did not so avoid) such liability by providing (or procuring that any third party provides) a Tax File Number ("TFN") and/or Australian Business Number ("ABN") or evidence that the Holder of the Notes is not required to provide a TFN and/or ABN to the Issuer; or
- (viii) where such withholding or deduction is required to be made pursuant to a notice or direction issued by the Commissioner of Taxation under section 255 of the Income Tax Assessment Act 1936 of Australia or section 260-5 of Schedule 1 to the Taxation Administration Act 1953 of Australia or any similar law; or
- (ix) where such withholding or deduction is made under or in connection with, or in order to ensure compliance with, FATCA (as withheld or deducted by the Issuer, the Agent or any other party);
- (x) in the circumstances specified in a Pricing Supplement.

Nor shall any additional amounts be paid with respect to any payment of, or in respect of, the principal of, or any premium or interest on, any such Note or Coupon to any such Holder or Couponholder who is a fiduciary or partnership or other than the sole beneficial owner of such payment to the extent such Note or Coupon would, under the laws of Australia (or any political subdivision or taxing authority thereof or therein), be treated as being derived or received for tax purposes by a beneficiary or settlor with respect to such fiduciary or a member of such partnership or a beneficial owner who would not have been entitled to such additional amounts had it been the relevant Holder or Couponholder.

(b) ***Taxing jurisdiction***

If the Issuer becomes subject at any time to any taxing jurisdiction other than Australia references in these Conditions to Australia shall be construed as references to Australia and/or such other jurisdiction.

14. **Events of Default**

If any of the following events occurs and is continuing:

(a) ***Non payment***

The Issuer fails to pay any amount of principal in respect of the Notes on the due date for payment thereof or fails to pay any amount of interest in respect of the Notes within thirty (30) days of the due date for payment thereof; or

(b) ***Breach of other obligations***

The Issuer defaults in the performance or observance of any of its other obligations under or in respect of the Notes and such default remains unremedied for thirty (30) days after written notice thereof, addressed to the Issuer by any Holder, has been delivered to the Issuer or to the Specified Office of the Fiscal Agent; or

(c) ***Cross default of the Issuer or Subsidiary:***

- (i) any Indebtedness of the Issuer or any of its Subsidiaries is not paid when due or (as the case may be) within any originally applicable grace period;

- (ii) any such Indebtedness becomes due and payable prior to its stated maturity otherwise than at the option of the Issuer or the relevant Subsidiary or (**provided that** no event of default, howsoever described, has occurred) any person entitled to such Indebtedness; or
- (iii) the Issuer or any of its Subsidiaries fails to pay when due any amount payable by it under any Guarantee of any Indebtedness;

**provided that** the amount of Indebtedness referred to in sub paragraph (i) and/or sub paragraph (ii) above and/or the amount payable under any Guarantee referred to in sub paragraph (iii) above individually or in the aggregate exceeds U.S.\$100,000,000 (or its equivalent in any other currency or currencies on the basis of the middle spot rate for the relevant currency against the U.S. dollar as quoted by any leading bank on the day on which a calculation is made under this Condition 14(c) (*Cross default of Issuer or Subsidiary*); or

(d) ***Unsatisfied judgment***

One or more judgment(s) or order(s) from which no further appeal or judgment review is permissible under applicable law is rendered against the Issuer or the Significant Subsidiaries for the payment of money aggregating in excess of U.S.\$100,000,000 (or the equivalent thereof) as of any date of determination in any other currency) and continue(s) unsatisfied and unstayed for a period of 60 days after the date(s) thereof or, if later, the date therein specified for payment; or

(e) ***Insolvency, etc.***

- (i) The Issuer or the Significant Subsidiaries becomes insolvent or is unable to pay its debts as they fall due,
- (ii) an administrator or liquidator of the Issuer or the Significant Subsidiaries or substantially the whole of the assets and revenues either of the Issuer or the Significant Subsidiaries is appointed and such appointment is not removed, discharged or withdrawn within 60 days,
- (iii) the Issuer or the Significant Subsidiaries takes any action for a readjustment or deferment of any of its obligations or makes a general assignment or an arrangement or composition with or for the benefit of its creditors or declares a moratorium in respect of all or substantially all of its Indebtedness or any Guarantee of any Indebtedness given by it,
- (iv) the Issuer or the Significant Subsidiaries ceases or threatens to cease to carry on all or any substantial part of its business (otherwise than (a) in the case of any Significant Subsidiary where the cessation is for the purpose of and followed by a solvent winding up, dissolution, reconstruction, merger or consolidation whereby the business, undertaking and assets of such Significant Subsidiary are transferred to or otherwise vested in the Issuer and/or another Significant Subsidiary, (b) in the case of any Significant Subsidiary, as a result of a disposal on arm's length terms or with respect to a part of such Significant Subsidiary's business or operations which has not contributed to the consolidated operating profit of the Issuer and the Significant Subsidiaries for at least three consecutive years immediately prior to the day on which this paragraph operates or (c) in each case, for the purpose of and followed by a reconstruction, amalgamation, reorganisation, merger or consolidation, each on terms approved by an Extraordinary Resolution of the Holders); or

(f) ***Winding up, etc.***

An order is made or an effective resolution is passed for the winding up, liquidation or dissolution of the Issuer or the Significant Subsidiaries (otherwise than, in the case of a Significant Subsidiary, such an order made for the purposes of or pursuant to an amalgamation, reorganisation or restructuring whilst solvent); or

(g) **Analogous event**

Any event occurs which under the laws of Australia has an analogous effect to any of the events referred to in paragraphs (d) (*Unsatisfied judgment*) to (f) (*Winding up, etc.*) above; or

(h) **Failure to take action, etc.**

Any action, condition or thing at any time required to be taken, fulfilled or done in order (i) to enable the Issuer lawfully to enter into, exercise its rights and perform and comply with its obligations under and in respect of the Notes, (ii) to ensure that those obligations are legal, valid, binding and enforceable and (iii) to make the Notes and the Coupons admissible in evidence in the courts of England or Australia, is not taken, fulfilled or done; or

(i) **Unlawfulness**

It is or will become unlawful for the Issuer to perform or comply with any of its respective obligations under or in respect of the Notes,

then any Note may, by written notice addressed by the Holder thereof to the Issuer or to the Specified Office of the Fiscal Agent, be declared immediately due and payable, whereupon it shall become immediately due and payable at its Early Termination Amount together with accrued interest (if any) without further action or formality.

15. **Prescription**

Claims for principal in respect of Bearer Notes shall become void unless the relevant Bearer Notes are presented for payment within ten years of the appropriate Relevant Date. Claims for interest in respect of Bearer Notes shall become void unless the relevant Coupons are presented for payment within five years of the appropriate Relevant Date. Claims for principal and interest on redemption in respect of Registered Notes shall become void unless the relevant Note Certificates are surrendered for payment within ten years of the appropriate Relevant Date.

16. **Replacement of Notes and Coupons**

If any Note, Note Certificate or Coupon is lost, stolen, mutilated, defaced or destroyed, it may be replaced at the Specified Office of the Fiscal Agent, in the case of Bearer Notes, or the Registrar, in the case of Registered Notes (and, if the Notes are then admitted to listing, trading and/or quotation by any competent authority, stock exchange and/or quotation system which requires the appointment of a Paying Agent or Transfer Agent in any particular place, the Paying Agent or Transfer Agent having its Specified Office in the place required by such competent authority, stock exchange and/or quotation system), subject to all applicable laws and competent authority, stock exchange and/or quotation system requirements, upon payment by the claimant of the expenses incurred in connection with such replacement and on such terms as to evidence, security, indemnity and otherwise as the Issuer may reasonably require. Mutilated or defaced Notes, Note Certificates or Coupons must be surrendered before replacements will be issued.

17. **Agents**

In acting under the Agency Agreement or the Australian Agency Agreement and in connection with the Notes and the Coupons, the Agents act solely as agents of the Issuer and do not assume any obligations towards or relationship of agency or trust for or with any of the Holders or Couponholders.

The initial Agents and their initial Specified Offices are listed below. The initial Calculation Agent (if any) is specified in the relevant Pricing Supplement. The Issuer reserves the right at any time to vary or terminate the appointment of any Agent and to appoint a successor principal paying agent or registrar or Calculation Agent and additional or successor paying agents; **provided, however, that:**

- (a) the Issuer shall at all times maintain a Fiscal Agent and a registrar; and

- (b) if a Calculation Agent is specified in the relevant Pricing Supplement, the Issuer shall at all times maintain a Calculation Agent; and
- (c) if and for so long as the Notes are admitted to listing, trading and/or quotation by any competent authority, stock exchange and/or quotation system which requires the appointment of a Paying Agent and/or a Transfer Agent in any particular place, the Issuer shall maintain a Paying Agent and/or a Transfer Agent having its Specified Office in the place required by such competent authority, stock exchange and/or quotation system.

Notice of any change in any of the Agents or in their Specified Offices shall promptly be given to the Holders.

18. **Meetings of Holders; Modification**

(a) ***Meetings of Holders***

The Agency Agreement or, in the case of AMTNs, the Deed Poll, contains provisions for convening meetings of Holders to consider matters relating to the Notes, including the modification of any provision of these Conditions. Any such modification may be made if sanctioned by an Extraordinary Resolution. Such a meeting may be convened by the Issuer and shall be convened by it upon the request in writing of Holders holding not less than 10 per cent. of the aggregate principal amount of the outstanding Notes. The quorum at any meeting convened to vote on an Extraordinary Resolution will be two or more Persons holding or representing one more than half of the aggregate principal amount of the outstanding Notes or, at any adjourned meeting, two or more Persons being or representing Holders whatever the principal amount of the Notes held or represented; **provided, however, that** Reserved Matters may only be sanctioned by an Extraordinary Resolution passed at a meeting of Holders at which two or more Persons holding or representing not less than 75 per cent. or, at any adjourned meeting, 25 per cent. of the aggregate principal amount of the outstanding Notes form a quorum. Any Extraordinary Resolution duly passed at any such meeting shall be binding on all the Holders and Couponholders, whether present or not.

In addition, a resolution in writing signed by or on behalf of holders holding not less than 90 per cent. of the aggregate principal amount of the then outstanding Notes, who for the time being are entitled to receive notice of a meeting of Holders will take effect as if it were an Extraordinary Resolution. Such a resolution in writing may be contained in one document or several documents in the same form, each signed by or on behalf of one or more Holders.

(b) ***Modification***

The Notes, these Conditions, the Deed of Covenant and the Deed Poll may be amended without the consent of the Holders or the Couponholders to correct a manifest error. In addition, the parties to the Agency Agreement or the Australian Agency Agreement may agree to modify any provision thereof, but the Issuer shall not agree, without the consent of the Holders, to any such modification unless it is of a formal, minor or technical nature, it is made to correct a manifest error or it is, in the opinion of such parties, not materially prejudicial to the interests of the Holders. In addition, pursuant to Condition 7(e) (*BBSW Rate Determination*) or Condition 7(l) (*Benchmark Discontinuation*), certain changes may be made to the interest calculation provisions of the Floating Rate Notes in the circumstances and as otherwise set out in such Condition, without the requirement for consent of the Holders or the Couponholders.

19. **Further Issues**

The Issuer may from time to time, without the consent of the Holders or the Couponholders, create and issue further notes having the same terms and conditions as the Notes in all respects (or in all respects except for the first payment of interest) so as to form a single series with the Notes.

20. **Notices**

(a) ***Bearer Notes***

Notices to the Holders of Bearer Notes shall be valid if published in a leading English language daily newspaper published in Australia and Singapore. Any such notice shall be deemed to have been given on the date of first publication (or if required to be published in more than one newspaper, on the first date on which publication shall have been made in all the required newspapers). Couponholders shall be deemed for all purposes to have notice of the contents of any notice given to the Holders of Bearer Notes.

(b) ***Registered Notes***

Notices to the Holders of Registered Notes shall be sent to them by first class mail (or its equivalent) or (if posted to an overseas address) by airmail at their respective addresses on the Register. Any such notice shall be deemed to have been given on the fourth day after the date of mailing.

21. **Currency Indemnity**

If any sum due from the Issuer in respect of the Notes or the Coupons or any order or judgment given or made in relation thereto has to be converted from the currency (the "**first currency**") in which the same is payable under these Conditions or such order or judgment into another currency (the "**second currency**") for the purpose of (a) making or filing a claim or proof against the Issuer, (b) obtaining an order or judgment in any court or other tribunal or (c) enforcing any order or judgment given or made in relation to the Notes, the Issuer shall indemnify each Holder, on the written demand of such Holder addressed to the Issuer and delivered to the Issuer or to the Specified Office of the Fiscal Agent, against any loss suffered as a result of any discrepancy between (i) the rate of exchange used for such purpose to convert the sum in question from the first currency into the second currency and (ii) the rate or rates of exchange at which such Holder may in the ordinary course of business purchase the first currency with the second currency upon receipt of a sum paid to it in satisfaction, in whole or in part, of any such order, judgment, claim or proof.

This indemnity constitutes a separate and independent obligation of the Issuer and shall give rise to a separate and independent cause of action.

22. **Rounding**

For the purposes of any calculations referred to in these Conditions (unless otherwise specified in these Conditions or the relevant Pricing Supplement), (a) all percentages resulting from such calculations will be rounded, if necessary, to the nearest one hundred-thousandth of a percentage point (with 0.000005 per cent. being rounded up to 0.00001 per cent.), (b) all United States dollar amounts used in or resulting from such calculations will be rounded to the nearest cent (with one half cent being rounded up), (c) all Japanese Yen amounts used in or resulting from such calculations will be rounded downwards to the next lower whole Japanese Yen amount, and (d) all amounts denominated in any other currency used in or resulting from such calculations will be rounded to the nearest two decimal places in such currency, with 0.005 being rounded upwards.

23. **Governing Law and Jurisdiction**

(a) ***Governing law***

The Notes (other than AMTNs) and any non-contractual obligations arising out of or in connection with the Notes are governed by English law. The AMTNs are governed by the laws of New South Wales, Australia.

(b) ***Courts***

The courts of England or, in the case of AMTNs, New South Wales and courts of appeal from them, have exclusive jurisdiction to settle any dispute (a "**Dispute**") arising out of or in connection with the Notes (including any non-contractual obligation arising out of or in connection with the Notes).

(c) ***Appropriate forum***

The Issuer agrees that the courts of England or, in the case of AMTNs, New South Wales and courts of appeal from them, are the most appropriate and convenient courts to settle any Dispute and, accordingly, waives any objection to Proceedings (as defined below) in such courts on the grounds of venue or on the grounds that the Proceedings have been brought in an inconvenient forum.

(d) ***Rights of the Holders to take proceedings outside England***

Condition 23(b) (*Courts*) is for the benefit of the Holders only. As a result, nothing in this Condition 23 (*Governing law and jurisdiction*) prevents any Holder from taking proceedings relating to a Dispute ("**Proceedings**") in any other courts with jurisdiction. To the extent allowed by law, Holders may take concurrent Proceedings in any number of jurisdictions.

(e) ***Process agent for Notes other than AMTNs***

The Issuer agrees that the documents which start any Proceedings and any other documents required to be served in relation to those Proceedings may be served on it by being delivered to Hackwood Secretaries Limited at One Silk Street, London EC2Y 8HQ, United Kingdom or, if different, its registered office for the time being or at any address of the Issuer in Great Britain at which process may be served on it in accordance with the Companies Act 2006. If such person is not or ceases to be effectively appointed to accept service of process on behalf of the Issuer, the Issuer shall, on the written demand of any Holder addressed and delivered to the Issuer or to the Specified Office of the Fiscal Agent appoint a further person in England to accept service of process on its behalf and, failing such appointment within 15 days, any Holder shall be entitled to appoint such a person by written notice addressed to the Issuer and delivered to the Issuer or to the Specified Office of the Fiscal Agent. Nothing in this paragraph shall affect the right of any Holder to serve process in any other manner permitted by law. This Condition applies to Proceedings in England and to Proceedings elsewhere.

## FORM OF PRICING SUPPLEMENT

*[The Pricing Supplement in respect of each Tranche of Notes will be substantially in the following form, duly supplemented (if necessary), amended (if necessary) and completed to reflect the particular terms of the relevant Notes and their issue.*

**[PROHIBITION OF SALES TO EEA RETAIL INVESTORS** - The Notes are not intended to be offered, sold or otherwise made available to and should not be offered, sold or otherwise made available to any retail investor in the European Economic Area ("EEA"). For these purposes, a retail investor means a person who is one (or more) of: (i) a retail client as defined in point (11) of Article 4(1) of Directive 2014/65/EU (as amended, "MiFID II"); (ii) a customer within the meaning of Directive (EU) 2016/97 (the "Insurance Distribution Directive"), where that customer would not qualify as a professional client as defined in point (10) of Article 4(1) of MiFID II; or (iii) not a qualified investor as defined in Regulation (EU) 2017/1129 (the "Prospectus Regulation"). Consequently no key information document required by Regulation (EU) No 1286/2014 (as amended, the "PRIIPs Regulation") for offering or selling the Notes or otherwise making them available to retail investors in the EEA has been prepared and therefore offering or selling the Notes or otherwise making them available to any retail investor in the EEA may be unlawful under the PRIIPs Regulation.]<sup>1</sup>

**[MiFID II PRODUCT GOVERNANCE/TARGET MARKET** – Solely for the purposes of [the/each] manufacturer's product approval process, the target market assessment in respect of the Notes has led to the conclusion that: (i) the target market for the Notes is eligible counterparties and professional clients only, each as defined in Directive 2014/65/EU (as amended, "MiFID II"); and (ii) all channels for distribution of the Notes to eligible counterparties and professional clients are appropriate. Any person subsequently offering, selling or recommending the Notes (a "distributor") should take into consideration the manufacturer['s/s'] target market assessment; however, a distributor subject to MiFID II is responsible for undertaking its own target market assessment in respect of the Notes (by either adopting or refining the manufacturer['s/s'] target market assessment) and determining appropriate distribution channels.]

**[SINGAPORE SECURITIES AND FUTURES ACT PRODUCT CLASSIFICATION** – Solely for the purposes of its obligations pursuant to Sections 309B(1)(a) and 309B(1)(c) of the Securities and Futures Act (Chapter 289 of Singapore) (the "SFA"), the Issuer has determined, and hereby notifies all relevant persons (as defined in Section 309A(1) of the SFA) that the Notes are "prescribed capital markets products" (as defined in the Securities and Futures (Capital Markets Products) Regulations 2018).]

**Pricing Supplement dated [•]**

**Woolworths Group Limited  
(formerly known as Woolworths Limited)  
(ABN 88 000 014 675)**

**Issue of [Aggregate Nominal Amount of Tranche] [Title of Notes] (the "Notes") under the  
U.S.\$2,000,000,000 Medium Term Note Programme**

This document constitutes the Pricing Supplement relating to the issue of Notes described herein.

Terms used herein shall be deemed to be defined as such for the purposes of the Conditions (the "Conditions") set forth in the Offering Circular dated 16 December 2019 [and the supplemental Offering Circular dated [•]] (the "Offering Circular"). This Pricing Supplement contains the final terms of the Notes and must be read in conjunction with such Offering Circular [as supplemented].

*[Insert the following language for an issue of AMTNs:*

The Notes will be constituted by a deed poll ("**Deed Poll**") dated 5 October 2018 executed by Woolworths Group Limited and will be issued in registered uncertificated form by inscription on a register. The Notes are AMTNs for the purposes of the Offering Circular and the relevant Conditions. Notes will be offered in Australia only in the wholesale capital markets and on the basis that no disclosure to investors is required under Part 6D.2 or Chapter 7 of the Corporations Act 2001 of Australia.]

---

<sup>1</sup> To be included if the offer of the Notes is commenced after or straddles the date of the PRIIPs Regulation and the Notes may constitute "packaged" products.



[The following alternative language applies if the first tranche of an issue which is being increased was issued under an Offering Circular with an earlier date.]

[Terms used herein shall be deemed to be defined as such for the purposes of the Conditions (the "Conditions") set forth in the Offering Circular dated [•]. This Pricing Supplement contains the final terms of the Notes and must be read in conjunction with the Offering Circular dated [current date] [and the supplemental Offering Circular dated [•]], save in respect of the Conditions which are extracted from the Offering Circular dated [•] and are attached hereto.]

[Include whichever of the following apply or specify as "Not Applicable" (N/A). Note that the numbering should remain as set out below, even if "Not Applicable" is indicated for individual paragraphs or subparagraphs. Italics denote guidance for completing the Pricing Supplement.]

1. Issuer: Woolworths Group Limited (formerly known as Woolworths Limited) (ABN 88 000 014 675)
2. [(i) Series Number:] [•]  
[(ii) Tranche Number:] [•]  
*(If fungible with an existing Series, details of that Series, including the date on which the Notes become fungible).]*
3. Specified Currency or Currencies: [•]
4. Aggregate Nominal Amount: [•]  
[(i) [Series]:] [•]  
[(ii) Tranche:] [•]
5. (i) Issue Price: [•] per cent. of the Aggregate Nominal Amount [plus accrued interest from [insert date] (*in the case of fungible issues only, if applicable*)]  
(ii) Net Proceeds [•] (Required only for listed issues)]
6. (i) Specified Denominations<sup>23</sup>: [•]  
(ii) Calculation Amount: [•]
7. (i) Issue Date: [•]

---

<sup>2</sup> Notes (including Notes denominated in sterling) in respect of which the issue proceeds are to be accepted by the Issuer in the United Kingdom or whose issue otherwise constitutes a contravention of section 19 of the FSMA and which have a maturity of less than one year and must have a minimum redemption value of £100,000 (or its equivalent in other currencies).

<sup>3</sup> If the specified denomination is expressed to be €100,000 or its equivalent and multiples of a lower principal amount (for example €1,000), insert the additional wording as follows: €100,000 and integral multiples of €1,000 in excess thereof up to and including €199,000. No notes in definitive form will be issued with a denomination above €199,000. In relation to any issue of Notes which are a "Global Note exchangeable for Definitive Notes" in circumstances other than "in the limited circumstances specified in the Global Notes", such Notes may only be issued in denominations equal to, or greater than, €100,000 (or equivalent) and multiples thereof. AMTNs may only be issued in a single denomination.

- (ii) Interest Commencement Date: [Specify/Issue Date/Not Applicable]
8. Maturity Date: [Specify date or (for Floating Rate Notes) Interest Payment Date falling in or nearest to the relevant month and year<sup>4</sup>]
9. Interest Basis: [[•] per cent. Fixed Rate]  
[[Specify reference rate] +/- [•] per cent. Floating Rate]  
[Other (Specify)]  
(further particulars specified below)
10. Redemption/Payment Basis: [Redemption at par]  
[Other (Specify)]
11. Change of Interest or Redemption/Payment Basis: [Specify details of any provision for convertibility of Notes into another interest or redemption/ payment basis]
12. Put/Call Options: [Investor Put]  
[Issuer Call]  
[(further particulars specified below)]
13. Listing: [Singapore/ Other (specify) / None] (For Notes to be listed on the [SGX-ST], insert the expected effective listing date of the Notes)
14. Method of distribution: [Syndicated/Non-syndicated]

**PROVISIONS RELATING TO INTEREST (IF ANY) PAYABLE**

15. Fixed Rate Note Provisions [Applicable/Not Applicable]  
*(If not applicable, delete the remaining sub-paragraphs of this paragraph)*
- (i) Rate[(s)] of Interest: [•] per cent. per annum [payable [annually/semi-annually/quarterly/monthly/other (specify)] in arrear]
- (ii) Interest Payment Date(s): [•] in each year [adjusted in accordance with [specify Business Day Convention and any applicable Business Centre(s) for the definition of "Business Day"/not adjusted]
- (iii) Fixed Coupon Amount[(s)]: [•] per Calculation Amount<sup>5</sup>
- (iv) Broken Amount(s): [•] per Calculation Amount, payable on the Interest Payment Date falling [in/on] [•]

<sup>4</sup> Note that for Hong Kong dollar denominated Fixed Rate Notes where Interest Payment Dates are subject to modification it will be necessary to use the second option here.

<sup>5</sup> For Hong Kong dollar denominated Fixed Rate Notes where the Interest Payment Dates are subject to modification the following alternative wording is appropriate: "Each Fixed Coupon Amount shall be calculated by multiplying the product of the Rate of Interest and the Calculation Amount by the Day Count Fraction and rounding the resultant figure to the nearest HK\$0.01, HK\$0.005, being rounded upwards".

- (v) Day Count Fraction: [30/360 / Actual/Actual (ICMA/ISDA) / other]
- (vi) Other terms relating to the method of calculating interest for Fixed Rate Notes: [Not Applicable/give details]
16. Floating Rate Note Provisions [Applicable/Not Applicable]
- (If not applicable, delete the remaining sub-paragraphs of this paragraph)*
- (i) Interest Period(s): [•]
- (ii) Specified Period: [•]
- (Specified Period and Specified Interest Payment Dates are alternatives. A Specified Period, rather than Specified Interest Payment Dates, will only be relevant if the Business Day Convention is the FRN Convention, Floating Rate Convention or Eurodollar Convention. Otherwise, insert "Not Applicable")*
- (iii) Specified Interest Payment Dates: [•]
- (Specified Period and Specified Interest Payment Dates are alternatives. If the Business Day Convention is the FRN Convention, Floating Rate Convention or Eurodollar Convention, insert "Not Applicable")*
- (iv) Business Day Convention: [Floating Rate Convention/Following Business Day Convention/ Modified Following Business Day Convention/ Preceding Business Day Convention/ other (give details)]
- (v) Additional Business Centre(s): [Not Applicable/give details]
- (vi) Manner in which the Rate(s) of Interest is/are to be determined: [Screen Rate Determination/ISDA Determination/BBSW Rate Determination/other (give details)]
- (vii) Party responsible for calculating the Rate(s) of Interest and/or Interest Amount(s) (if not the [Fiscal Agent]): [[Name] shall be the Calculation Agent (no need to specify if the Fiscal Agent is to perform this function)]
- (viii) Screen Rate Determination: [Applicable/Not Applicable]
- Reference Rate: [For example, LIBOR or EURIBOR]
- Interest Determination Date(s): [•]
- Relevant Screen Page: [For example, Reuters LIBOR 01/EURIBOR 01]
- Relevant Time: [For example, 11.00 a.m. London time/Brussels time]

- Relevant Financial Centre: *[For example, London/Euro-zone (where Euro-zone means the region comprised of the countries whose lawful currency is the euro)]*
- (ix) ISDA Determination: [Applicable/Not Applicable]
- Floating Rate Option: [•]
- Designated Maturity: [•]
- Reset Date: [•]
- (x) BBSW Rate Determination: [Applicable as per Condition 7(e) (*BBSW Rate Determination*)/specify any variation to the Conditions/Not Applicable]
- (xi) Margin(s): [+/-] [•] per cent. per annum
- (xii) Minimum Rate of Interest: [•] per cent. per annum
- (xiii) Maximum Rate of Interest: [•] per cent. per annum
- (xiv) Day Count Fraction: [•]
- (xv) Fall back provisions, rounding provisions, denominator and any other terms relating to the method of calculating interest on Floating Rate Notes, if different from those set out in the Conditions:
17. Zero Coupon Note Provisions [Applicable/Not Applicable]
- (If not applicable, delete the remaining sub-paragraphs of this paragraph)*
- (i) Accrual Yield: [•] per cent. per annum
- (ii) Reference Price: [•]
- (iii) Any other formula/basis of determining amount payable: *[Consider whether it is necessary to specify a Day Count Fraction for the purposes of Condition [10(i)]]*

#### **PROVISIONS RELATING TO REDEMPTION**

18. Call Option [Applicable/Not Applicable]
- (If not applicable, delete the remaining sub-paragraphs of this paragraph)*
- (i) Optional Redemption Date(s): [•]

- (ii) Optional Redemption Amount(s) of each Note and method, if any, of calculation of such amount(s): [•] per Calculation Amount
  - (iii) If redeemable in part:
    - (a) Minimum Redemption Amount: [•] per Calculation Amount
    - (b) Maximum Redemption Amount: [•] per Calculation Amount
  - (iv) Notice period: [•]
19. Put Option [Applicable/Not Applicable]
- (If not applicable, delete the remaining sub-paragraphs of this paragraph)*
- (i) Optional Redemption Date(s): [•]
  - (ii) Optional Redemption Amount(s) of each Note and method, if any, of calculation of such amount(s): [•] per Calculation Amount
  - (iii) Notice period: [•]
20. Final Redemption Amount of each Note [•] per Calculation Amount
21. Early Redemption Amount [Not Applicable]
- Early Redemption Amount(s) per Calculation Amount payable on redemption for taxation reasons, on a change of control or on event of default or other early redemption and/or the method of calculating the same (if required or if different from that set out in the Conditions): *(If each of the Early Redemption Amount (Tax), the Early Redemption Amount (Change of Control) and the Early Termination Amount are the principal amount of the Notes/specify the Early Redemption Amount (Tax), the Early Redemption Amount (Change of Control) and/or the Early Termination Amount if different from the principal amount of the Notes)]*

**GENERAL PROVISIONS APPLICABLE TO THE NOTES**

22. Form of Notes: **Bearer Notes:**
- [Temporary Global Note exchangeable for a Permanent Global Note which is exchangeable for Definitive Notes on [•] days' notice/at any time/in the limited circumstances specified in the Permanent Global Note]

[Temporary Global Note exchangeable for Definitive Notes on [•] days' notice]<sup>6</sup>

[Permanent Global Note exchangeable for Definitive Notes on [•] days' notice/at any time/in the limited circumstances specified in the Permanent Global Note]

**Registered Notes:**

[Global Registered Note exchangeable for Individual Note Certificates on [•] days' notice/at any time/in the limited circumstances described in the Global Registered Note]

*[If the Notes are AMTNs delete the above and replace with the following:*

**AMTNs:**

The Notes are AMTNs as referred to in the Offering Circular and will be issued in registered uncertificated form, constituted by the Deed Poll and take the form of entries on a register to be maintained by the Australian Agent (as defined below). Copies of the Deed Poll are available from the Australian Agent at its principal office in Melbourne.]

- |   |  |
|---|--|
| 23. Additional Financial Centre(s) or other special provisions relating to payment dates:   | [Not Applicable/give details.<br><br><i>Note that this paragraph relates to the date and place of payment, and not interest period end dates, to which sub paragraphs 16(ii) and 17(v) relate]</i> |
| 24. Talons for future Coupons or Receipts to be attached to Definitive Notes (and dates on which such Talons mature):   | [Yes/No. <i>If yes, give details]</i>  |
| 25. Details relating to Partly Paid Notes: amount of each payment comprising the Issue Price and date on which each payment is to be made [and consequences (if any) of failure to pay, including any right of the Issuer to forfeit the Notes and interest due on late payment]: | [Not Applicable/give <i>details]</i>   |
| 26. Details relating to Instalment Notes: amount of each instalment, date on which each payment is to be made:  | [Not Applicable/give <i>details]</i>   |
| 27. Redenomination, renominisation and reconventioning provisions:  | [Not Applicable/The provisions annexed to this Pricing Supplement apply]   |

---

<sup>6</sup> If the Specified Denominations of the Notes in paragraph 6 includes language substantially to the following effect: "€100,000 and integral multiples of €1,000 in excess thereof up to and including €199,000", the Temporary Global Note shall not be exchangeable on [•] days notice.

28. Consolidation provisions: The provisions in Condition 19 (*Further Issues*) [annexed to this Pricing Supplement] apply]
29. Any applicable currency disruption/fallback provisions: [Not Applicable/give *details*]
30. Other terms or special conditions: [Not Applicable/give *details*]

#### **DISTRIBUTION**

31. (i) If syndicated, names of Managers: [Not Applicable/give *names*]
- (ii) Stabilising Manager(s) (if any): [Not Applicable/give *name*]
32. If non-syndicated, name and address of Dealer: [Not Applicable/give name and address]
33. Total commission and concession: [•] per cent. of the Aggregate Nominal Amount
34. U.S. Selling Restrictions: Reg. S Category [1/2];  
(*In the case of Bearer Notes*) - [TEFRA C/TEFRA D/ TEFRA not applicable]  
(*In the case of Registered Notes*) - Not Applicable
35. Prohibition of Sales to EEA Retail Investors: [Applicable/Not Applicable]  
(if the offer of the Notes clearly does not constitute "packaged" products, "Not Applicable" should be specified. If the Notes may constitute "packaged" products and no KID will be prepared, "Applicable" should be specified.)
36. Additional selling restrictions: [Not Applicable/give *details*]

#### **OPERATIONAL INFORMATION**

37. ISIN Code: [•]
38. Common Code: [•]
39. Any clearing system(s) other than Euroclear/Clearstream, Luxembourg/Austraclear and the relevant identification number(s): [Not Applicable/give name(s) and number(s)]
40. Delivery: Delivery [against/free of] payment
41. Additional Paying Agent(s) (if any): [•]

#### **GENERAL**

42. The aggregate principal amount of Notes issued has been translated into US [Not Applicable/US\$]

dollars at the rate of [•],  
producing a sum of (for  
Notes not denominated in  
[US dollars]):

43. [Ratings: The Notes to be issued have been rated:

[S&P: [•]]

[Moody's: [•]]

[[Other:[•]]

*(The above disclosure should reflect the rating allocated to  
Notes of the type being issued under the Programme generally  
or, where the issue has been specifically rated, that rating.)*

### **[USE OF PROCEEDS**

*Give details if different from the "Use of Proceeds" section in the Offering Circular.]*

### **[STABILISATION**

In connection with the issue of the Notes, [*name(s) of Stabilisation Manager(s)*] (or persons acting on behalf of [*name(s) of Stabilisation Manager(s)*]) (the "**Stabilisation Manager[s]**") may over-allot Notes or effect transactions with a view to supporting the price of the Notes at a level higher than that which might otherwise prevail for a limited period after the Issue Date. However, there is no obligation on such Stabilisation Manager[s] to do this. Such stabilisation, if commenced, may be discontinued at any time, and must be brought to an end after a limited period. Such stabilisation shall be in compliance with all applicable laws, regulations and rules.]<sup>7</sup>

### **PURPOSE OF PRICING SUPPLEMENT**

This Pricing Supplement comprises the final terms required for issue and admission to trading on the SGX-ST of the Notes described herein pursuant to the U.S.\$2,000,000,000 Medium Term Note Programme.

### **RESPONSIBILITY**

The Issuer accepts responsibility for the information contained in this Pricing Supplement.

Signed on behalf of Woolworths Group Limited:

By:

*Duly Authorised*

By:

*Duly Authorised*

---

<sup>7</sup> Not applicable for AMTNs.



## SUMMARY OF PROVISIONS RELATING TO THE NOTES WHILE IN GLOBAL FORM

The following section does not apply to AMTNs.

### Initial Issue of Notes

Global Notes may be delivered on or prior to the original issue date of the Tranche to a Common Depository for Euroclear and Clearstream, Luxembourg.

Upon the initial deposit of a Global Note with a common depository for Euroclear and Clearstream, Luxembourg (the "**Common Depository**") or registration of Registered Notes in the name of any nominee for Euroclear and Clearstream, Luxembourg and delivery of the relevant Global Registered Note to the Common Depository, Euroclear or Clearstream, Luxembourg will credit each subscriber with a nominal amount of Notes equal to the nominal amount thereof for which it has subscribed and paid.

Notes that are initially deposited with the Common Depository may also be credited to the accounts of subscribers with (if indicated in the relevant Pricing Supplement) other clearing systems through direct or indirect accounts with Euroclear and Clearstream, Luxembourg held by such other clearing systems. Conversely, Notes that are initially deposited with any other clearing system may similarly be credited to the accounts of subscribers with Euroclear, Clearstream, Luxembourg or other clearing systems.

### Relationship of Accountholders with Clearing Systems

Each of the persons shown in the records of Euroclear, Clearstream, Luxembourg or any other clearing system ("**Alternative Clearing System**") as the holder of a Note represented by a Global Note or a Global Registered Note must look solely to Euroclear, Clearstream, Luxembourg or any such Alternative Clearing System (as the case may be) for his share of each payment made by the Issuer to the bearer of such Global Note or the holder of the underlying Registered Notes, as the case may be, and in relation to all other rights arising under the Global Notes or Global Registered Notes, subject to and in accordance with the respective rules and procedures of Euroclear, Clearstream, Luxembourg or such Alternative Clearing System (as the case may be). Such persons shall have no claim directly against the Issuer in respect of payments due on the Notes for so long as the Notes are represented by such Global Note or Global Registered Note and such obligations of the Issuer will be discharged by payment to the bearer of such Global Note or the holder of the underlying Registered Notes, as the case may be, in respect of each amount so paid.

### Exchange

#### *Temporary Global Notes*

Each temporary Global Note will be exchangeable, free of charge to the holder, on or after its Exchange Date:

- (i) if the relevant Pricing Supplement indicates that such Global Note is issued in compliance with the provisions of United States Treasury Regulation § 1.163-5(c)(2)(i)(C) (the "**TEFRA C Rules**") or in a transaction to which TEFRA is not applicable (as to which, see "*Summary of the Programme — Selling Restrictions*"), in whole, but not in part, for the Definitive Notes defined and described below; and
- (ii) otherwise, in whole or in part upon certification as to non-U.S. beneficial ownership in the form set out in the Agency Agreement for interests in a permanent Global Note or, if so provided in the relevant Pricing Supplement, for Definitive Notes.

The holder of a temporary Global Note will not be entitled to collect any payment of interest, principal or other amount due on or after the Exchange Date unless, upon due certification, exchange of the temporary Global Note for an interest in a permanent Bearer Global Note or for Definitive Notes is improperly withheld or refused.

#### *Permanent Global Notes*

Each permanent Global Note will be exchangeable, free of charge to the holder in whole but not, except as provided under "*Partial Exchange of Permanent Global Notes*" below, in part for Definitive Notes if the permanent Global Note is held on behalf of Euroclear, Clearstream, Luxembourg, or an Alternative

Clearing System and any such clearing system is closed for business for a continuous period of 14 days (other than by reason of legal holidays or otherwise) or announces an intention permanently to cease business or if any of the circumstances described in Condition 14 (*Events of Default*) occurs.

In the event that a Global Note is exchanged for Definitive Notes, such Definitive Notes shall be issued in Specified Denomination(s) only. A Holder who holds a principal amount of less than the minimum Specified Denomination will not receive a definitive Note in respect of such holding and would need to purchase a principal amount of Notes such that it holds an amount equal to one or more Specified Denominations.

### ***Global Registered Notes***

The following will apply in respect of transfers of Notes held in Euroclear, Clearstream, Luxembourg or an Alternative Clearing System. These provisions will not prevent the trading of interests in the Notes within a clearing system whilst they are held on behalf of such clearing system, but will limit the circumstances in which the Notes may be withdrawn from the relevant clearing system.

Transfers of the holding of Notes represented by any Global Registered Note pursuant to Condition 3(f) may only be made (in whole but not in part):

- (i) if the relevant clearing system is closed for business for a continuous period of 14 days (other than by reason of legal holidays) or announces an intention permanently to cease business; or
- (ii) if any of the circumstances described in Condition 14 (*Events of Default*) occurs, **provided that**, in the case of the first transfer of part of a holding pursuant to paragraph (i) or (ii) above, the Registered Holder has given the Registrar not less than 30 days' notice at its specified office of the Registered Holder's intention to effect such transfer.

### ***Partial Exchange of Permanent Global Notes***

For so long as a permanent Global Note is held on behalf of a clearing system and the rules of that clearing system permit, such permanent Global Note will be exchangeable in part on one or more occasions for Definitive Notes (i) if principal in respect of any Notes is not paid when due or (ii) if so provided in, and in accordance with, the Conditions (which will be set out in the relevant Pricing Supplement) relating to Partly Paid Notes.

### ***Delivery of Notes***

On or after any due date for exchange the holder of a Global Note may surrender such Global Note or, in the case of a partial exchange, present it for endorsement to or to the order of the Fiscal Agent. In exchange for any Global Note, or the part thereof to be exchanged, the Issuer will (i) in the case of a temporary Global Note exchangeable for a permanent Global Note, deliver, or procure the delivery of, a permanent Global Note in an aggregate nominal amount equal to that of the whole or that part of a temporary Global Note that is being exchanged or, in the case of a subsequent exchange, endorse, or procure the endorsement of, a permanent Global Note to reflect such exchange or (ii) in the case of a Global Note exchangeable for Definitive Notes, deliver, or procure the delivery of, an equal aggregate nominal amount of duly executed and authenticated Definitive Notes. Global Notes and Definitive Notes will be delivered outside the United States and its possessions. In this Offering Circular, "**Definitive Notes**" means, in relation to any Global Note, the definitive Bearer Notes for which such Global Note may be exchanged (if appropriate, having attached to them all Coupons and Receipts in respect of interest or Instalment Amounts that have not already been paid on the Global Note and a Talon). Definitive Notes will be security printed in accordance with any applicable legal and stock exchange requirements in or substantially in the form scheduled to the Agency Agreement. On exchange in full of each permanent Global Note, the Issuer will, if the holder so requests, procure that it is cancelled and returned to the holder together with the relevant Definitive Notes.

### ***Exchange Date***

"**Exchange Date**" means, in relation to a temporary Global Note, the day falling after the expiry of 40 days after its issue date and, in relation to a permanent Global Note, a day falling not less than 60 days, or in the case of failure to pay principal in respect of any Notes when due 30 days, after that on which the notice requiring exchange is given and on which banks are open for business in the city in which the specified office of the Fiscal Agent is located and in the city in which the relevant clearing system is located.

### ***Amendment to Conditions***

The temporary Global Notes, permanent Global Notes and Global Registered Notes contain provisions that apply to the Notes that they represent, some of which modify the effect of the terms and conditions of the Notes set out in this Offering Circular. The following is a summary of certain of those provisions:

#### ***Payments***

No payment falling due after the Exchange Date will be made on any Global Note unless exchange for an interest in a permanent Global Note or for Definitive Notes is improperly withheld or refused.

Payments on any temporary Global Note issued in compliance with the TEFRA D Rules before the Exchange Date will only be made against presentation of certification as to non-U.S. beneficial ownership in the form set out in the Agency Agreement. All payments in respect of Notes represented by a Global Note will be made against presentation for enforcement and, if no further payment falls to be made in respect of the Notes, surrender of that Global Note to or to the order of the Fiscal Agent or such other Paying Agent as shall have been notified to the Holders for such purpose. A record of each payment so made will be enfaced on each Global Note, which enfacement will be *prima facie* evidence that such payment has been made in respect of the Notes. For the purpose of any payments made in respect of a Global Note, the relevant place of presentation shall be disregarded in the definition of "Payment Business Day" set out in Condition 2(a) for the purposes of Condition 11(g).

All payments in respect of Notes represented by a Global Registered Note will be made to, or to the order of, the person whose name is entered on the Register at the close of business on the Clearing System Business Day immediately prior to the date for payment, where "**Clearing System Business Day**" means Monday to Friday inclusive except 25 December and 1 January.

#### ***Prescription***

Claims against the Issuer in respect of Notes that are represented by a permanent Global Note will become void unless it is presented for payment within a period of 10 years (in the case of principal) and five years (in the case of interest) from the appropriate Relevant Date (as defined in Condition 2).

#### ***Meetings***

The holder of a permanent Global Note or of the Notes represented by a Global Registered Note shall (unless such permanent Global Note or Global Registered Note represents only one Note) be treated as being two persons for the purposes of any quorum requirements of a meeting of Holders and, at any such meeting, the holder of a permanent Global Note shall be treated as having one vote in respect of each integral currency unit of the Specified Currency of the Notes. All holders of Registered Notes are entitled to one vote in respect of each integral currency unit of the Specified Currency of the Notes comprising such Holders holding, whether or not represented by a Global Registered Note.

#### ***Cancellation***

Cancellation of any Note represented by a permanent Global Note that is required by the Conditions to be cancelled (other than upon its redemption) will be effected by reduction in the nominal amount of the relevant permanent Global Note or its presentation to or to the order of the Fiscal Agent for endorsement in the relevant schedule of such permanent Global Note or in the case of a Global Registered Note, by reduction in the aggregate principal amount of the Notes in the Register, whereupon the principal amount thereof shall be reduced for all purposes by the amount so cancelled and endorsed.

#### ***Purchase***

Notes represented by a permanent Global Note may only be purchased by the Issuer or any of its Subsidiaries if they are purchased together with the rights to receive all future payments of interest and Instalment Amounts (if any) thereon.

#### ***Issuer's Option***

Any option of the Issuer provided for in the Conditions of any Notes while such Notes are represented by a permanent Global Note shall be exercised by the Issuer giving notice to the Holders within the time limits

set out in and containing the information required by the Conditions, except that the notice shall not be required to contain the serial numbers of Notes drawn in the case of a partial exercise of an option and accordingly no drawing of Notes shall be required. In the event that any option of the Issuer is exercised in respect of some but not all of the Notes of any Series, the rights of accountholders with a clearing system in respect of the Notes will be governed by the standard procedures of Euroclear, Clearstream, Luxembourg or any other clearing system (as the case may be).

#### *Holdings' Options*

Any option of the Holders provided for in the Conditions of any Notes while such Notes are represented by a permanent Global Note may be exercised by the holder of the permanent Global Note giving notice to the Fiscal Agent within the time limits relating to the deposit of Notes with a Paying Agent set out in the Conditions substantially in the form of the notice available from any Paying Agent, except that the notice shall not be required to contain the serial numbers of the Notes in respect of which the option has been exercised, and stating the nominal amount of Notes in respect of which the option is exercised and at the same time presenting the permanent Global Note to the Paying Agent and/or the Fiscal Agent, for notation.

#### *Notices*

So long as any Notes are represented by a Global Note or a Global Registered Note and such Global Note or Global Registered Note is held on behalf of Euroclear and/or Clearstream, Luxembourg or any other clearing system, notices to the holders of Notes of that Series may be given by delivery of the relevant notice to that clearing system for communication by it to entitled accountholders in substitution for publication as required by the Conditions or by delivery of the relevant notice to the holder of the Global Note.

#### *Partly Paid Notes*

The provisions relating to Partly Paid Notes are not set out in this Offering Circular, but will be contained in the relevant Pricing Supplement and thereby in the Global Notes. While any instalments of the subscription moneys due from the holder of Partly Paid Notes are overdue, no interest in a Global Note representing such Notes may be exchanged for an interest in a permanent Global Note or for Definitive Notes (as the case may be). If any Holder fails to pay any instalment due on any Partly Paid Notes within the time specified, the Issuer may forfeit such Notes and shall have no further obligation to their holders in respect of them.

## CAPITALISATION

### Capitalisation and Indebtedness of the Group

As at 30 June 2019, the issued share capital of the Group was A\$6,033 million consisting of 1,258,690,067 ordinary shares.

The following table sets out the consolidated capitalisation and indebtedness of the Group as at 30 June 2019 which has been extracted from the audited consolidated statement of financial position of the Group as at the same date. The table should be read in conjunction with the audited consolidated financial statements of the Group for the full year ended 30 June 2019 and the notes thereto.

	<b>As at 30 June 2019</b>
	<i>A\$ million</i>
Cash and cash equivalents.....	1,066
Short-term debt (including current portion of long-term debt) .....	274
<b>Capitalisation</b>	
Long-term debt (net of current portion):	
U.S.\$ Senior Notes.....	1,504
Domestic A\$ Medium Term Notes .....	409
JPY Medium Term Notes.....	265
Bank loans.....	678
Finance leases .....	3
Other loans .....	-
Borrowing costs/Deferred Interest.....	(4)
<b>Total long-term debt (net of current portion) .....</b>	<b>2,855</b>
<b>Equity:</b>	
Issued share capital .....	6,033
Shares held in trust.....	(205)
Reserves.....	490
Retained earnings.....	3,968
Non-controlling interests.....	383
<b>Total equity .....</b>	<b>10,669</b>
<b>Total capitalisation<sup>(1)</sup> .....</b>	<b>13,524</b>

<sup>(1)</sup> Total capitalisation represents long-term debt plus total equity and excludes cash and cash equivalents and short-term debt.

Unless otherwise disclosed in this Offering Circular, there has not been any material adverse change in the Group's capitalisation or indebtedness since 30 June 2019.

From 1 July 2019, the Group adopted AASB 16 Leases (AASB 16) which replaced existing accounting requirements for leases under AASB 117 Leases (AASB 117), Interpretation 4 - Determining whether an Arrangement contains a Lease and Interpretation 115 Operating Leases - Incentives. The impact of the adoption of AASB 16 on 1 July 2019 on the Woolworths consolidated statement of financial position includes the recognition of \$12.2 billion of lease assets and \$14.7 billion of lease liabilities. Please refer to the Woolworths Group 2019 Annual Report for further information.

## DESCRIPTION OF THE GROUP






### Overview

The Group is one of the largest retailers in Australia and New Zealand measured by sales revenue and number of stores, with 3,291<sup>8</sup> total retail locations in Australia and New Zealand and one retail liquor outlet in China as at 30 June 2019.

The Group's total sales revenue from continuing operations in FY2019 was A\$59,984 million, of which A\$53,687 million was from Australia and A\$6,297 million was from New Zealand. In FY2019, the Group's earnings before interest and taxes ("**EBIT**") from continuing operations was A\$2,353 million.

### Business segments and brands

The Group's continuing operations are through the following business segments:

<b>Australian Food</b>	<ul style="list-style-type: none"> <li>• 1,024 Woolworths Supermarkets and Metro Stores</li> </ul>	
<b>New Zealand Food</b>	<ul style="list-style-type: none"> <li>• 180 Countdown Supermarkets (including a wholesale operation which supplies a further 70 stores)</li> </ul>	
<b>Endeavour Drinks</b>	<ul style="list-style-type: none"> <li>• 1,576 liquor stores under the Dan Murphy's and BWS brands</li> <li>• Cellarmasters, Langtons and winemarket.com.au online platforms</li> </ul>	
<b>BIG W</b>	<ul style="list-style-type: none"> <li>• 183 BIG W stores</li> </ul>	
<b>Hotels</b>	<ul style="list-style-type: none"> <li>• 328 hotels (including bars, dining, gaming, accommodation and venue hire operations)</li> </ul>	

Note: Store numbers as at 30 June 2019.

### Summary of financial contribution from continuing operations by segment

The table below shows a summary of financial contribution by segment for continuing operations (for the 53 weeks ended 30 June 2019 and 52 weeks ended 24 June 2018):

REVENUE FROM THE SALE OF GOODS AND SERVICES				
(A\$m)	2019		2018	
			<i>Sales</i>	
Australian Food.....	39,568	66.0%	37,589	66.0%
New Zealand Food.....	6,291	10.5%	5,933	10.4%
Endeavour Drinks.....	8,657	14.4%	8,244	14.5%
BIG W.....	3,797	6.3%	3,566	6.3%
Hotels.....	1,671	2.8%	1,612	2.8%
<b>Total .....</b>	<b>59,984</b>	<b>100.0%</b>	<b>56,944</b>	<b>100.0%</b>

<sup>8</sup> On a continuing operations basis, excluding wholesale customer stores.

## EBIT/(LBIT)

(A\$m)	2019		2018	
	EBIT/(LBIT)			
Australian Food.....	1,857	78.9%	1,757	68.9%
New Zealand Food.....	277	11.8%	262	10.3%
Endeavour Drinks.....	474	20.1%	516	20.3%
BIG W.....	(456)	(19.4)%	(110)	(4.3)%
Hotels.....	261	11.1%	259	10.1%
Central Overheads.....	(60)	(2.5)%	(136)	(5.3)%
<b>Total.....</b>	<b>2,353</b>	<b>100.0%</b>	<b>2,548</b>	<b>100.0%</b>

## Corporate history

The origin of the Group dates back to 1924 when Woolworths Stupendous Bargain Basement opened in Sydney and the company was listed on the Sydney Stock Exchange. The Group expanded into supermarkets and discount department stores throughout the 1950s to 1970s and moved into liquor in the 1960s. In 1983 it completed the acquisition of the Dick Smith consumer electronics business, after acquiring 60 per cent. of the business in 1981 and in 1998 it completed the acquisition of the "Dan Murphy's" business, including five large format stores in Melbourne. In 1985, the Group acquired the Australian operations of the U.S. Safeway chain. Following a brief period between 1989 and 1993 during which it was owned by Industrial Equity Limited ("**IEL**"), a private equity firm, the Group was refloated on the ASX in 1993.

In the 2002 Fiscal Year, the Group established Bruandwo Pty Ltd (now ALH Group Pty Ltd) with the Bruce Mathieson Group ("**BMG**") to acquire pubs and to gain access to retail liquor licenses in Queensland. On 31 October 2004, Bruandwo Pty Limited acquired control of the Australian Leisure and Hospitality Group Limited ("**ALH**") for a total cash consideration of approximately A\$1.3 billion.

In November 2005 the Group acquired WOW (N.Z.) Finance Limited (formerly known as Foodland N.Z. Finance Limited), the owner of Countdown, Foodtown and Woolworths branded supermarkets in New Zealand, 20 "Action" branded supermarkets and associated liquor outlets in Australia and two supermarket development sites, from Foodland Associates Limited for approximately A\$2.3 billion.

On 22 September 2012, the Group announced the sale of the Dick Smith Australian and New Zealand business to Anchorage Capital Partners.

On 30 April 2013, the Group acquired 50 per cent. of the issued capital in The Quantum Group Holdings Pty Limited ("**Quantium**"). Quantum provides data analytics value-added services to the Group.

In January 2016, the Group announced its intention to exit the Home Improvement business. On 2 October 2016, the Group completed the sale of the Home Timber & Hardware group to Metcash Limited. On 4 August 2017, the Group's joint venture agreement (held with a subsidiary of Lowe's Companies Inc) was terminated. The Group then completed the sale of Hydrox, which included the Masters business to Home Investment Consortium Trust on 11 October 2017.

On 24 December 2016, the Group announced an agreement with BP to sell its Petrol business. The Petrol business was classified as a discontinued operation at that time. This agreement was terminated on 24 June 2018. On 9 November 2018, the Group announced an agreement with EG Group to sell its Petrol business for A\$1.7 billion. The Petrol sale completed on 1 April 2019.

On 3 July 2019, the Group announced an agreement to merge its Endeavour Drinks and Hotels businesses into a single entity expected to be referred to as Endeavour Group Limited. Following the combination, the intention of the Group is to pursue a separation of the business through a de-merger or other value-accretive alternative. The merger is subject to shareholder approval with a subsequent de-merger or other value-accretive alternative currently expected to complete in calendar year 2020.

## Key components of the Group's business model

The Group believes that there are a number of key components of its business model that help underpin its financial performance and position.

### (1) *Leading market positions*

The Group's market positions generate significant revenues and provide scale and operating efficiencies to its retail businesses.

The Group is one of Australia's largest retailers by sales revenue and number of stores, with 3,291<sup>9</sup> total retail locations in Australia and New Zealand and one retail liquor outlet in China as at 30 June 2019. The Group's total sales revenue from continuing operations in FY2018 and FY2019 was A\$56,944 and A\$59,984 million, respectively.

The Group remains around a third larger in terms of sales than its nearest competitor in the Australian food and drinks business as at FY2019.

Additionally, at the end of FY2019, the Group remains:

- The largest supermarket retailer in Australia in terms of market share and store numbers;
- The largest liquor business in Australia in terms of market share and store numbers;
- The largest hotels business in Australia in terms of venues; and
- One of the largest supermarket retailers in New Zealand in terms of sales.

### (2) *Well-recognised brand names*

The Group's well-recognised brand names assist it to engender customer loyalty, drive sales across diverse customer segments and shopping occasions, as well as satisfy a broad range of customer needs.

In Australia, the "Woolworths" brand dates back over 90 years. Woolworths Supermarkets uses "The Fresh Food People" tagline to promote its quality fresh food and groceries. The Group also has two main retail liquor brands, Dan Murphy's and BWS. Dan Murphy's is a larger liquor store format while BWS is a convenience format comprising both standalone and co-located stores with Woolworths Supermarkets. Other well-known brands in the Group in Australia include BIG W and Cellarmasters.

In New Zealand, the Countdown brand name has been in existence since 1981. Since the Group acquired Foodland N.Z. Finance Limited in 2005, it has built on the strength of the brand through its roll-out of Countdown stores and the rebranding of Woolworths Supermarkets and Foodtown stores to Countdown in New Zealand.

### (3) *Predominantly non-cyclical businesses*

The Group's Australian Food, New Zealand Food and Endeavour Drinks businesses represented approximately 90% of the Group's sales revenue for both FY2018 and FY2019.

As providers of food and other basic necessities, the earnings of these operating segments have traditionally had low sensitivity to economic cycles. Australian nominal food sales have not experienced any annual declines in the past 30 years and have posted industry-wide annual growth of 2 to 11% per year since 1984.<sup>10</sup>

---

<sup>9</sup> On a continuing operations basis, excluding wholesale customer stores.

<sup>10</sup> Source: Australian Bureau of Statistics 8501.0 Retail Trade, Australia.



(4) ***Geographically diverse footprint***

The Group has a geographically diverse footprint, operating businesses in all states and territories in Australia and New Zealand. This market leading position of 3,291<sup>11</sup> retail locations assists the Group to derive revenue by serving customers wherever they are located across Australia or New Zealand. It also provides scale and risk diversification benefits.

(5) ***Long history in food and grocery retailing***

The Group has a long history of food and grocery retailing providing it with the platform, systems and expertise that underpin existing operations and assist it to successfully introduce new categories, business lines and store formats.

The Group's business model centres on providing a comprehensive range of products at competitive prices and a great customer experience. Woolworths Supermarkets has also focused on improving the quality of its fruit and vegetable offer through merchandising and freshness, and seeks to improve the shopper experience for its customers in areas such as on-shelf availability, team attitude and service speed.

(6) ***Extensive relationships with customers and suppliers***

For the year ended June 2019, the Group completed more than 31 million customer transactions on average per week. The Group seeks to build on this large and diverse customer base by focusing on range, price, service and the customer experience.

As part of its customer engagement strategy, the Group has a large loyalty program. In Australia, there are now more than 11.7 million "Woolworths Rewards" members and in New Zealand, the Group's "Onecard" program has over 2 million active members. In FY2015, the Group also launched the "My Dan's" loyalty program, which now has 3.5 million members. These programs assist the Group to provide customers with the products and services that are the most important to customers.

The Group has long-standing relationships with many of its domestic and international suppliers which assists it in providing product consistency, a diverse product range, and value for customers. In turn, this underpins sales and increased stability of earnings.

(7) ***Strong supply chain capabilities***

The Group operates extensive purchasing and distribution systems designed to assist it to efficiently manage stock levels and logistics, and to drive economies of scale in order to reduce the cost of doing business and ensure product freshness. Collectively, these systems assist the Group to provide a competitive product offering. The Group is in the commissioning phase of a new automated distribution centre in Victoria which will further enhance its supply chain capabilities. The distribution centre is expected to be fully operational early in calendar year 2020.

(8) ***Digital Offering***

In FY2018, WooliesX was established in Australian Food which combined digital, e-commerce, customer loyalty and rewards, and customer services teams. The Group continues to invest in this area to build capability and improve the customer experience. Online sales in FY2019 totalled A\$1.4 billion growing over 31 per cent. and online penetration exceeded 3 per cent. of Australian Food sales. To meet customers' need for ultra-convenience, WooliesX expanded Delivery Now (on-demand delivery) in Sydney, Melbourne and Brisbane reaching 38 stores by the end of June 2019. The rollout of Drive locations also continued with 112 locations at year-end FY2019.

---

<sup>11</sup> On a continuing operations basis, excluding wholesale customer stores.

## **The Group's business strategies**

The Group's six key strategic priorities are as follows:

(1) ***Building a Customer 1<sup>st</sup> and Team 1<sup>st</sup> culture***

- The Group has focused on embedding a customer and store-led culture with Voice of Customer, Voice of Team and Voice of Supplier being the key measures of success. Building the culture includes a commitment to improving safety governance and developing a culture of care for customers and team members. This has also been promoted alongside a new team engagement plan, which provide short and long-term incentive plans that are aligned to the Group's Customer 1<sup>st</sup> focus.

(2) ***Connected, personalised and convenient shopping experiences***

- The Group recognises the need to meet changing expectations of customers, including the way they shop with the Group. In response to this, by the end of FY2019, the Group had offered new ways to buy food and drinks including on-demand delivery in 736 stores and Drive (convenient options for customers to pick up online orders through Drive up or Drive thru facilities) at over 300 stores.
- The Group continues to invest and improve in the overall online experience to support the 5 million customers who visit the Group's customer website and mobile application on a weekly basis.

(3) ***Differentiate our Food Customer Propositions***

- The store renewal program in Australia and New Zealand has been a key component of the Group's transformation journey. In FY2019, Australian Food completed 68 stores in the Renewal format and 80 upgrades.
- Own Brand growth continues with Health and International Foods particularly strong, named 'healthiest supermarket own brand range'.

(4) ***Accelerate Innovation in our Drinks Business***

- BWS sales growth remains strong benefitting from Renewals and Customer 1<sup>st</sup> Ranging. In FY2019, the Group completed store renewals of 72 BWS stores, reflecting the Group's focus on the customer's in-store experience.
- Dan Murphy's delivered double-digit Online sales growth with new customer offerings, including the roll out of On Demand delivery to 91 stores and 30 minute Pick up from all stores. In-store customer experience was enhanced with the introduction of wine merchants in key stores to improve team product knowledge and customer discovery.

(5) ***Unlocking value in the Group's Portfolio***

- BIG W sales grew in all customer universes driven by an increase in customer transactions and customers generally putting more items in their baskets. In FY2020, BIG W will focus on creating a sustainable business that is simpler to operate, and continue providing customers with low prices and more convenient, connected solutions in-store and online. On 1 April 2019, BIG W announced that it would close approximately 30 stores and two distribution centres over the next few years which is expected to lead to a more sustainable store network.

(6) ***End-to-end process: 'better for customers' and 'simpler for stores'***

- The Group launched a new customer operating model in Woolworths Supermarkets, empowering teams to be more customer-focused. This resulted in the creation of two new departments – Fresh Service, managing customer service at the deli, butchery and seafood counters, and Fresh Convenience, managing dairy, eggs, pre-pack meat, branded bread and meal solutions.

- The new Melbourne South Regional Distribution Centre began the commissioning process during the year with Hume Distribution Centre due to close in early 2020.

## Overview of the Group's Business Segments

### (a) Australian Food

#### (i) *Woolworths Supermarkets*

Woolworths Supermarkets, primarily trading as Woolworths, operated 1,024 stores as at 30 June 2019 and is Australia's largest food and grocery retailer by sales revenue and number of stores. The stores generally offer a wide range of products including fresh fruit and vegetables, meat, bakery, delicatessen, seafood, frozen food, dairy, groceries, health and beauty and some general merchandise. Many stores also include serviced butcheries, scratch bakeries and in-store prepared sushi. These core supermarkets generally range from 2,000 to 4,000 square metres in trading area size and are located in shopping centres or in standalone locations. The Group also offers online shopping with Home Delivery, Pick up and increasingly Drive up, Drive thru or express delivery options.

#### (ii) *Metro*

At the end of FY2019, the Group had 43 Metro-branded stores which is the Group's convenience food offering. The stores are smaller format stores with a range that primarily supports the mission of a Metro shopper with 'food for now', 'food for later' and a top-up grocery shop.

### (b) New Zealand Food

New Zealand supermarkets, trading under the one brand "Countdown", operated 180 stores as at 30 June 2019 and is one of the largest food and grocery retailers in New Zealand by sales revenue. The stores generally offer a wide range of products including frozen food, dairy, delicatessen, fresh fruit and vegetables, meat, groceries, bakery, health and beauty, beer and wine and some general merchandise. These supermarkets are generally located in shopping centres or in standalone locations. Countdown also offers supermarket shopping and delivery services in New Zealand, and in June 2018, established CountdownX to ensure that the business continued its lead in digital and data.

### (c) Endeavour Drinks

Endeavour Drinks is a major liquor retailer in Australia, operating 1,576 retail liquor outlets at 30 June 2019, including 405 liquor outlets across its liquor brands in its own right, 599 outlets operated by ALH (75 per cent. owned by the Group) and 572 supermarket attached outlets and one retail outlet in China.

The business has two major retail brands being Dan Murphy's, a larger format store with a wider range and BWS (Beer, Wine and Spirits) which is a convenience offering, some of which are co-located with a supermarket.

On 3 July 2019, the Group announced an agreement to merge its Endeavour Drinks and Hotels businesses into a single entity expected to be referred to as Endeavour Group Limited. Following the combination, the intention of the Group is to pursue a separation of the business through a demerger or other value-accretive alternative. The merger is subject to shareholder approval with a subsequent demerger or other value-accretive alternative currently expected to complete in calendar year 2020.

### (d) **BIG W**

BIG W is the Group's discount department store operations and its associated online business, operating 183 stores as at 30 June 2019, with an average selling space of approximately 5,000 to 6,000 square metres. BIG W offers a variety of merchandise including men's, women's and children's apparel; footwear; confectionery; health and beauty products; office supplies and small appliances. BIG W offers delivery services and Pick up through its website.

On 1 April 2019, the Group announced the outcome of a BIG W network review, identifying approximately 30 BIG W stores for closure over the next three years, and two distribution centres that will close at the end of their leases.

BIG W delivered sales growth in all customer universes in FY2019, driven by an increase in customer transactions and customers increasingly putting more items in their baskets. While the business reported a loss of A\$456 million in FY2019, this included A\$371 million of significant items relating to lease and other store exit costs and non-cash asset impairments arising from the network review. BIG W reported a loss of A\$85 million before significant items, which was below the prior year's loss. In FY2020, BIG W will focus on creating a sustainable business that is simpler to operate, and continue providing customers with low prices and more convenient, connected solutions in-store and online.

(e) **Hotels**

Hotels comprises smaller pubs or bars, including those located in non-central business district locations, that also provide bars, restaurants, wagering and gambling facilities, function facilities and in some cases accommodation. The Hotels business is operated through the Group's 75 per cent. owned subsidiary, ALH. The remaining 25 per cent. of ALH is owned by BMG, a privately owned business. Under arrangements between the Group and BMG, the Group manages the retail liquor operations of ALH while BMG manages the hotel operations.

## **Seasonal trends and property, plant and equipment**

### ***Seasonal trends***

Although the Group is supported by a high level of stability in its cash flows from operations, the Australian and New Zealand supermarkets, Endeavour Drinks and BIG W businesses do exhibit seasonal patterns with cash flows per quarter reaching their highest level in the second quarter (which includes the Christmas trading period). Supermarket sales also tend to rise during other holiday periods.

### ***Property, plant and equipment***

As at 30 June 2019, the Group operated 3,291<sup>12</sup> retail locations in Australia and New Zealand, with a total selling area of approximately 4.2 million<sup>12</sup> square metres (approximately 45.7 million<sup>12</sup> square feet). Properties include locations in city centre shopping areas, shopping centres, strip retail locations and freestanding stores.

As at 30 June 2019, the Group's property, plant and equipment was recorded at A\$9,519 million (24 June 2018: A\$9,026 million), held either directly, or indirectly through investments in property joint ventures.

### ***Intangible assets — Liquor and gaming licences***

The Group is required by Australian State regulations to maintain liquor and gaming licenses for its retail liquor and hotel operations. Both types of licenses are valued at cost and the Group considers both types of licences to have indefinite useful lives, other than in Victoria where gaming licences have a 10 year useful life. The Group does not amortise the value of the licences other than in Victoria where gaming licences are amortised over 10 years in accordance with the licence term.

### **Australian regulation**

As a public company listed on the ASX, the Group is subject to many business laws and regulations including, *inter alia*, the Competition and Consumer Act 2010 (the "CCA"), which includes regulations in respect of: product liability (including a statutory guarantee regime in relation to liability for product defects), anti-competitive conduct (including price fixing, output restriction, market sharing and bid-rigging) and consumer protection (including a prohibition on misleading or deceptive conduct and various other practices that are potentially harmful to consumers, including bait advertising, component pricing,

---

<sup>12</sup> On a continuing basis. Excludes the one Summergate retail liquor outlet in China and Wholesale Customer Stores.

referral selling and pyramid selling). The CCA also provides that "unfair" terms in standard form consumer contracts are void.

The Group is also subject to the regulation of trading hours and liquor license requirements, each of which vary between states and territories in Australia.

### **New Zealand regulation**

The Group's operations in New Zealand are subject to business laws and regulations broadly similar in nature and scope to those in Australia. In New Zealand, the Group is subject to laws and regulations regarding *inter alia* product safety, consumer protection, consumer credit, market conduct, property planning, workplace safety and other employment-related legislation, restrictive trade practices, trading hours, retail liquor and pharmacy services. None of the securities of the Group are listed in New Zealand. Accordingly, the Group is not subject to the listing or disclosure rules of any securities exchange in New Zealand.

### **Employees**

As at 30 June 2019, the Group employed approximately 196,000 team members working in stores, support offices, call centres and distribution centres globally.

### **Litigation**

The Group is or may become party to certain claims and litigation in the course of business.

The Group is not currently involved in any (nor aware of any pending) legal proceedings that it believes will result in a material adverse effect upon its financial condition or results of operations.

### **Insurance**

The Group carries insurance for all significant insurable risks, with the exception of workers compensation insurance, where it self-insures in all Australian states and territories except the Australian Capital Territory. Australian State legislation requires that insurance is carried against excessive workers' compensation losses (above A\$1.5 million on any one claim). In respect of public liability, the Group has insurance for events in excess of A\$500,000. The Group's liability for workers compensation and public liability risk is accounted for as the present value of future claims payments and expenses based on actuarially determined estimates.

The Group regularly reviews the ratings of its insurance providers based on Standard & Poor's ratings and requires that all primary insurers have a rating of A- or above (or equivalent with another rating agency).

### **Recent Developments**

On 30 October 2019, the Group disclosed a payment shortfall for some salaried store team members. Woolworths Group estimates the one-off impact of remediation to be in the range of A\$200-300million (before tax).

On 2 December 2019, Woolworths Group disclosed that it had been notified that a Canberra law firm intended to file employee class action proceedings against the Group in the Federal Court of Australia, in relation to payment shortfalls to Woolworths Group salaried store team members.

## MANAGEMENT

The Group's business is overseen by a board of Directors (the "**Board**"). In accordance with the corporate constitution of Woolworths Group Limited, the Board may not be fewer than three and not more than 12 directors.

The current Directors of Woolworths Group Limited are:

<u>Name</u>	<u>Position</u>	<u>Year appointed as director</u>
Gordon Cairns	Chairman of the Board, Independent non-executive director	2015
Brad Banducci	Managing Director and Chief Executive Officer	2016
Jennifer Carr-Smith	Independent non-executive director	2019
Jillian Broadbent AC	Independent non-executive director	2011
Holly Kramer	Independent non-executive director	2016
Siobhan McKenna	Independent non-executive director	2016
Scott Perkins	Independent non-executive director	2014
Kathryn (Kathee) Tesija	Independent non-executive director	2016
Michael Ullmer	Independent non-executive director	2012

### Group Executive Committee

The Group Executive Committee who are not members of the Board at the date of this Offering Circular are as follows:

<u>Name</u>	<u>Position</u>
Amanda Bardwell	Managing Director WooliesX
Guy Brent	Managing Director Foodco and Metro
Christian Bennett	Head of Government Relations and Industry Affairs
Natalie Davis	Managing Director Woolworths New Zealand
Stephen Donohue	Managing Director Endeavour Drinks
Paul Graham	Chief Supply Chain Officer
Steve Greentree	Managing Director of New Businesses
Stephen Harrison	Chief Financial Officer
Andrew Hicks	Chief Marketing Officer
John Hunt	Chief Information Officer
Von Ingram	Chief Customer Transformation Officer
Caryn Katsikogianis	Chief People Officer
David Marr	Chief Operating Officer

Claire Peters	Managing Director Woolworths Supermarkets
William Reid	Chief Legal Officer and Company Secretary
Colin Storrie	Managing Director Group Portfolio
David Walker	Managing Director BIG W

### **Corporate governance**

Woolworths Group Limited is listed on the ASX, and as such is required either to apply the recommendations contained within the ASX Corporate Governance Council's Corporate Governance Principles and Recommendations ("**ASX Recommendations**") or disclose any differences to them. In its 2019 Corporate Governance Statement, the Group confirms that its corporate governance policies and practices meet the ASX Recommendations.

### **Directors' independent advice**

The Directors, the Board and the Board Committees are empowered to seek external professional advice, as considered necessary, at Woolworth's expense, subject to prior consultation with the Chairman. If appropriate, any advice so received will be made available to all Directors.

### **Risk Management**

The Group has an enterprise risk management framework which, together with its governance structure, provides a sound framework for managing the material risks of conducting business. The Group's Risk Management Framework takes into account the relevant regulations, standards and guidelines including the ASX Recommendations and the Australian/New Zealand Standard AS/NZS ISO 31000:2018 Risk Management - Principles and guidelines and the COSO framework.

### **Policy on trading in company securities**

The Group has adopted a "Securities Trading Policy" which regulates dealings with the Group's securities by all of its employees. The "Securities Trading Policy" requires its employees to act in accordance with strict guidelines which prohibit trading in the Group's securities in fixed blackout periods preceding the release of the half year, annual and quarterly results to the ASX.

## TAXATION

*The following is a general description of certain tax considerations relating to the Notes and is based on law and relevant interpretation thereof in effect as at the date of this Offering Circular, all of which are subject to changes and does not constitute legal or taxation advice. It does not purport to be a complete analysis of all tax considerations relating to the Notes, whether in those countries or elsewhere. Prospective purchasers of Notes should consult their own tax advisers as to which countries' tax laws could be relevant to acquiring, holding and disposing of Notes and receiving payments of interest, principal and/or other amounts under the Notes and the consequences of such actions under the tax laws of those countries. It is emphasized that neither the Issuer nor any other persons involved in the Programme accepts responsibility for any tax effects or liabilities resulting from the subscription for purchase, holding or disposal of the Notes.*

### **Australia**

*The following is a summary of the taxation treatment under the Income Tax Assessment Acts of 1936 and 1997 of Australia (together, "**Australian Tax Act**"), the Taxation Administration Act 1953 of Australia and any relevant rulings, determinations and regulations, at the date of this Offering Circular, of payments of interest (as defined in the Australian Tax Act) on the Notes to be issued by the Issuer under the Programme and certain other Australian tax matters. This summary is not exhaustive and should be treated with appropriate caution. In particular, the summary does not deal with the position of certain classes of holders of Notes (including, without limitation, dealers in securities, custodians or other third parties who hold Notes on behalf of other persons). In addition, unless expressly stated, the summary does not consider the Australian tax consequences for persons who hold interests in the Notes through Euroclear, Clearstream, Luxembourg or another Clearing System.*

*Prospective holders of Notes should also be aware that particular terms of issue of any Series may affect the tax treatment of that and other Series of Notes. Information regarding taxes in respect of Notes may also be set out in the applicable Pricing Supplement.*

*This summary is not intended to be, nor should it be construed as, legal or tax advice. Prospective holders of Notes are urged to satisfy themselves as to the overall tax consequences of purchasing, holding and/or selling Notes and should consult their professional advisers on the tax implications of an investment in the Notes for their particular circumstances.*

#### **1. Introduction**

The Australian Tax Act characterises securities as either "debt interests" (for all entities) or "equity interests" (for companies) including for the purposes of Australian interest withholding tax imposed under Division 11A of Part III of the Australian Tax Act ("**IWT**") and dividend withholding tax. In the case of "debt interests", IWT is payable at a rate of 10 per cent. of the gross amount of interest paid by the Issuer to a non-Australian resident (other than a non-Australian resident who derives the interest income in carrying on business at or through a permanent establishment in Australia) or an Australian resident who derives the interest income in carrying on business at or through a permanent establishment outside Australia, unless an exemption is available.

An exemption from IWT is available in respect of interest paid on Notes to be issued by the Issuer under the Programme if (a) the requirements of section 128F of the Australian Tax Act are met, or (b) the requirements of an applicable double tax convention are satisfied.

Unless otherwise specified in any applicable Pricing Supplement (or another relevant supplement to this Offering Circular), the Issuer intends to issue the Notes in a manner which will satisfy the requirements of section 128F of the Australian Tax Act.

#### **2. Interest withholding tax**

The exemption from IWT under section 128F of the Australian Tax Act is available in respect of interest paid on the Notes issued by the Issuer if the following conditions are met:

- (a) the Issuer remains a resident of Australia and a company when it issues those Notes and when interest (as defined in section 128A(1AB) of the Australian Tax Act) is paid;



- (b) the Notes are issued in a manner which satisfies the "public offer test" in section 128F of the Australian Tax Act.

In relation to the Notes, there are five principal methods of satisfying the public offer test, the purpose of which is to ensure that lenders in capital markets are aware that the Issuer is offering those Notes for issue. Only one of the methods needs to be satisfied. In summary, the five principal methods are:

- offers to 10 or more unrelated persons carrying on a business of providing finance, or investing or dealing in securities, in the course of operating in financial markets;
  - offers to 100 or more investors of a certain type;
  - offers of listed Notes;
  - offers via publicly available information sources; and
  - offers to a dealer, manager or underwriter who offers to sell those Notes within 30 days by one of the preceding methods;
- (c) the Issuer does not know, or have reasonable grounds to suspect, at the time of issue, that those Notes or interests in those Notes were being, or would later be, acquired, directly or indirectly, by an associate of the Issuer, except as permitted by section 128F(5) of the Australian Tax Act; and
- (d) at the time of the payment of interest, the Issuer does not know, or have reasonable grounds to suspect, that the payee is an "associate" of the Issuer, except as permitted by section 128F(6) of the Australian Tax Act.

#### *Associates*

An "**associate**" of the Issuer for the purposes of section 128F of the Australian Tax Act includes (i) a person or entity which holds a majority of the voting shares of, or otherwise controls, the Issuer, (ii) an entity in which a majority of the voting shares are held by, or which is otherwise controlled by, the Issuer, (iii) a trustee of a trust where the Issuer is capable of benefiting (whether directly or indirectly) under that trust, and (iv) a person or entity who is an "associate" of another person or company which is an "associate" of the Issuer under paragraph (i) above.

However, for the purposes of sections 128F(5) and (6) of the Australian Tax Act (see paragraphs (c) and (d) above), an "associate" of the Issuer does not include:

- (A) an onshore associate (i.e. an Australian resident associate who does not hold the Notes in carrying on business at or through a permanent establishment outside Australia, or a non-Australian resident associate who holds the Notes in carrying on business at or through a permanent establishment in Australia); or
- (B) an offshore associate (i.e. an Australian resident associate who holds the Notes in carrying on business at or through a permanent establishment outside Australia, or a non-Australian resident associate who does not hold the Notes in carrying on business at or through a permanent establishment in Australia) who is acting in the capacity of:
- (i) in the case of section 128F(5), a dealer, manager or underwriter in relation to the placement of the relevant Notes, a clearing house, custodian, funds manager or responsible entity of a registered scheme for the purposes of the Corporations Act; or
  - (ii) in the case of section 128F(6), a clearing house, paying agent, custodian, funds manager or responsible entity of a registered scheme for the purposes of the Corporations Act.

### **Exemptions under certain double tax conventions**

The Australian government has signed double tax conventions ("**Specified Tax Treaties**") with particular countries (each a "**Specified Country**"), which contain certain exemptions from IWT.

Broadly, the Specified Tax Treaties prevent IWT being imposed on interest derived by either:

- the government of the relevant Specified Country, and certain governmental authorities and agencies in the Specified Country; or
- a "**financial institution**" which is a resident of a Specified Country and which is unrelated to and dealing wholly independently with the Issuer. The term "**financial institution**" refers to either a bank or any other enterprise which substantially derives its profits by carrying on a business of raising and providing finance. However, interest paid under a back-to-back loan or an economically equivalent arrangement will not qualify for this exemption.

### ***Notes in bearer form***

Section 126 of the Australian Tax Act imposes a type of withholding tax (see rate below) on the payment of interest on debentures (such as the Notes) in bearer form if the Issuer fails to disclose the names and addresses of the holders of the debentures to the Australian Taxation Office ("**ATO**").

Section 126 does not apply to the payment of interest on Notes in bearer form held by non-Australian residents who do not carry on business at or through a permanent establishment in Australia where the issue of those Notes has satisfied the requirements of section 128F or IWT is payable. In addition, the ATO has confirmed that for the purposes of section 126, the holder of debentures in bearer form is the person in possession of the debentures. Section 126 is, therefore, limited in its application to persons in possession of Notes in bearer form who are residents of Australia or non-Australian residents who are engaged in carrying on business at or through a permanent establishment in Australia. Where interests in Notes in bearer form are held through Euroclear, Clearstream, Luxembourg or another Clearing System, the Issuer intends to treat the relevant operator of the clearing system (or its nominee) as the bearer of the Notes for the purposes of section 126.

The current rate of withholding tax is 45%.

### ***Payment of Additional Amounts***

As set out in more detail in the Conditions for the Notes, and unless expressly provided to the contrary in the applicable Pricing Supplement (or another relevant supplement to this Offering Circular), if the Issuer is at any time required by law to deduct or withhold an amount in respect of any withholding taxes imposed by or on behalf of Australia, or any political subdivision therein or any authority therein or thereof, in respect of the Notes, the Issuer must, subject to certain exceptions, pay such additional amounts as may be necessary to ensure that the net amounts received by the holders of those Notes after such deduction or withholding are equal to the respective amounts which would have been received had no such deduction or withholding been required. If the Issuer is required to pay such additional amounts as a result of any change in, or amendment to Australian laws, the Issuer will have the option to redeem those Notes in accordance with the Conditions.

### **3. Income Tax - Interest Payments**

Australian resident holders of Notes or non-resident holders who hold the Notes in carrying on a business at or through a permanent establishment in Australia will be required to include any interest in respect of their Notes in their Australian assessable income.

Whether the interest should be recognised as assessable income on a cash receipts or accruals basis (see also the "*taxation of financial arrangements*" summary in section 4(h) below) will depend on the individual circumstances of the Australian holder.

On the basis that the Issuer satisfies the requirements of section 128F of the Australian Tax Act, interest paid on the Notes to non-Australian resident holders (that do not hold their Notes in carrying on a business at or through a permanent establishment in Australia), should not be subject to Australian income tax in respect of interest payments received on their Notes.

#### 4. **Other tax matters**

Under Australian laws as presently in effect:

- (a) **death duties** - no Notes will be subject to death, estate or succession duties imposed by Australia, or by any political subdivision or authority therein having power to tax, if held at the time of death;
- (b) **stamp duty and other taxes** - no *ad valorem* stamp, issue, registration or similar taxes are payable in Australia on the issue, transfer or redemption of any Notes;
- (c) **TFN/ABN withholding** - withholding tax (see rate below) is imposed on the payment of interest on certain registered securities unless the relevant payee has quoted an Australian tax file number ("TFN"), (in certain circumstances) an Australian Business Number ("ABN") or proof of some other exception (as appropriate).

The current TFN withholding rate is 47%.

Assuming the requirements of section 128F of the Australian Tax Act are satisfied with respect to the Notes, then withholding will not apply to payments to a holder of Notes in registered form who is not a resident of Australia and not holding those Notes in carrying on business at or through a permanent establishment in Australia. Payments to other classes of holders of Notes in registered form may be subject to a withholding where the holder of those Notes does not quote a TFN, ABN or provide proof of an appropriate exemption (as appropriate);

- (d) **additional withholdings from certain payments to non-residents** - the Governor-General may make regulations requiring withholding from certain payments to non-residents of Australia (other than payments of interest and other amounts which are already subject to the current IWT rules or specifically exempt from those rules). Regulations may only be made if the responsible Minister is satisfied the specified payments are of a kind that could reasonably relate to assessable income of foreign residents. The possible application of any future regulations in relation to the Notes will need to be monitored;
- (e) **garnishee directions by the Commissioner of Taxation** - the Commissioner may give a direction requiring the Issuer to deduct from any payment to a holder of the Notes any amount in respect of Australian tax payable by the holder. If the Issuer is served with such a direction, then the Issuer will comply with that direction and make any deduction required by that direction;
- (f) **supply withholding tax** - payments in respect of the Notes can be made free and clear of the "supply withholding tax";
- (g) **goods and services tax ("GST")** - neither the issue nor receipt of the Notes will give rise to a liability for GST in Australia on the basis that the supply of Notes will comprise either an input taxed financial supply or (in the case of an offshore subscriber that is a non-resident of Australia) a GST-free supply. Furthermore, neither the payment of principal or interest by the Issuer, nor the disposal of the Notes, would give rise to any GST liability in Australia;
- (h) **taxation of financial arrangements** - the Australian Tax Act contains tax timing rules for certain taxpayers to bring to account gains and losses from "financial arrangements". The rules do not alter the rules relating to the imposition of IWT nor override the IWT exemption available under section 128F of the Australian Tax Act.

In addition, the rules do not apply to certain taxpayers or in respect of certain short term "financial arrangements". They should not, for example, generally apply to holders of

Notes which are individuals and certain other entities (e.g., certain superannuation entities and managed investment schemes) which do not meet various turnover or asset thresholds, unless they make an election that the rules apply to their "financial arrangements". Potential holders of the Notes should seek their own tax advice regarding their own personal circumstances as to whether such an election should be made.

### **The proposed financial transactions tax ("FTT")**

On 14 February 2013, the European Commission published a proposal (the "**Commission's proposal**") for a Directive for a common FTT in Belgium, Germany, Estonia, Greece, Spain, France, Italy, Austria, Portugal, Slovenia and Slovakia (the "**participating Member States**"). However, Estonia has since stated that it will not participate.

The Commission's proposal has very broad scope and could, if introduced, apply to certain dealings in Notes (including secondary market transactions) in certain circumstances.

Under the Commission's proposal, FTT could apply in certain circumstances to persons both within and outside of the participating Member States. Generally, it would apply to certain dealings in Notes where at least one party is a financial institution, and at least one party is established in a participating Member State. A financial institution may be, or be deemed to be, "established" in a participating Member State in a broad range of circumstances, including (a) by transacting with a person established in a participating Member State or (b) where the financial instrument which is subject to the dealings is issued in a participating Member State.

However, the Commission's proposal remains subject to negotiation between participating Member States. It may therefore be altered prior to any implementation, the timing of which remains unclear. Additional European Union Member States may decide to participate.

Prospective holders of Notes are advised to seek their own professional advice in relation to the FTT.

### **United States Foreign Account Tax Compliance Act**

The Foreign Account Tax Compliance Act provisions of the U.S. Hiring Incentives to Restore Employment Act of 2010 ("**FATCA**") establish a due diligence, reporting and withholding regime. FATCA aims to detect U.S. taxpayers who use accounts with "foreign financial institutions" ("**FFIs**") to conceal income and assets from the U.S. Internal Revenue Service ("**IRS**").

Under FATCA, a 30% withholding may be imposed (i) in respect of certain payments of U.S. source and (ii) in respect of "foreign passthru payments" (a term which is not yet defined under FATCA), which are, in each case, paid to or in respect of entities that fail to meet certain certification or reporting requirements ("**FATCA withholding**").

A FATCA withholding may be required if (i) an investor does not provide information sufficient for any financial institution through which payments on the Notes are made to determine whether the investor is subject to FATCA withholding or (ii) an FFI to or through which payments on the Notes are made is a "non-participating FFI".

If the Notes are treated as debt for U.S. federal income tax purposes and the payment is made under a grandfathered obligation, FATCA withholding is not expected to apply. Generally, a grandfathered obligation is any obligation issued on or before the date that is six months after the date on which final regulations defining the term "foreign passthru payment" are filed with the U.S. Federal Register.

In any event, FATCA withholding is not expected to apply on payments made before the date that is two years after the date on which final regulations defining the term "foreign passthru payment" are filed with the U.S. Federal Register.

Under the Australia-U.S. intergovernmental agreement ("**Australian IGA**") and implementing legislation, certain Australian financial institutions must comply with specific due diligence procedures. In general, these procedures seek to identify their account holders (e.g. the Holders) and provide the Australian Taxation Office with information on financial accounts (for example, the Notes) held by U.S. persons and recalcitrant account holders. The Australian Taxation Office is required to provide such information to the IRS. Consequently, Holders may be requested to provide certain information and certifications to any

financial institutions through which payments on the Notes are made in order for such financial institutions to comply with their FATCA obligations.

A Reporting Australian Financial Institution that complies with its obligations under the Australian IGA will not generally be subject to FATCA withholding on amounts it receives, and will not generally be required to deduct FATCA withholding from payments it makes with respect to the Notes, other than in certain prescribed circumstances.

***No additional amounts paid as a result of FATCA withholding***

In the event that any amount is required to be withheld or deducted from a payment on the Notes as a result of FATCA, pursuant to the terms and conditions of the Notes, no additional amounts will be paid by the Issuer as a result of the deduction or withholding.

Whilst the Notes are in global form and held within the Common Depositaries, it is expected that FATCA will not affect the amount of any payments made under, or in respect of, the Notes by the Issuer, any paying agent and the Common Depositary, given that each of the entities in the payment chain between the Issuer and the participants in the Common Depositaries is a major financial institution whose business is dependent on compliance with FATCA and that any alternative approach introduced under an intergovernmental agreement will be unlikely to affect the securities. The documentation expressly contemplates the possibility that the securities may go into definitive form and therefore that they may be taken out of the Common Depositaries. If this were to happen, then a non-FATCA compliant holder could be subject to withholding. However, definitive notes will only be printed in remote circumstances. Further, foreign financial institutions in a jurisdiction which has entered into an intergovernmental agreement are generally not expected to be required to withhold under FATCA or an intergovernmental agreement (or any law implementing an intergovernmental agreement) from payments they make.

***FATCA is particularly complex legislation. Investors should consult their own tax advisers to determine how FATCA and the Australian IGA may apply to them under the Notes.***

**OECD Common Reporting Standard**

The OECD Common Reporting Standard for Automatic Exchange of Financial Account Information ("CRS") requires certain financial institutions to report information regarding certain accounts (which may include the Notes) to their local tax authority and follow related due diligence procedures. Holders may be requested to provide certain information and certifications to ensure compliance with the CRS. A jurisdiction that has signed a CRS Competent Authority Agreement may provide this information to other jurisdictions that have signed the CRS Competent Authority Agreement. The Australian Government has enacted legislation amending, among other things, the Taxation Administration Act 1953 of Australia to give effect to the CRS.

## SUBSCRIPTION AND SALE

### Summary of Dealer Agreement

The dealer agreement (the "**Dealer Agreement**") dated 16 December 2019, sets out the basis upon which Dealer may from time to time agree to purchase Notes. Any such agreement will extend to those matters stated under "*Form of the Notes*" and "*Terms and Conditions of the Notes*". The Issuer and the Dealers will agree the commissions, expenses and other arrangements in relation to each Tranche of Notes.

In order to facilitate the offering of any Tranche of the Notes, certain persons participating in the offering of the Tranche may engage in transactions that stabilise, maintain or otherwise affect the market price of the relevant Notes during and after the offering of the Tranche. Specifically, such persons may over-allot or create a short position in the Notes for their own account by selling more Notes than have been sold to them by the Issuer. Such persons may also elect to cover any such short position by purchasing Notes in the open market. In addition, such persons may stabilise or maintain the price of the Notes by bidding for or purchasing Notes in the open market and may impose penalty bids, under which selling concessions allowed to syndicate members or other broker-Dealers participating in the offering of the Notes are reclaimed if Notes previously distributed in the offering are repurchased in connection with stabilisation transactions or otherwise. The effect of these transactions may be to stabilise or maintain the market price of the Notes at a level above that which might otherwise prevail in the open market. The imposition of a penalty bid may also affect the price of the Notes to the extent that it discourages resales thereof. No representation is made as to the magnitude or effect of any such stabilising or other transactions. Such transactions, if commenced, may be discontinued at any time. Stabilising activities may only be carried on by the Stabilising Manager(s) named in the applicable Pricing Supplement (or persons acting on behalf of any Stabilising Manager(s)) and only for a limited period following the Issue Date of the relevant Tranche of Notes.

In connection with each Tranche of Notes issued under the Programme, the Dealers or certain of their affiliates may purchase Notes and be allocated Notes for asset management and/or proprietary purposes but not with a view to distribution. Further, the Dealers or their respective affiliates may purchase Notes for its or their own account and enter into transactions, including credit derivatives, such as asset swaps, repackaging and credit default swaps relating to such Notes and/or other securities of the Issuer or its Subsidiaries or affiliates at the same time as the offer and sale of each Tranche of Notes or in secondary market transactions. Such transactions would be carried out as bilateral trades with selected counterparties and separately from any existing sale or resale of the Tranche of Notes to which a particular Pricing Supplement relates (notwithstanding that such selected counterparties may also be purchasers of such Tranche of Notes).

### Selling Restrictions

#### *United States of America*

The Notes have not been and will not be registered under the Securities Act and may not be offered or sold within the United States except in accordance with Regulation S under the Securities Act pursuant to an exemption from the registration requirements of the Securities Act. Each Dealer has represented, warranted and agreed, and each further Dealer appointed under the Programme will be required to represent, warrant and agree, that it has not offered or sold, and will not offer or sell, any Notes constituting part of its allotment except in accordance with Rule 903 of Regulation S under the Securities Act. Terms used in this paragraph have the meanings given to them by Regulation S under the Securities Act.

The Notes in bearer form are subject to U.S. tax law requirements and may not be offered, sold or delivered within the United States or its possessions or to a United States person, except in certain transactions permitted by U.S. tax regulations. Terms used in this paragraph have the meanings given to them by the U.S. Internal Revenue Code of 1986 and regulations thereunder.

#### *Prohibition of sales to EEA Retail Investors*

Unless the Pricing Supplement in respect of any Notes specifies the "Prohibition of Sales to EEA Retail Investors" as "Not Applicable", each Dealer has represented and agreed, and each further Dealer appointed under the Programme will be required to represent and agree, that it has not offered, sold or otherwise made available and will not offer, sell or otherwise make available any Notes which are the subject of the offering

contemplated by this Offering Circular as completed by the Pricing Supplement in relation thereto to any retail investor in the European Economic Area. For the purposes of this provision:

- (a) the expression "retail investor" means a person who is one (or more) of the following:
  - (i) a retail client as defined in point (11) of Article 4(1) of Directive 2014/65/EU (as amended, "**MiFID II**") ; or
  - (ii) a customer within the meaning of Directive (EU) 2016/97 (the "**Insurance Distribution Directive**") , where that customer would not qualify as a professional client as defined in point (10) of Article 4(1) of MiFID II; or
  - (iii) not a qualified investor as defined in Regulation (EU) 2017/1129 (as amended, the "**Prospectus Regulation**") ; and
- (b) the expression an "offer" includes the communication in any form and by any means of sufficient information on the terms of the offer and the Notes to be offered so as to enable an investor to decide to purchase or subscribe for the Notes;

If the relevant Pricing Supplement in respect of any Notes specifies "Prohibition of Sales to EEA Retail Investors" as "Not Applicable", in relation to each Member State of the European Economic Area, each Dealer has represented, warranted and agreed, and each further Dealer appointed under the Programme will be required to represent, warrant and agree, that it has not made and will not make an offer of Notes which are the subject of the offering contemplated by this Offering Circular as completed by the Pricing Supplement in relation thereto to the public in that Member State except that it may make an offer of such Notes to the public in that Member State:

- (a) at any time to any legal entity which is a qualified investor as defined in the Prospectus Regulation;
- (b) at any time to fewer than 150 natural or legal persons (other than qualified investors as defined in the Prospectus Regulation), subject to obtaining the prior consent of the relevant Dealer or Dealers nominated by the Issuer for any such offer; or
- (c) at any time in any other circumstances falling within Article 1(4) of the Prospectus Regulation,

**provided that** no such offer of Notes referred to in (a) to (c) above shall require the Issuer or any Dealer to publish a prospectus pursuant to Article 3 of the Prospectus Regulation, or supplement a prospectus pursuant to Article 23 of the Prospectus Regulation.

For the purposes of this provision, the expression an "**offer of Notes to the public**" in relation to any Notes in any Member State means the communication in any form and by any means of sufficient information on the terms of the offer and the Notes to be offered so as to enable an investor to decide to purchase or subscribe for the Notes and the expression "**Prospectus Regulation**" means Regulation (EU) 2017/1129.

### ***United Kingdom***

Each Dealer has represented, warranted and agreed, and each further Dealer appointed under the Programme will be required to represent, warrant and agree, that:

- (a) in relation to any Notes which have a maturity of less than one year, (i) it is a person whose ordinary activities involve it in acquiring, holding, managing or disposing of investments (as principal or as agent) for the purposes of its business and (ii) it has not offered or sold and will not offer or sell any Notes other than to persons whose ordinary activities involve them in acquiring, holding, managing or disposing of investments (as principal or as agent) for the purposes of their businesses or who it is reasonable to expect will acquire, hold, manage or dispose of investments (as principal or agent) for the purposes of their businesses where the issue of the Notes would otherwise constitute a contravention of Section 19 of the Financial Services and Markets Act 2000 (the "**FSMA**") by the Issuer;
- (b) it has only communicated or caused to be communicated and will only communicate or cause to be communicated an invitation or inducement to engage in investment activity (within the meaning

of Section 21 of the FSMA) received by it in connection with the issue or sale of any Notes in circumstances in which Section 21(1) of the FSMA does not apply to the Issuer; and

- (c) it has complied and will comply with all applicable provisions of the FSMA with respect to anything done by it in relation to any Notes in, from or otherwise involving the United Kingdom.

### ***The Netherlands***

Zero Coupon Notes (as defined below) in definitive form may only be transferred and accepted, directly or indirectly, within, from or into The Netherlands through the mediation of the Issuer or a member firm of Euronext Amsterdam N.V., admitted in a function on one or more markets or systems held or operated by Euronext Amsterdam N.V., in accordance with the Dutch Savings Certificates Act (*Wet inzake spaarbewijzen*) of 21 May 1985 (as amended) and its implementing regulations.

No such mediation is required: (a) in respect of the transfer and acceptance of rights representing an interest in a Zero Coupon Note in global form; (b) in respect of the transfer and acceptance of Zero Coupon Notes in definitive form between individuals who do not act in the conduct of a business or profession; (c) in respect of the initial issue of Zero Coupon Notes in definitive form to the first holders thereof; or (d) in respect of the transfer and acceptance of such Zero Coupon Notes within, from or into The Netherlands if all Zero Coupon Notes (either in definitive form or as rights representing an interest in a Zero Coupon Note in global form) of any particular Series or Tranche are issued outside The Netherlands and are not distributed into The Netherlands in the course of initial distribution or immediately thereafter.

In the event that the Savings Certificates Act applies, certain identification requirements in relation to the issue and transfer of, and payments on, Zero Coupon Notes in definitive form have to be complied with.

As used herein "**Zero Coupon Notes**" are Notes that are in bearer form and that constitute a claim for a fixed sum against the Issuer and on which interest does not become due during their tenor or on which no interest is due whatsoever.

### ***Australia***

No prospectus or other disclosure document (as defined in the Corporations Act) in relation to the Programme or any Notes has been, or will be, lodged with the ASIC or any other regulatory authority in Australia. Each Dealer has represented, warranted and agreed, and each further Dealer appointed under the Programme will be required to represent, warrant and agree, that, unless an applicable Pricing Supplement (or a supplement to this Offering Circular) otherwise provides, it:

- (a) has not offered or invited applications, and will not offer or invite applications for the issue, sale or purchase of the Notes in, to or from Australia (including an offer or invitation which is received by a person in Australia); and
- (b) has not distributed or published, and will not distribute or publish, the Offering Circular or any other offering material or advertisement relating to any Notes in Australia,

unless:

- (i) the aggregate consideration payable by each offeree is at least A\$500,000 (or its equivalent in an alternate currency, and in either case, disregarding moneys lent by the offeror or its associates) or the offer or invitation otherwise does not require disclosure to investors under Parts 6D.2 or 7.9 of the Corporations Act;
- (ii) the offer or invitation does not constitute an offer to a "**retail client**" as defined for the purposes of Section 761G of the Corporations Act;
- (iii) such action complies with all applicable laws, regulations and directives in Australia (including, without limitation, the licensing requirements set out in Chapter 7 of the Corporations Act); and
- (iv) such action does not require any document to be lodged with ASIC, or any other regulatory authority in Australia.



## *New Zealand*

No product disclosure statement or similar document has been or will be prepared, lodged or registered in relation to the Programme or any Notes under the Financial Markets Conduct Act 2013 (NZ) ("**NZ FMC Act**") and no action has been taken to permit the Notes to be directly or indirectly offered or sold to any retail investor, or otherwise under any regulated offer, in terms of the NZ FMC Act.

Each Dealer has represented, warranted and undertaken, and each further Dealer appointed under the Programme will be required to represent, warrant and undertake, that Notes are not and will not be offered, sold or delivered, directly or indirectly, nor will any product disclosure statement, information memorandum, advertisement (as defined in the NZ FMC Act) or offering material in relation to the Programme or to any offer of the Notes be distributed, in New Zealand other than:

- (i) to any person who is an investment business (as defined in clause 37 of Schedule 1 of the NZ FMC Act), or
- (ii) to any person who is large (as defined in clause 39 of Schedule 1 of the NZ FMC Act), or
- (iii) to any person who is a government agency (as defined in clause 40 of Schedule 1 of the NZ FMC Act).

For the avoidance of doubt, the Notes may not be directly or indirectly offered, sold or delivered to, amongst others, any "eligible investors" (as defined in clause 41 of Schedule 1 of the NZ FMC Act) or to any person who, under clause 3(2)(b) of Schedule 1 of the NZ FMC Act, meets the investment activity criteria specified in clause 38 of that Schedule.

Each Dealer has represented, warranted and undertaken that it will not subscribe for, offer, sell or deliver any Notes, or distribute any product disclosure statement, information memorandum, advertisement (as defined in the NZ FMC Act) or offering material relating to the Programme or Notes, in a manner which constitutes a regulated offer under the NZ FMC Act. In particular, no Dealer will offer for sale any Notes to any person in New Zealand in breach of the NZ FMC Act, or as if it were being offered under a regulated offer under the NZ FMC Act or in circumstances which may result in the Issuer or its respective directors incurring any liability.

In addition, each Dealer has represented, warranted, agreed and undertaken, and each further Dealer appointed under the Programme will be required to represent, warrant, agree and undertake, that it has not offered, sold or delivered, and will not offer, sell or deliver, any Notes to any person such that the beneficial owner of any Notes (being the person beneficially entitled to interest, redemption amounts and other proceeds in respect of the Notes) is, for the purposes of the Income Tax Act 2007 (NZ) ("**NZ Tax Act**"), resident in New Zealand, or not resident in New Zealand but either will derive interest on the Notes for the purposes of a business it carries on in New Zealand through a fixed establishment in New Zealand or is a registered bank (as defined in the Reserve Bank of New Zealand Act 1989 (NZ) engaged in business through a fixed establishment in New Zealand), unless, in each case, the beneficial owner holds a valid RWT exemption certificate or otherwise has RWT-exempt status (as defined in the NZ Tax Act) and has provided a copy of such certificate or confirmation of such RWT-exempt status to Woolworths NZ prior to becoming the beneficial owner.

## *Hong Kong*

In relation to each Tranche of Notes to be issued by the Issuer under the Programme, each Dealer has represented, warranted and agreed, and each further Dealer appointed under the Programme will be required to represent, warrant and agree, that:

- (a) it has not offered or sold and will not offer or sell in Hong Kong, by means of any document, any Notes, except for Notes which are a "**structured product**" as defined in the Securities and Futures Ordinance (Cap. 571) of Hong Kong (the "**SFO**"), other than (i) to "**professional investors**" as defined in the SFO and any rules made under the SFO; or (ii) in other circumstances which do not result in the document being a "**Prospectus**" as defined in the Companies (Winding Up and Miscellaneous Provisions) Ordinance (Cap. 32) of Hong Kong (the "**Companies Ordinance**") or which do not constitute an offer to the public within the meaning of the Companies Ordinance; and

- (b) it has not issued or had in its possession for the purposes of issue, and will not issue or have in its possession for the purposes of issue, whether in Hong Kong or elsewhere, any advertisement, invitation or document relating to the Notes, which is directed at, or the contents of which are likely to be accessed or read by, the public of Hong Kong (except if permitted to do so under the securities laws of Hong Kong) other than with respect to Notes which are or are intended to be disposed of only to persons outside Hong Kong or only to "**professional investors**" as defined in the SFO and any rules made under the SFO.

### *Japan*

The Notes have not been and will not be registered under the Financial Instruments and Exchange Act of Japan (Act No. 25 of 1948, as amended (the "FIEA")) and each Dealer has represented and agreed, and each further Dealer appointed under the Programme will be required to represent and agree, that it will not offer or sell any Notes, directly or indirectly, in Japan or to, or for the benefit of, any resident of Japan (as defined under Item 5, Paragraph 1, Article 6 of the Foreign Exchange and Foreign Trade Act (Act No. 228 of 1949, as amended)), or to others for re-offering or resale, directly or indirectly, in Japan or to, or for the benefit of, a resident of Japan, except pursuant to an exemption from the registration requirements of, and otherwise in compliance with, the FIEA and any other applicable laws, regulations and ministerial guidelines of Japan.

### *Singapore*

Each Dealer has acknowledged, and each further Dealer appointed under the Programme will be required to acknowledge that this Offering Circular has not been registered as a prospectus with the Monetary Authority of Singapore. Accordingly, each Dealer has represented, warranted and agreed, and each further Dealer appointed under the Programme will be required to represent, warrant and agree, that it has not offered or sold any Notes or caused such Notes to be made the subject of an invitation for subscription or purchase and will not offer or sell any Notes or cause such Notes to be made the subject of an invitation for subscription or purchase, and has not circulated or distributed, nor will it circulate or distribute, this Offering Circular or any other document or material in connection with the offer or sale, or invitation for subscription or purchase, of such Notes, whether directly or indirectly, to any person in Singapore other than (i) to an institutional investor (as defined in Section 4A of the Securities and Futures Act (Chapter 289 of Singapore), as modified or amended from time to time (the "SFA")) pursuant to Section 274 of the SFA, (ii) to a relevant person (as defined in Section 275(2) of the SFA) pursuant to Section 275(1) of the SFA, or any person pursuant to Section 275(1A) of the SFA, and in accordance with the conditions specified in Section 275 of the SFA, or (iii) otherwise pursuant to, and in accordance with the conditions of, any other applicable provision of the SFA.

Where the Notes are subscribed or purchased under Section 275 of the SFA by a relevant person which is:

- (a) a corporation (which is not an accredited investor (as defined in Section 4A of the SFA)) the sole business of which is to hold investments and the entire share capital of which is owned by one or more individuals, each of whom is an accredited investor; or
- (b) a trust (where the trustee is not an accredited investor) whose sole purpose is to hold investments and each beneficiary of the trust is an individual who is an accredited investor,

securities or securities-based derivatives contracts (each term as defined in Section 2(1) of the SFA) of that corporation or the beneficiaries' rights and interest (howsoever described) in that trust shall not be transferred within six months after that corporation or that trust has acquired the Notes pursuant to an offer made under Section 275 of the SFA except:

- (1) to an institutional investor or to a relevant person, or to any person arising from an offer referred to in Section 275(1A) or Section 276(4)(i)(B) of the SFA;
- (2) where no consideration is or will be given for the transfer;
- (3) where the transfer is by operation of law;
- (4) as specified in Section 276(7) of the SFA; or
- (5) as specified in Regulation 37A of the Securities and Futures (Offers of Investments) (Securities and Securities-based Derivatives Contracts) Regulations 2018.

## **Switzerland**

This Offering Circular is not intended to constitute an offer or solicitation to purchase or invest in any Notes described herein. Unless this Offering Circular or any Pricing Supplement specifies otherwise, no Notes may be publicly offered, sold or advertised, directly or indirectly, in, into or from Switzerland, and the Notes will be listed on the SIX Swiss Exchange or on any other exchange or regulated trading facility in Switzerland. Neither this Offering Circular nor any marketing material relating to any Notes constitutes a prospectus as such term is understood pursuant to article 652a or article 1156 of the Swiss Code of Obligations or a simplified prospectus or a prospectus as such term is defined in the Swiss Collective Investment Scheme Act, and neither this Offering Circular nor marketing material relating to any Notes may be publicly distributed or otherwise made publicly available in Switzerland.

Neither this Offering Circular nor any marketing material relating to any Notes nor the Issuer nor any Notes have been or will be filed with or approved by any Swiss regulatory authority. Such Notes are not subject to the supervision by any Swiss regulatory authority, e.g., the Swiss Financial Markets Supervisory Authority FINMA, and investors in such Notes will not benefit from protection or supervision by such authority.

## **General**

None of the Issuer or the Dealers represent that Notes may at any time lawfully be sold in compliance with any applicable registration or other requirements in any jurisdiction, or pursuant to any exemption available thereunder, or assumes any responsibility for facilitating such sale. These selling restrictions may be modified by the agreement of the Issuer and the relevant Dealers following a change in a relevant law, regulation or directive. Any such modification will be set out in the Pricing Supplement issued in respect of the issue of Notes to which it relates or in a supplement to this Offering Circular.

No representation is made that any action has been taken in any jurisdiction that would permit a public offering of any of the Notes, or possession or distribution of this Offering Circular or any other offering material or any Pricing Supplement, in any country or jurisdiction where action for that purpose is required.

The Dealers and certain of their affiliates may have performed certain investment banking and advisory services for the Issuer and/or its respective affiliates from time to time for which they have received customary fees and expenses and may, from time to time, engage in transactions with and perform services for the Issuer and/or its affiliates in the ordinary course of its business.

## GENERAL INFORMATION

### Listing

Application will be made to the SGX-ST for permission to deal in and quotation for any Notes that may be issued pursuant to the Programme and which are agreed at or prior to the time of issue thereof to be so listed on the SGX-ST. Such permission will be granted when such Notes have been admitted to the Official List.

Admission to the Official List and any quotation of any Notes on the SGX-ST are not to be taken as an indication of the merits of the Issuer, the Programme or the Notes.

For so long as any Notes are listed on the SGX-ST and the rules of the SGX-ST so require, the Issuer shall appoint and maintain a paying agent in Singapore, where such Notes may be presented or surrendered for payment or redemption, in the event that any of the Global Notes representing such Notes is exchanged for definitive Notes. In addition, in the event that any of the Global Notes is exchanged for definitive Notes, for so long as such Notes are listed on the SGX-ST, an announcement of such exchange will be made by or on behalf of the Issuer through the SGX-ST and such announcement will include all material information with respect to the delivery of the definitive Notes, including details of the paying agent in Singapore.

### Authorisation

The establishment of the Programme and the issue of the Notes thereunder were authorised by a resolution of the board of directors of the Issuer passed on 20 July 2012 and 27 February 2014. The Issuer has obtained or will obtain from time to time all necessary consents, approvals and authorisations in connection with the issue and performance of the Notes.

### Legal and Arbitration Proceedings

None of the Issuer or any other member of the Group is or has been involved in any governmental, legal or arbitration proceedings, (including any such proceedings which are pending or threatened, of which the Issuer is aware), which may have, or have had during the 12 months prior to the date of this Offering Circular, a material adverse effect on the financial position or profitability of the Issuer or the Group.

### Material Change

Since 30 June 2019, there has been no material adverse change in the financial position or prospects nor any material adverse change in the financial or trading position of the Issuer or the Group.

### Auditor

Deloitte Touche Tohmatsu ("**Deloitte**") (Chartered Accountants), the Group's independent auditor has audited, and rendered unqualified audit reports on, the consolidated financial statements of the Group as at and for the 53 week period ended 30 June 2019 and the 52 week period ended 24 June 2018.

Deloitte has given and not withdrawn its written consent to the issue of this document with the inclusion of its report dated 29 August 2019 on the consolidated financial statements of the Group for the 53 week period ended 30 June 2019 in the form and context in which they are so incorporated or included.

### Documents on Display

Copies of the following documents may be inspected during normal business hours on any weekday (Saturday's and public holidays excepted) at the registered office of the Issuer in Australia for so long as the Notes are capable of being issued under the Programme:

- (i) the memorandum and articles of association of the Issuer;
- (ii) the latest published audited consolidated financial statements of the Group and the latest reviewed condensed consolidated financial statements of the Group;
- (iii) each Pricing Supplement (save that a Pricing Supplement relating to a Note which is neither admitted to trading on a regulated market within the European Economic Area nor offered in the European Economic Area in circumstances where a prospectus is required to be published under the Prospectus Regulation will only be available for inspection by a holder of such Note and such

holder must produce evidence satisfactory to the Issuer and the Fiscal Agent as to its holding of Notes and identity);

- (iv) a copy of this Offering Circular together with any Supplement to this Offering Circular;
- (v) the Agency Agreement (which contains the forms of the Notes in global and definitive form);
- (vi) the Australian Agency Agreement;
- (vii) the Dealer Agreement;
- (viii) the Deed of Covenant given by the Issuer; and
- (ix) the Deed Poll given by the Issuer.

#### **Clearing of the Notes**

The Notes may be accepted for clearance through Euroclear and Clearstream, Luxembourg or Austraclear. The appropriate common code and the International Securities Identification Number in relation to the Notes of each Tranche will be specified in the relevant Pricing Supplement. The relevant Pricing Supplement shall specify any other clearing system as shall have accepted the relevant Notes for clearance together with any further appropriate information.

#### **Legal Entity Identifier**

The Legal Entity Identifier of the Issuer is QNWEWQBS7HP85QHXL92.

## INDEX OF DEFINED TERMS

£	iii	Common Depository	65
€	iii	Companies Ordinance	89
2016 Fiscal Year	iii	Conditions	i, 20, 56, 57
30/360	23	Consolidated Total Tangible Assets	22
30E/360	24	Coupon Sheet	22
30E/360 (ISDA)	24	Couponholder	30
a distributor	56	Couponholders	21
A\$	iii	Coupons	21
ABN	50, 83	CRS	85
ACCC	9	Day Count Fraction	23
Accrual Yield	21	Dealer	2
Actual/360	23	Dealer Agreement	86
Actual/365 (Fixed)	23	Dealers	1, 2
Actual/Actual (ICMA)	23	Deed of Covenant	21
Actual/Actual (ISDA)	23	Deed Poll	20, 56
Additional Business Centre(s)	21	Definitive Notes	66
Additional Financial Centre(s)	21	Deloitte	92
Agency Agreement	20	Dispute	54
Agent	20	distributor	2
Agents	20	Early Redemption Amount	25
ALH	71	Early Termination Amount	25
Alternative Clearing System	65	EBIT	70
AMTN Record Date	49	EEA	2, 56
AMTNs	2, 20	euro	iii
Arranger	1	Eurobond Basis	24
associate	81	Euroclear	2
ASX Recommendations	79	Eurodollar Convention	22
ATO	82	Exchange Act	25
Austraclear	21	Exchange Date	66
Austraclear Accountholders	14	Extraordinary Resolution	25
Austraclear Regulations	21	FATCA	45, 84
Austraclear System	21	FATCA withholding	84
Austraclear System Regulations	14	FFIs	84
Australia	iii	FIEA	90
Australian Agency Agreement	20	Final Redemption Amount	25
Australian Agent	20	financial institution	82
Australian Corporations Act	32	first currency	54
Australian Register	21	Fiscal Agent	20
Australian Registrar	20	Fixed Coupon Amount	25
Australian Tax Act	80	Floating Rate Convention	22
Bearer Notes	2, 1, 20	Following Business Day Convention	22
BMG	71	FRN Convention	22
Board	78	FSMA	87
business day	32	<b>FTT</b>	84
Business Day	21	FY2016	iii
Business Day Convention	22	GAAP	22
Calculation Agent	22	Global Note	2
Calculation Amount	22	GST	83
Calculation Period	23	Guarantee	25
CCA	76	HK\$	iii
Certificate	2	Holder	25, 30, 31
Clearing System	13	Holder	31
Clearing System Business Day	67	Hong Kong dollars	iii
Clearstream, Luxembourg	2	IEL	71
Code	45	IGA	84
Commission's proposal	84	IMD	2, 56

Indebtedness .....	25	Put Option Receipt.....	27
Insurance Mediation Directive .....	87	Quantum .....	71
Interest Amount.....	25	Rate of Interest.....	27
Interest Commencement Date .....	25	Record Date .....	47
Interest Determination Date .....	25	Redemption Amount.....	27
Interest Payment Date .....	25	Reference Banks .....	28
Interest Period.....	26	Reference Price .....	28
Investor's Currency.....	16	Reference Rate.....	28
IRS.....	84	Register .....	28
ISDA Definitions.....	26	Registered Notes .....	2, 1, 20
ISDA Rate .....	36	Registrar .....	20
ISIN .....	18	Regular Date .....	28
Issue Date .....	26	Regular Period .....	28
Issuers.....	20	Relevant Coupons.....	45
IWT .....	80	Relevant Date.....	28
Lien .....	26	relevant Dealer.....	2
Margin .....	26	Relevant Financial Centre.....	28
Marketing and Roadshow Materials.....	i	Relevant Screen Page.....	28
Maturity Date .....	26	Relevant Time.....	28
Maximum Redemption Amount.....	26	Reserved Matter .....	28
MiFID II .....	2, 56, 87	retail client .....	88
MiFID Product Governance Rules .....	2	S\$ .....	iii
Minimum Redemption Amount .....	26	S&P.....	29
Modified Business Day Convention.....	22	second currency .....	54
Modified Following Business Day Convention .....	22	Securities Act.....	2
Moody's .....	26	SECURITIES ACT .....	1
No Adjustment .....	22	Series.....	1, 20
Note Certificate .....	31	SFA .....	ii, 56, 90
Noteholder.....	30, 31	SFO .....	89
Notes.....	2, 20, 21, 56	SGX-ST .....	2
NZ CC .....	9	Significant Subsidiaries .....	28
NZ FMC Act .....	89	Specified Country .....	82
NZ Tax Act.....	89	Specified Currency.....	29
offer of Notes to the public.....	87	Specified Denomination(s) .....	29
Offering Circular .....	1, 56	Specified Office .....	29
Official List .....	2	Specified Period.....	29
Optional Redemption Amount (Call) .....	26	Specified Tax Treaties .....	82
Optional Redemption Amount (Put).....	26	Stabilisation Manager[s] .....	64
Optional Redemption Date (Call).....	26	structured product .....	89
Optional Redemption Date (Put).....	26	Subsidiary .....	29
outstanding .....	30	Substitute Rating Agency.....	29
participating Member States.....	84	sub-unit .....	35, 38
Paying Agents.....	20	supply withholding tax.....	83
Payment Business Day .....	26	Talon .....	29
Permanent Global Note .....	2	TARGET Settlement Day .....	29
Person .....	27	TARGET2.....	29
pounds sterling .....	iii	TEFRA C Rules .....	65
Preceding Business Day Convention.....	22	TEFRA D Rules.....	2
Pricing Supplement .....	20	Temporary Global Note .....	2
PRIIPs Regulation .....	2, 56	TFN.....	50, 83
Principal Financial Centre .....	27	Tranche .....	1, 20
Proceedings .....	55	Transfer Agents.....	20
professional investors .....	89, 90	Transferor.....	29
Programme .....	2, 20	U.S. ....	iii
Project Finance Subsidiary .....	27	U.S. dollars .....	iii
Property .....	27	U.S.\$ .....	iii
Prospectus.....	89	United Kingdom .....	iii
Prospectus Directive.....	2, 56, 87	United States .....	iii
Put Option Notice.....	27	Woolworths NZ .....	2
		Zero Coupon Note.....	29

Zero Coupon Notes ..... 88



**ISSUER**

**Woolworths Group Limited**  
**(formerly known as Woolworths Limited)**  
1 Woolworths Way  
Bella Vista NSW 2153  
Australia

**ARRANGER**

**Citigroup Global Markets Limited**  
33 Canada Square  
Canary Wharf  
London E14 5LB  
United Kingdom

**AUDITOR OF THE ISSUER**

**Deloitte Touche Tohmatsu**  
Grosvenor Place  
225 George Street  
Sydney  
NSW 2000  
Australia

**FISCAL AGENT**

**Citicorp International Limited**  
20/F, Citi Tower  
One Bay East  
83 Hoi Bun Road  
Kwun Tong, Kowloon  
Hong Kong

**REGISTRAR**

**Citigroup Global Markets Europe AG**  
Reuterweg 16  
60323 Frankfurt-am-Main  
Germany

**PAYING AGENT AND TRANSFER AGENT**

**Citibank, N.A., London Branch**  
c/o Citibank, N.A., Dublin Branch  
1 North Wall Quay  
Dublin 1, Ireland

**AUSTRALIAN AGENT AND REGISTRAR**

**Citigroup Pty Limited (ABN 88 004 325 080)**  
Level 16  
120 Collins Street  
Melbourne VIC 3000  
Australia

**LEGAL ADVISERS**

*To the Issuer  
as to Australian law*  
**King & Wood Mallesons**  
Level 61  
Governor Phillip Tower  
1 Farrer Place  
Sydney NSW 2000  
Australia

*To the Arranger as to English law*  
**Clifford Chance**  
27<sup>th</sup> Floor  
Jardine House  
One Connaught Place  
Central  
Hong Kong